

**Proposed NU Business Name: Ashish Battery & Electric
Workshop**



Project identification and prepared by: Md Barek Ali
Tangail Sadar Unit, Tangail
Project verified by: Md. Abu Bakkar Siddique



**Grameen Shakti
Samajik Byabosha Ltd.**

Brief Bio of The Proposed Nobin Udyokta

Name	:	Ashish Chandra Shaha
Age	:	03-03-1986 (31Years)
Education, till to date	:	Class 5
Marital status	:	UnMarried
Children	:	0
No. of siblings:	:	03Brothers
Address	:	Vill: Brahmmonkushia ,P.O: Gharinda,P.S: Tangail, Dist: Tangail.

Parent's and GB related Info

(i) Who is GB member	:	Mother <input type="checkbox"/>	Father <input checked="" type="checkbox"/>
(ii) Mother's name	:	Padma rani Shaha	
(iii) Father's name	:	Abinash Chandro Shaha	
(iv) GB member's info	:	Branch: Shuruj Tangai Centre #44 (male), Member ID: 3594 , Group No: 08 Member since: 05-09-2000-02-05-2011(Years) First loan: BDT =5000 Last Loan = 0	

Further Information:

(v) Who pays GB loan installment	:	Outstanding loan:= 0
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC, ASA,TMSS,BURO, etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	0 7years of business experience.
Own Business and Training Info	:	07 years experience in running business. He has training
Other Own/Family Sources of Income	:	Fathers Business
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01882126616
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Abinash Chandro Shaha joined Grameen Bank since 18 years ago. At first she took BDT ,5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

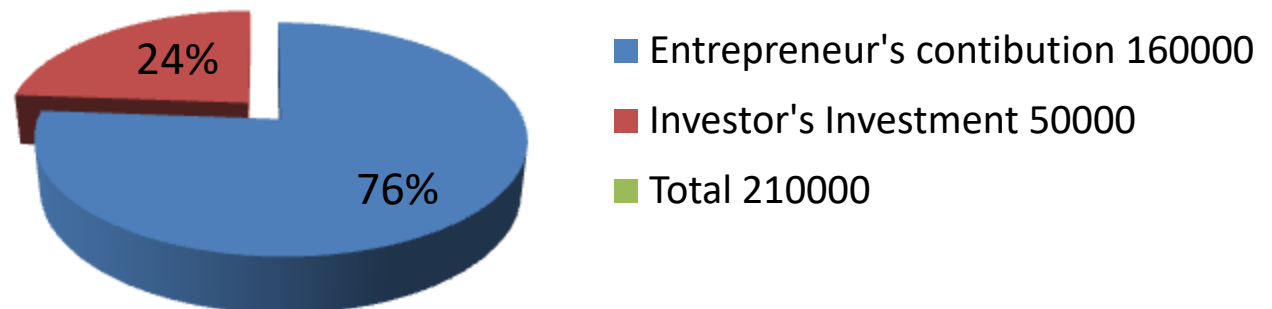
Business Name	:	Ashish Battery & Electric Workshop
Location	:	Tangail
Total Investment in BDT	:	BDT 210,000/-
Financing	:	Self BDT 160,000/- (from existing business) 76% Required Investment BDT 50,000/- (as equity) 24%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15ft x10 ft= 150square ft
Security of the shop	:	BDT 50,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; etc.▪Average 25 % gain on sales.▪The business is operating by entrepreneur. Existing employee.▪The shop is rented .▪Collects goods from .▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Self,Dinama,Battery,Headlight,Serviching,etc,	4,000	120,000	1,440,000
	0	0	0
Total Sales (A)	4,000	120,000	1,440,000
Less. Variable Expense			
Self,Dinama,Battery,Headlight,Serviching,etc,	3,400	102,000	1,224,000
Total variable Expense (B)	3,400	102,000	1,224,000
Contribution Margin (CM) [C=(A-B)]	600	18,000	216,000
Less. Fixed Expense			
Rent		3,500	42,000
Electricity Bill		1500	18,000
Transportation		2,000	24,000
Salary (self)		5000	60,000
Salary (staff)		0	0
Entertainment		300	3,600
Graud Bill		300	3,600
Generator Bill		0	0
Mobile Bill		300	3,600
Total fixed Cost (D)		12,900	154,800
Net Profit (E) [C-D]		5,100	61,200

Investment Breakdown								
Particulars	Existing			Particulars	Proposed			Proposed Total
	Quantity	Price	Unit Price		Quantity	Price	Unit Price	
Self	5	8000	40000	Self	3	8000	24000	64,000
Dinama	6	6000	36000	Dinama	3	6000	18000	54,000
Battery	4	2000	8000	Battery	4	2000	8000	16,000
Headlight	4	4000	16000	Headlight	0	0	0	16,000
Micro Oven	0	0	0	Micro Oven	0	0	0	0
Filter	0	0	0	Filter	0	0	0	0
iron	0	0	0	iron	0	0	0	0
Fan	0	0	0	Fan	0	0	0	0
Khat & weredrop	0	0	0	Khat & weredrop	0	0	0	0
Others			10000				0	10,000
Security of Shop			50000					50,000
Machinaries			0	Others			0	0
Total			160,000				50,000	210,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year
Revenue (sales)				
Self,Dinama,Battery,Headlight,Serviching,etc,	5,000	150,000	1,890,000	1,984,500
Total Sales (A)	5,000	150,000	1,890,000	1,984,500
Less. Variable Expense				
Self,Dinama,Battery,Headlight,Serviching,etc,	4,000	120,000	1,512,000	1,587,600
Total variable Expense (B)	4,000	120,000	1,512,000	1,587,600
Contribution Margin (CM) [C=(A-B)	1,000	30,000	378,000	396,900
Less. Fixed Expense				
Rent		3,500	42,000	42,000
Electricity Bill		2000	25,200	26,460
Transportation		2,200	27,720	29,106
Salary (self)		5,000	60,000	60,000
Salary (staff)		0	0	0
Entertainment		300	3,780	3,969
Graud Bill		300	3,780	3,969
Generator Bill		0	0	0
Mobile Bill		300	3,780	3,969
Non Cash Item				
Depreciation		0	0	0
Total Fixed Cost		13,600	166,260	169,473
Net Profit (E) [C-D]		16,400	211,740	227,427
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	61,200	227,427
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		212,940
	Total Cash Inflow	111,200	440,367
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	31,200	410,367

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:03
Experience & Skill : 09 Years
Own Business : 09 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

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ব্যাটারী
এন্ড
অটো
ইলেকট্রিক
ওয়ার্কসপ
এখানে
টুক, বস, জেট,
সিটডল টাকার















