### **Proposed NU Business Name: NADIM DAIRY FARM**



Project identification and prepared by:MD:AMINUL ISLAM Sreepur Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name	:	NADIM MAHAMUAD RAZIV					
Age	:	01/01/1992( 26Years)					
Education, till to date	:	ВА					
Marital status	:	Unmarried					
Children	:	0 Son 0 Daugther					
No. of siblings:	:	01 Brothers 01 Sister					
Address	:	Vill: Sreepur P.O: Sreepur P.Sreepur Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  AYESHA KHATUN ABDUL MANNAN  Branch: Gosinga Centre # 75 (Female),  Member ID: 1007 Group No: 05  Member since: 29/03/2006 to 2018(12Years)  First Loan: BDT 5,000 /-, Existing Loan:BDT 20000/-					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding Loan: BDT /-0 Father No No No					

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01719549643
Family's Contact No.	:	01677983067
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd., Sreepur Unit, Gazipur.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

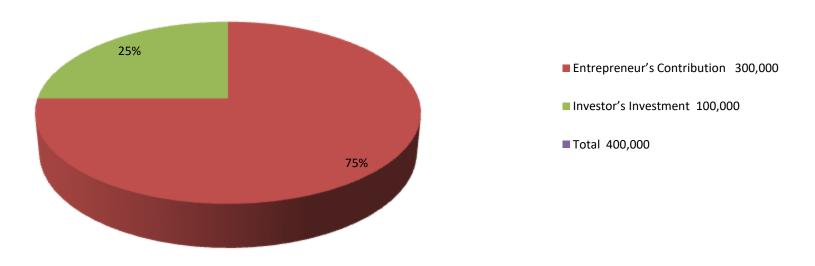
**AYESHA KHATUIN** joined Grameen Bank since 12 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info4					
Business Name		NADIM DAIRY FARM			
Location	:	Sreepur			
Total Investment in BDT	:	BDT 400,000/-			
Financing	:	Self BDT 300,000/- (from existing business) 68% Required Investment BDT 100,000/- (as equity) 32%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	12 ft x 10 ft = 120 sq. ft			
Security of the shop	:	Nill			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in cow rearing.</li> <li>Average 85% gain on sales.</li> <li>The business is operated by entrepreneur. Existing no employee.</li> <li>The farm is own.</li> <li>Collects cows from Sreepur</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business					
Particular	Daily	Monthly	Yearly		
Revnue (Sale)					
Milk	4000	120000	1440000		
	0	0	0		
Total Sales(A)	4000	120000	1440000		
Less Variable Expense (B)			0		
Straw, Bran, Medicine etc	3400	102000	1224000		
Total Variable Expense	3400	102000	1224000		
Contributon Margin (CM) [C=(A-B)]	600	18000	216000		
Less Fixed Expense					
Rent		0	0		
Electric Bill		500	6000		
Transportaion		300	3600		
Salary (Self)		5000	60000		
Salary (Staff)		0	0		
Entertainment		200	2400		
Guard		0	0		
Generator		0	0		
Mobile Bill		300	3600		
Total Fixed Cost (D)		6300	75600		
Net Profit (E)= [C-D]		11700	140400		

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty.	Unit Price	Amount	Proposed Total
			(BDT)			(BDT)	
Cow	3	100000	300000	1	100000	100000	400000
Calf						0	
			300000			100000	400000

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Milk	4500	135000	1620000	1701000	1786050	
	0	0	0	0	0	
Total Sales(A)	4500	135000	1620000	1701000	1786050	
Less Variable Expense (B)						
Straw, Bran, Medicine etc	3600	108000	1296000	1360800	1428840	
Total Variable Expense	3600	108000	1296000	1360800	1428840	
Contributon Margin (CM) [C=(A-B)]	900	27000	324000	340200	357210	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		500	6000	6300	6600	
Transportaion		300	3600	3780	3969	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		200	2400	2400	2400	
Guard		0	0	0	0	
Genarator		0	0	0	0	
Mobil Bill		300	3600	3700	3800	
Total Fixed Cost (D)		6300	75600	76180	76769	
Net Profit (E)= [C-D]		20700	248400	260820	273861	
Investment Pay Back			40,000	40,000	40,000	

Cash flow projection on business plan (rec. & Pay)						
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
	Investment Infusion by					
1.1	Investor	100,000				
1.2	Net Profit	248,400	260820	273861		
	Depreciation (Non cash					
1.3	item)					
	Opening Balance of Cash					
1.4	Surplus		208400	429220		
	Total Cash Inflow	348,400	469,220	703,081		
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
	Investment Pay Back					
	(Including Ownership Tr.					
2.3	Fee)	40000	40000	40000		
	Total Cash Outflow	140,000	40000	40000		
3	Net Cash Surplus	208,400	429,220	663,081		

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0;

Experience & Skill: 5 Years; Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community; Location of shop; Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures







