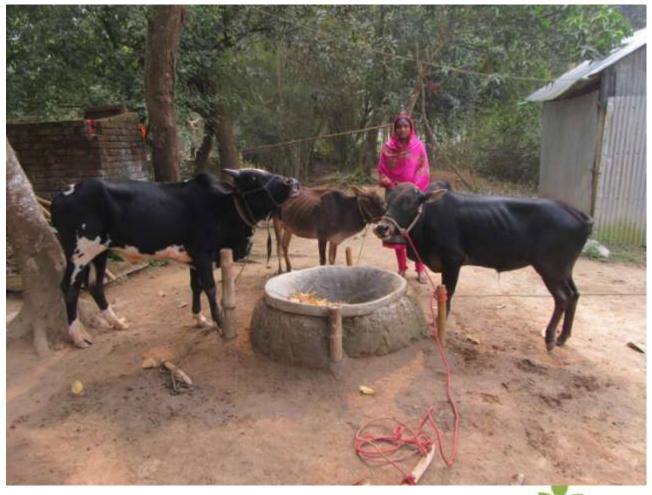
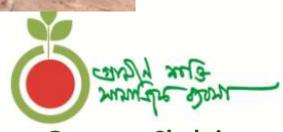
Proposed NU Business Name: TAMANNA DAIRY FARM



Project identification and prepared by: Md. Mhafuzur Rohaman, Sreepur Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	TAMANNA KHATUN		
Age	:	31/01/1998(20Years)		
Education, till to date	:	HSC		
Marital status	:	UnMarried		
Children	••	0 Daughters 0 Sisters		
No. of siblings:	:	0 Brothers & 01 Sisters		
Address	:	Vill: Borama P.O: Bormi P.S: Sreepur Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST:ANOWARA BEGUM MD:HOSSEN ALI Branch: Bormi Centre # 46(Female), Member ID: 8111, Group No: 02 Member since: 04/05/2008to 2018(10Years) First Loan: BDT 500,000 /-, Existing Loan:BDT 33,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding Loan: Nill- Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01780081530
Family's Contact No.	:	01872953296
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd., Sreepur Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

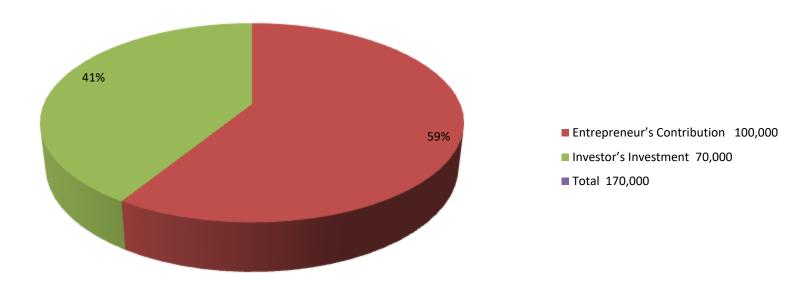
MST:ANOWARA joined Grameen Bank since 10 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info4					
Business Name	:	TAMANNA DAIRY FRIM			
Location	:	Boroma			
Total Investment in BDT	:	BDT 170,000/-			
Financing	:	Self BDT 100,000/- (from existing business) 59% Required Investment BDT 70,000/- (as equity) 41%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 10 ft = 100 sq. ft			
Security of the shop	:	BDT /-0			
Implementation		 The business is planned to be scaled up by investment in various (eg: Cow etc.). Average 15% gain on sales. The business is operated by entrepreneur. Existing one employee. The shop is rented. Collects goods from Bormi Bazar, Dhaka. Agreed grace period is 3 months. 			

Existing Business					
Particular	Daily	Monthly	Yearly		
Revnue (Sale)					
Milk	3000	90000	1080000		
	C	C	0		
Total Sales(A)	3000	90000	1080000		
Less Variable Expense (B)		C	0		
Straw, Bran, Medicine etc	2550	76500	918000		
Total Variable Expense	C	C	0		
Contributon Margin (CM) [C=(A-B)]	450	13500	162000		
Less Fixed Expense					
Rent		C	0		
Electric Bill		500	6000		
Transportaion		1000	12000		
Salary (Self)		5000	60000		
Salary (Staff)		C	0		
Entertainment		200	2400		
Guard		C	0		
Generator		C	0		
Mobile Bill		300	3600		
Total Fixed Cost (D)		7000	84000		
Net Profit (E)= [C-D]		6500	78000		

Investm	ent	Breal	kdown
		DICUI	

Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.		Amount (BDT)	Proposed Total	
Cow	2	50000	100000	1	70,000	70,000	170000	
ΓΟΤΑL		50000	100000			70,000	170000	



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Milk	1120	33600	403200	423360	444528	
Total Sales(A)	1120	33600	403200	423360	444528	
Less Variable Expense (B)						
Straw, Bran, Medicine etc	157	4704	56448	59270.4	62234	
Total Variable Expense	157	4704	56448	59270.4	62234	
Contributon Margin (CM) [C=(A-B)]	963	28896	346752	364089.6	382294	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		500	6000	72000	864000	
Transportaion		1000	12000	12600	13230	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		200	2400	2400	2400	
Guard		0	0	0	0	
Generator		0	0	0	0	
Mobile Bill		500	6000	0	0	
Total Fixed Cost (D)		7200	86400	147000	939630	
Net Profit (E)= [C-D]		21696	260352	273369.6	287038	
Investment Pay Back			28,000	28,000	28,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	70,000		
1.2	Net Profit	260,352	273369.6	287038.08
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		232352	477721.6
	Total Cash Inflow	330,352	505,722	764,760
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	232,352	477,722	736,760

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Bir Ujili Bazar. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









