#### **Proposed NU Business Name: RASEL DAIRY FARM**



Project identification and prepared by: Md. Mhafuzur Rohaman, Sreepur Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta						
Name	:	RASEL				
Age	:	02/03/1989( 28 Y <i>ears</i> )				
Education, till to date	:	Class Eight				
Marital status	:	married				
Children	:	0 1 Daughters 0 Son				
No. of siblings:	:	01Brothers & 02 Sisters				
Address	:	Vill: Kornopur P.O: Gosinga P.S: Sreepur Dist: Gazipur				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father HALIMA KHATUN SHAHAB UDDIN Branch: Gosinga Centre # 7(Female), Member ID: 7434/2, Group No: 013Member since: 1995-to 2010(15Years) First Loan: BDT 5,000 /-, Existing Loan:BDT 30000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding Loan: Nill- Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01736604693
Family's Contact No.	•	01736604693
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd., Sreepur Unit, Gazipur.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

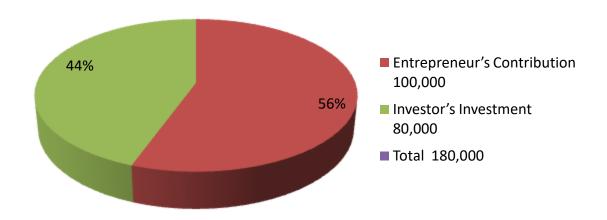
**HALIMA KHATUN** joined Grameen Bank since 25 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info4				
Business Name	:	RASEL DAIRY FRIM		
Location	:	Kornopur		
Total Investment in BDT	:	BDT 180,000/-		
Financing	:	Self BDT 100,000/- (from existing business) 56% Required Investment BDT 80,000/- (as equity) 44%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 110 ft = 100 sq. ft		
Security of the shop	:	BDT /-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in various (eg: Cow etc.).</li> <li>Average 15% gain on sales.</li> <li>The business is operated by entrepreneur. Existing one employee.</li> <li>The shop is rented.</li> <li>Collects goods from Sreepur, Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existi	าย		
Particular		Monthly	Yearly
Revnue (Sale)		_	
Milk	660	19800	237600
		0	О
Total Sales(A)	660	19800	237600
Less Variable Expense (B)			0
Milk	92	2772	33264
Total Variable Expense	92	2772	33264
Contributon Margin (CM) [C=(A-B)]	568	17028	204336
Less Fixed Expense			
Rent		0	0
Electric Bill		500	6000
Transportaion		200	2400
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		200	2400
Guard		0	0
Generator		0	0
Mobile Bill		300	3600
Total Fixed Cost (D)		6200	74400
Net Profit (E)= [C-D]		10828	129936

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit	Amoun	Qty.	v. Unit Amo		Propos	
		Price	t (BDT)		Price	nt	ed Total	
						(BDT)		
cow	2	50000	100000	1	80000	80,000	180,000	
	2	50000	100,000	1	80000	80,000	180000	

#### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Milk	1120	33600	403200	423360	444528		
Total Sales(A)	1120	33600	403200	423360	444528		
Less Variable Expense (B)							
Straw, Bran, Medicine etc	157	4704	56448	59270.4	62234		
Total Variable Expense	157	4704	56448	59270.4	62234		
Contributon Margin (CM) [C=(A-B)]	963	28896	346752	364089.6	382294		
Less Fixed Expense							
Rent		0	0	0	0		
Electric Bill		500	6000	72000	864000		
Transportaion		200	2400	2520	2646		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	0		
Entertainment		200	2400	2400	2400		
Guard		0	0	0	0		
Generator		0	0	0	0		
Mobile Bill		300	3600	0	0		
Total Fixed Cost (D)		6200	74400	136920	929046		
Net Profit (E)= [C-D]		22696	272352	285969.6	300268		
Investment Pay Back			32,000	32,000	32,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	272,352	285969.6	300268.08
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		240352	494321.6
	Total Cash Inflow	352,352	526,322	794,590
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	240,352	494,322	762,590

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Bir Ujili Bazar. Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures





# **FAMILY PICTURE**

