#### A Nobin Udyokta Project

## **Abdullah Gabadi Khamar**



Project by: Md. Amirul Islam
NU Identified by: Md. Yusuf
Verified By: Md. Moksed Ali



Patuakhali Unit Anchal- 6

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Amirul Islam
Age	:	01/01/1983 (34 Years)
Marital status	:	Married
Children	:	Son: 01 Daughter: 0
No. of siblings:	:	04 Brother & 01 Sister
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother √ Father  Kohinur Begum  Md. Jahirul Islam  Member since: 2010-Now.  Branch: Golkhali Galachipa.  Centre no. 19/M, Group: 02  Loanee No-1995/1, First loan: 5.000/-  Existing loan: 5,000, Outstanding: 4340.
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	NU N/A N/A N/A N/A
Education	:	S.S.C

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	•	Dairy Farm Business
Trade License Number	••	46
Initial Investment (Family Support)		50,000tk
Business Experiences:	:	14 years
Training Info.	:	N/A
Other Own/Family Sources of Income	•	Brother
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01712-626466
NU Project Source/Reference	:	GT Patuakhali Unit Office

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's mother has been a member of Grameen Bank Since 2010 to till now. At first his mother took a loan amount of 5,000 BDT from GB. She invested the money in her Son Business. NU's mother gradually improved their life standard by using GB loan.

#### PROPOSED BUSINESS Info.



Business Name	:	Abdullah Gabadi Khamar
Address/ Location	:	Naluabagi, Galachipa, Patuakhali.
Total Investment in BDT	:	2,70,000/=
Financing	:	Self BDT : 1,90,000/= (from existing business) – 73% Required Investment BDT :70,000/= (as equity) - 27%
Present salary/drawings from business (estimates)	:	BDT 6,000
Proposed Salary		BDT 7,000
i. Proposed Business % of present gross profit margin	:	30%
ii. Estimated % of proposed gross profit margin	:	30%
iii. Agreed grace period	:	1 months(12 Installments)

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items:  i. Advance: 00 ii. Goods: 1,80,000 iii. Decoration: 10,000	1,90,000		1,90,000
Proposed Stock Items:		70,000	70,000
Total Capital	1,90,000	80,000	2,70,000

N.B: Details of Present stock (\*) & proposed (\*\*) items have enclosed in next slide.

#### PRESENT & PROPOSED INVESTMENT Breakdown



Present Stock item				
Product name	Amount			
Bull ( 3)	1,50,000			
Cow ( 1)	40,000			
Total Present Stock	1,90,000			

Proposed stock	item
Product Name	Amount
Cow	70,000
Total Proposed Stock	70,000

#### **EXISTING BUSINESS OPERATIONS Info.**



		Existing Business (BI	OT)
	Daily	Monthly	Yearly
Sales (A)	1,500	45,000	5,40,000
Less: Cost of sale (B)	1,050	31,500	3,78,000
Gross Profit 30% (A-B)= [C]	450	13,500	1,62,000
Less: Operating Costs			
Electricity bill		0	0
Dis bill		0	0
Night Guard bill		0	0
Internet bill		0	0
Shop rent		0	0
Mobile bill		300	3,600
Salary from Business		6,000	72,000
Staff Salary (5 person)		0	0
Convince		300	3,600
Others (Entertainment)		300	3,600
Non Cash Item:			
Dep. Exp. (10,000*12%)		100	1,200
Total Operating Cost (D)		7,000	84,000
Net Profit (C-D):	450	6,500	78,000

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Net Profit (C-D) = (E)

**Retained Income:** 

GT payback

600

9,700

42,000

74,400



13,900

42,000

1,24,800

1,66,800

Dortiouloro		Year 1 (BDT)		Year 2 (BDT)					
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly			
Sales (A)	2,000	60,000	7,20,000	2,500	75,000	9,00,000			
Less: Cost of Sale (B)	1,400	42,000	5,04,000	1,750	52,500	6,30,000			
Gross Profit 30% (A-B)=(C)	600	18,000	2,16,000	750	22,500	2,70,000			
Less operating cost:									
Electricity bill		0	0		0	0			
Generator bill		0	0		0	0			
Night Guard Bill		0	0		0	0			
Shop Rent		0	0		0	0			
Internet bill		0	0		0	0			
Dis bill		0	0		0	0			
Mobile Bill		400	4,800		500	6,000			
Salary from Business		7,000	84,000		7,000	84,000			
Staff salaty		0	0		0	0			
Convince		400	4,800		500	6,000			
Others		400	4,800	_	500	6,000			
Non Cash Item:									
Dep. Exp (10,000*12%)		100	1,200		100	1,200			
Total Operating Cost (D)		8,300	99,600		8,600	1,03,200			

1,16,400

#### **CASH FLOW Projection on Business Plan (Rec. & Pay.)**

Particulars -	Year 1	Year 2
Particulars		
011 011 011 011 011	(BDT)	(BDT)
Cash Inflow		
Investment Infusion by Investor	70,000	0
Net Profit	1,16,400	1,66,800
Depreciation (Non cash item)	1,200	1,200
Opening Balance of Cash Surplus	0	65,260
Total Cash Inflow	1,87,600	2,33,260
Cash Outflow		
Purchase of Product	70,000	0
Payment of GT Loan*	0	0
sh Inflow estment Infusion by Investor t Profit preciation (Non cash item) ening Balance of Cash Surplus tal Cash Inflow sh Outflow rchase of Product yment of GT Loan* estment Pay Back (Including ynership Tr. Fee) tal Cash Outflow	52,340	42,000
Total Cash Outflow	1,22,340	42,000
Net Cash Surplus	65,260	1,90,260
	Investment Infusion by Investor Net Profit Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow Cash Outflow Purchase of Product Payment of GT Loan* Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow	Cash Inflow Investment Infusion by Investor Net Profit Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow Purchase of Product Payment of GT Loan* Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow

#### **SWOT Analysis**



## STRENGTH

- Business Experience and Skill
- Maintain Daily accounts
- 14 hours shop open
- No loan against business
- Located beside Road

## **W**EAKNESS

- Lack of investment
- Credit Sale

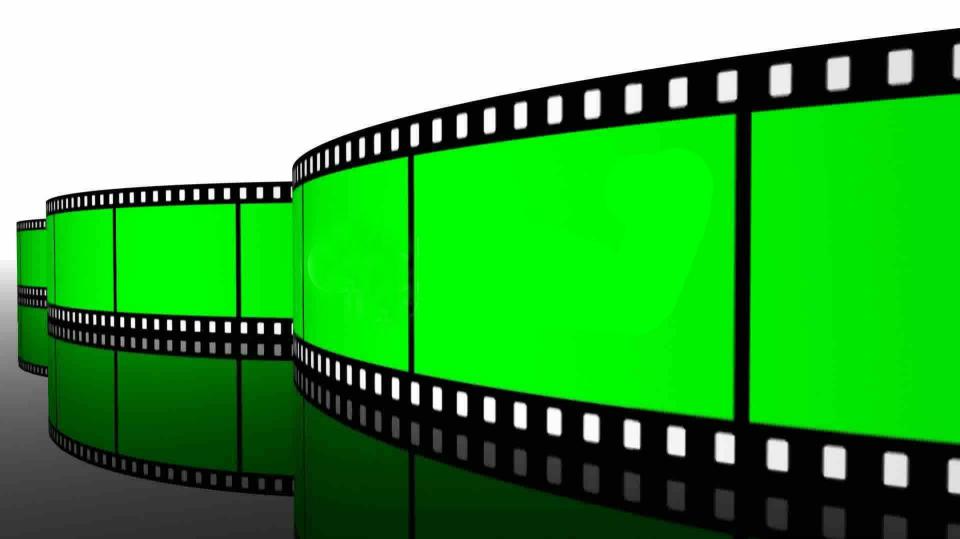
#### **O**PPORTUNITIES

- Expansion of Business
- Increasing the number of Customer
- Have chance to grab new customer

#### THREATS

- Fire.
- Theft.
- Political Instability may reduce the sale.

# Photographs











#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Banglades

NATIONAL ID CARD / WISTE TEST TE



নাম: মোঃ আমিকল ইসলাম

Name: Md. Amirul Islam

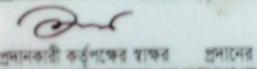
পিতা: মোঃ ছহিকল ইসলাম

মাতা: কহিনুর বেগম

Date of Birth: 01 Jan 1983

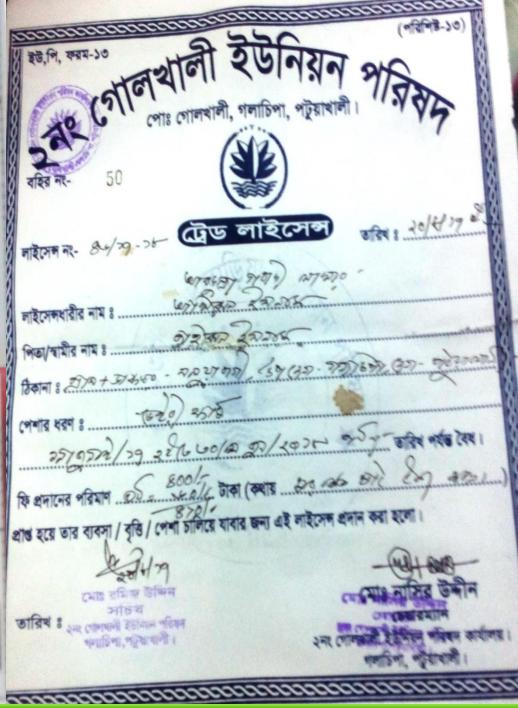
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এই কান্তটি গণপ্ৰকান্তন্ত্ৰী বাংলাদেশ সরকারের সম্পত্তি। কান্তটি ব্যবহারকারী ব্যবহার অন্য কোষাও পাওয়া গেলে নিকটছু পোষ্ট অভিনে জয়া সেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/বাজা: বলইবুনিয়া, ভাকমর: নলুয়াবাণী - ৮৬৪০, গলাচিলা, পটুয়াখালী



প্রদানের তারিখ: ২৭/০৯/২০০৮







#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পর

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Kahinur Begum

খামী: মোঃ জহিকল ইসলাম

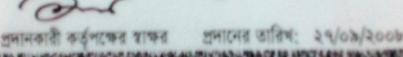
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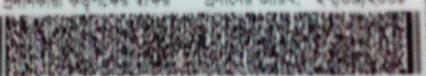
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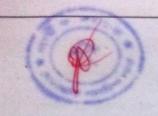
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এই কাডটি গণপ্রকাতরী বাংলাদেশ সরকারের সম্পত্তি। কাডটি ব্যবহারকারী বাতীত অন্য কোথাও পাওয়া গেলে নিকটছু পোর অফিসে স্কমা সেয়ার জন্য অনুরোধ করা হলো।

ঠিকানা: গ্রাম/রাজা: বলইবুনিয়া, ডাকমর: নলুয়াবাণী - ৮৬৪০, গলাচিলা, পটুয়াখালী









গ্রামীণ ব্যাংক

THE PERSON NAMED IN

সহজ ঋণের পাশ বই

माना वावहालका सामन

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Presented at

...... Internal Design Lab

on ...... 2017 at GT

