#### **Proposed NU Business Name: MAIN UDDIN BEDING**



Project identification and prepared by: MD.ANISAR RAHAMAN Parshuram, Feni.

Project verified by: Shusanto Kumar biswas.



| Brief Bio of The Proposed Nobin Udyokta   |       |   |  |  |  |
|---|-------|---|--|--|--|
| Name  | :     | MAIN UDDIN  |  |  |  |
| Age   | :     | 22-10-2000( 18 Years)   |  |  |  |
| Education, till to date   | :     | HSC   |  |  |  |
| Marital status  | ••    | No  |  |  |  |
| Children  | •     | No  |  |  |  |
| No. of siblings:  | :     | 01 Sister   |  |  |  |
| Address   | :     | Vill: Uttar kolapara, P.O: Porshuram, P.S: Porshuram, Dist: Feni.   |  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                                  | : : : | Mother Father  PARVIN AKTER  MD:YOUSUF  Branch: Porshuram, Centre # 77 (Female),  Member ID:7328/2 Group No: 06  Member since: 10-05-2010-2018(06 Years)  First loan: BDT 5,000/- |  |  |  |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 250,000/- Outstanding loan: 149630/- Father No No No   |  |  |  |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil   |
|---|---|---|
| Business Experiences and  | : | 03 years experience in running business.            |
| Training Info   | : | 00(Years)   |
| Other Own/Family Sources of Income  | : | Nil   |
| Other Own/Family Sources of Liabilities   | : | None  |
| Entrepreneur Contact No.  | : | 01883674069   |
| Mother's Contact No.  | : | 01818842569   |
| NU Project<br>Source/Reference  | : | Grameen Shakti Samajik Byabosha Ltd.Parshuram,Feni. |

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

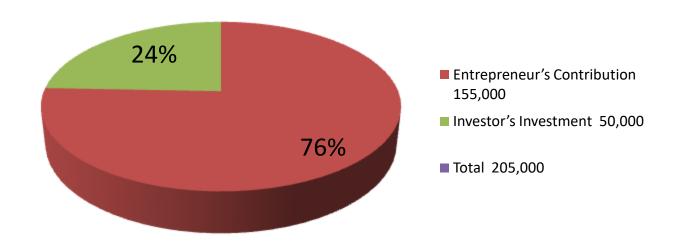
**PARVIN AKTER** joined Grameen Bank since 08 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info              |   |  |  |  |  |
|---|---|--|--|--|--|
| Business Name                                     | : | MAIN UDDIN BEDING  |  |  |  |
| Location  | : | Janata bank road,Porshuram,Feni.   |  |  |  |
| Total Investment in BDT                           | : | BDT 205000/-   |  |  |  |
| Financing   | : | Self BDT 155000(from existing business) 76%  |  |  |  |
|   |   | Required Investment BDT,50,000(as equity) 24%  |  |  |  |
| Present salary/drawings from business (estimates) | : | BDT 5,000  |  |  |  |
| Proposed Salary                                   | : | BDT 5,000  |  |  |  |
| Size of shop                                      | : | 10ft x 10 ft. = 100square ft   |  |  |  |
| Security of the shop                              | : | 50000/-  |  |  |  |
| Implementation                                    | : | <ul> <li>The business is planned to be scaled up by investment in existing goods lik;lep,toshok,balish,tula,others</li> <li>Average 12% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from Feni.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |  |

## **Existing**

|                                   | 11341118 |         |         |
|-----------------------------------|----------|---------|---------|
| Particular                        | Daily    | Monthly | Yearly  |
| Revnue (Sale)                     |          |         |         |
| lep,toshok,balish,tula,others     | 4000     | 120000  | 1440000 |
|                                   | 0        | 0       | 0       |
| Total Sales(A)                    | 4000     | 120000  | 1440000 |
| Less Variable Expense (B)         |          |         | 0       |
| lep,toshok,balish,tula,others     | 3520     | 105600  | 1267200 |
| Total Variable Expense            | 3520     | 105600  | 1267200 |
| Contributon Margin (CM) [C=(A-B)] | 480      | 14400   | 172800  |
| Less Fixed Expense                |          |         |         |
| Rent                              |          | 1500    | 18000   |
| Electric Bill                     |          | 500     | 6000    |
| Transportaion                     |          | 300     | 3600    |
| Salary (Self)                     |          | 5000    | 60000   |
| Salary (Staff)                    |          | 0       | 0       |
| Entertainment                     |          | 300     | 3600    |
| Guard                             |          | 100     | 1200    |
| Generator                         |          | 0       | 0       |
| Mobile Bill                       |          | 400     | 4800    |
| Total Fixed Cost (D)              |          | 8100    | 97200   |
| Net Profit (E)= [C-D]             |          | 6300    | 75600   |

| Investment Breakdown |          |            |          |      |            |          |                |
|----------------------|----------|------------|----------|------|------------|----------|----------------|
|                      | Proposed |            |          |      |            |          |                |
| Particulars          | Qty.     | Unit Price | Existing | Qty. | Unit Price | Proposed | Proposed Total |
| lep                  | 0        | 0          | 26,400   |      |            | 0        | 26,400         |
| toshok               | 0        | 0          | 30,000   |      |            | 0        | 30,000         |
| balish               | 0        | 0          | 18,000   |      |            | 0        | 18,000         |
| tula                 | 0        | 0          | 80,600   |      |            | 20,000   | 100,600        |
|                      | 0        | 0          |          |      |            | 0        | 50,000         |
| salu kapor kroy      |          |            | 0        |      |            | 30,000   | 30,000         |
| Total                | 0        | 0          | 155,000  | 0    | 0          | 50,000   | 205,000        |



| Financial Projection (BDT)                 |       |         |         |         |         |  |
|--|-------|---------|---------|---------|---------|--|
| Particular                                 | Daily | Monthly | Year -1 | Year-2  | Year-3  |  |
| Revenue(Sales)                             |       |         |         |         |         |  |
| lep,toshok,balish,tula,others              | 5000  | 150000  | 1800000 | 1890000 | 1984500 |  |
| 0  | 0     | 0       | 0       | 0       | 0       |  |
| Total Sales(A)                             | 5000  | 150000  | 1800000 | 1890000 | 1984500 |  |
| Less Variable Expense (B)                  |       |         |         |         |         |  |
| silver disk,jug,paint,iron,electronic etc. | 4400  | 132000  | 1584000 | 1663200 | 1746360 |  |
| Total Variable Expense                     | 4400  | 132000  | 1584000 | 1663200 | 1746360 |  |
| Contributon Margin (CM) [C=(A-B)]          | 600   | 18000   | 216000  | 226800  | 238140  |  |
| Less Fixed Expense                         |       |         |         |         |         |  |
| Rent                                       |       | 1500    | 18000   | 18000   | 18000   |  |
| Electric Bill                              |       | 500     | 6000    | 6300    | 6600    |  |
| Transportaion                              |       | 300     | 3600    | 3780    | 3969    |  |
| Salary (Self)                              |       | 5000    | 60000   | 60000   | 60000   |  |
| Salary (Staff)                             |       | 0       | 0       | 0       | 0       |  |
| Entertainment                              |       | 300     | 3600    | 3600    | 3600    |  |
| Gard                                       |       | 100     | 1200    | 1200    | 1200    |  |
| Generator                                  |       | 0       | 0       | 0       | 0       |  |
| Mobil Bill                                 |       | 400     | 4800    | 4900    | 5000    |  |
| Total Fixed Cost (D)                       |       | 8100    | 97200   | 97780   | 98369   |  |
| Net Profit (E)= [C-D]                      |       | 9900    | 118800  | 124740  | 130977  |  |
| Investment Pay Back                        |       |         | 20,000  | 20,000  | 20,000  |  |

### Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars  | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1   | Cash Inflow  |              |              |              |
| 1.1 | Investment Infusion by Investor                      | 50,000       |              |              |
| 1.2 | Net Profit   | 118,800      | 124740       | 130977       |
| 1.3 | Depreciation (Non cash item)                         |              |              |              |
| 1.4 | Opening Balance of Cash Surplus                      |              | 94800        | 195540       |
|     | Total Cash Inflow                                    | 168,800      | 219,540      | 326,517      |
| 2   | Cash Outflow   |              |              |              |
| 2.1 | Purchase of Product                                  | 50,000       |              |              |
| 2.2 | Payment of GB Loan                                   |              |              |              |
| 2.3 | Investment Pay Back (Including<br>Ownership Tr. Fee) | 24000        | 24000        | 24000        |
|     | Total Cash Outflow                                   | 74,000       | 24,000       | 24,000       |
| 3   | Net Cash Surplus                                     | 94,800       | 195,540      | 302,517      |

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0

Others:0Experience & Skill: 05Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community
Location of shop:Janata bank road,
Porshuram, Feni.
Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures









# **FAMILY PICTURE**

