

## Proposed NU Business Name: **MA FATEMA TARKY FARM**



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Project verified by: MD. Samsul Arefin



## Brief Bio of The Proposed Nobin Udyokta

Name	:	<b>Mohammad Kazol Hossain</b>
Age	:	02-01-1991 (27 Years)
Education, till to date	:	S.S.C
Marital status	:	Unmarried
Children	:	Nil
No. of siblings:	:	2 Brothers & 2 Sister
Address	:	Vill: Ayliabad, P.O: Hasnabad, P.S: Dohar , Dist: Dakha
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>Leat Fatema begum</b>
(iii) Father's name	:	<b>Md.Idris ali</b>
(iv) GB member's info	:	Branch: Kusumhati, Centre # 31(Female), Member ID:1235/1 , Group No: 02 Member since: 2000 -2007(7Years) First loan: BDT 5000/-
Further Information:		Existing loan: BDT 35,000- Outstanding loan: BDT :Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	01 years experience in running business.
Other Own/Family Sources of Income	:	Nil
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01861900007
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dohar Unit, Dhaka.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**LEAT FATEMA BEGUM** joined Grameen Bank since 7 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in husband business.

# Proposed Nobin Udyokta Business Info

Business Name	:	<b>MA FATEMA TARKY FARM</b>
Location	:	Joypara Dohar,Dhaka
Total Investment in BDT	:	BDT:90000
Financing	:	Self BDT 50000(from existing business) 56% Required Investment BDT 40,000(as equity) 44%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15ft x 10ft= 150square ft
Security of the shop	:	BDT
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like;egg.</li><li>▪Average 40% gain on sale.</li><li>▪The business is operating by entrepreneur.</li><li>▪The shop is rented.</li><li>▪Collects goods from Dhaka.</li><li>▪Agreed grace period is 3 months.</li></ul>

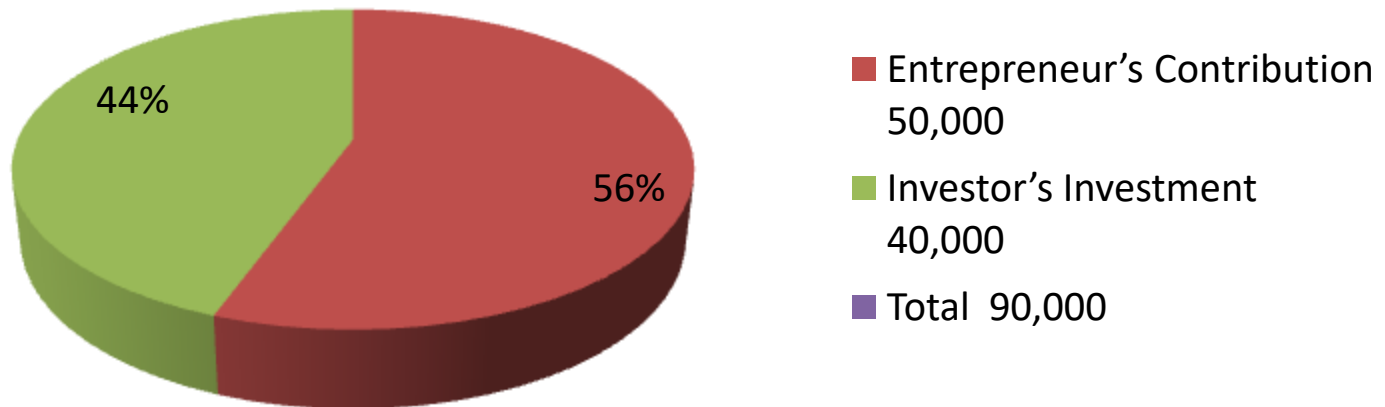
## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
egg	1000	30000	360000
<b>Total Sales (A)</b>	<b>1000</b>	<b>30000</b>	<b>360000</b>
Less. Variable Expense			
Old auto,charging	600	18000	216000
<b>Total variable Expense (B)</b>	<b>600</b>	<b>18000</b>	<b>216000</b>
<b>Contribution Margin (CM) [C=(A-B)</b>	<b>400</b>	<b>12000</b>	<b>144000</b>
Less. Fixed Expense			
Rent		00	00
Mobile Bill		300	3600
Genaretor			
Electricity Bill		100	1200
Salary (self)		5000	60000
Entertainment		200	2400
Feed		2000	24000
<b>Total fixed Cost (D)</b>		<b>7600</b>	<b>91200</b>
<b>Net Profit (E) [C-D]</b>		<b>4400</b>	<b>52800</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Tarky hen	00	00	50000	00	00	40000	90000
				00	00		
Others	00	00		0	0	0	
Security							
<b>Total</b>	<b>00</b>	<b>00</b>	<b>50000</b>	<b>00</b>		<b>40000</b>	<b>90000</b>

## Source of Finance



## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
<b>Revenue (sales)</b>					
egg	1200	36000	432000	453600	476280
		0	0	0	0
<b>Total Sales (A)</b>	<b>1200</b>	<b>36000</b>	<b>432000</b>	<b>453600</b>	<b>476280</b>
<b>Less. Variable Expense</b>		0	0	0	0
egg	<b>720</b>	21600	259200	272160	285768
		0	0	0	0
<b>Total variable Expense (B)</b>	<b>720</b>	<b>21600</b>	<b>259200</b>	<b>272160</b>	<b>285768</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>480</b>	<b>14400</b>	<b>172800</b>	<b>181440</b>	<b>190512</b>
<b>Less. Fixed Expense</b>					
Rent		00	00	00	00
Mobile Bill		300	3600	3800	3800
Genaretor					
Electricity Bill		100	1200	1200	1400
Salary (self)		5000	60000	60000	60000
Entertainment		200	2400	2500	2500
Feed		2000	24000	25000	25000
<b>Total fixed Cost (D)</b>		<b>7600</b>	<b>91200</b>	<b>92500</b>	<b>92700</b>
<b>Net Profit (E) [C-D]</b>		<b>6800</b>	<b>81600</b>	<b>88940</b>	<b>97812</b>
<b>Investment Payback</b>			<b>16000</b>	<b>16000</b>	<b>16000</b>



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	81600	88940	97812
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		65600	138540
	<b>Total Cash Inflow</b>	<b>121600</b>	<b>154540</b>	<b>236352</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	16,000	16,000	16000
	<b>Total Cash Outflow</b>	<b>56000</b>	<b>16000</b>	<b>16000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>65600</b>	<b>138540</b>	<b>220352</b>

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 01Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures







