#### Proposed NU Business Name: SHOWRAV MEDICAL HALL



Project identification and prepared by: MD.ANISAR RAHAMAN Parshuram, Feni.

Project verified by: Shusanto Kumar biswas.



Brief Bio of The Proposed Nobin Udyokta					
Name	:	EKBAL HOSSAN PATUARE			
Age	:	06-01-1988( 29 Years)			
Education, till to date	:	HSC			
Marital status	:	Married			
Children	:	01 Daughter			
No. of siblings:	:	02 Brothers,01 Sister			
Address	:	Vill:Baurkhuma, P.O:Porshuram, P.S: Porshuram, Dist: Feni.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MORIYAM BAGUM  NUR NOBI PATUARE  Branch: Porshuram, Centre # 16(Female),  Member ID:5055/2 Group No: 10  Member since: 10-05-2012-2018(05 Years)  First loan: BDT 3,000/-			
Further Information:		Existing loan: BDT 20,000/- Outstanding loan: 6800/- Father			
(v) Who pays GB loan installment (vi) Mobile lady		No			
(vii) Grameen Education Loan		No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	10 years experience in running business.
Training Info	:	00(Years)
Other Own/Family Sources of Income	••	Nil
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	••	01825296046
Mother's Contact No.	•	01812377095
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Parshuram,Feni.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

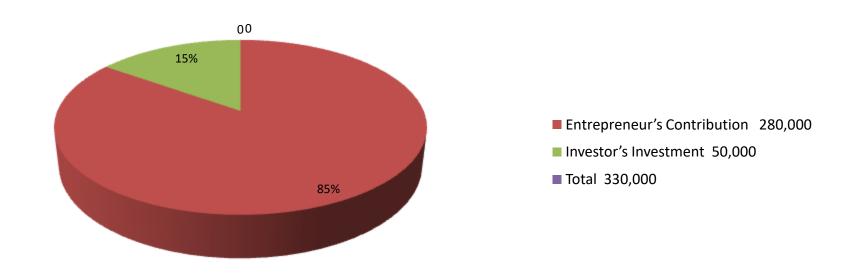
**MORIYAM BAGUM** joined Grameen Bank since 05 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHOWRAV MEDICAL HALL		
Location	:	Uttar Bazar,Porshuram,Feni.		
Total Investment in BDT	:	BDT 330000/-		
Financing	:	Self BDT 280000(from existing business) 85%		
		Required Investment BDT,50,000(as equity) 15%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	10ft x 10 ft. = 100square ft		
Security of the shop	<b> </b> :	180000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods lik; Tablet, medicine, others</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from Feni.</li> <li>Agreed grace period is 3 months.</li> </ul>		

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Existing						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
tablet, medicine, others	4000	120000	1440000			
	0	0	0			
Total Sales(A)	4000	120000	1440000			
Less Variable Expense (B)			0			
tablet, medicine, others	3400	102000	1224000			
Total Variable Expense	3400	102000	1224000			
Contributon Margin (CM) [C=(A-B)]	600	18000	216000			
Less Fixed Expense						
Rent		2500	30000			
Electric Bill		300	3600			
Transportaion		300	3600			
Salary (Self)		5000	60000			
Salary (Staff)		0	0			
Entertainment		300	3600			
Guard		100	1200			
Generator		0	0			
Mobile Bill		500	6000			
Total Fixed Cost (D)		9000	108000			
Net Profit (E)= [C-D]		9000	108000			

Investment Breakdown							
	Exist	ting	Proposed				
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
medicine	0	0	50,000			50,000	100,000
tablet	0	0	30,000			0	30,000
others	0	0	20,000			0	20,000
security	0	0	180,000			0	180,000
			0			0	0
			0			0	0
			0			0	0
			0			0	0
			0			0	0
			0			0	0
Total	0	0	280,000	0	0	50,000	330,000



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
tablet,medicine,others	5000	150000	1800000	1890000	1984500		
0	0	0	0	0	0		
Total Sales(A)	5000	150000	1800000	1890000	1984500		
Less Variable Expense (B)							
silver disk,jug,paint,iron,electronic etc.	4250	127500	1530000	1606500	1686825		
Total Variable Expense	4250	127500	1530000	1606500	1686825		
Contributon Margin (CM) [C=(A-B)]	750	22500	270000	283500	297675		
Less Fixed Expense							
Rent		2500	30000	30000	30000		
Electric Bill		300	3600	3900	4200		
Transportaion		300	3600	3780	3969		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	0		
Entertainment		300	3600	3600	3600		
Gard		100	1200	1200	1200		
Generator		0	0	0	0		
Mobil Bill		500	6000	6100	6200		
Total Fixed Cost (D)		9000	108000	108580	109169		
Net Profit (E)= [C-D]		13500	162000	170100	178605		
Investment Pay Back			20,000	20,000	20,000		

#### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	162,000	170100	178605
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		142000	292100
	Total Cash Inflow	212,000	312,100	470,705
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	142,000	292,100	450,705

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0

Others:0Experience & Skill: 05Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop:Uttor Bazar, Porshuram,Feni. Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures













## **FAMILY PICTURE**

