### **Proposed NU Business Name: RANA POULTRY FARM**



Project identification and prepared by: MD Habibulaah Kaliganj, Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MEHEDI HASAN RANA					
Age	:	05-10-1993 (24 Years)					
Education, till to date	:	S.S.C					
Marital status		Married					
Children	:	1 Son					
No. of siblings:	:	2 Brothers					
Address	:	Vill: Boro Amdiya P.O: Putina: Rupganj Dist:Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  Sufiya Begum  Shajahan Mridha  Branch: Daudpur Centre 52 (Female),  Member ID: 5085/3, Group No: 02  Member since: 25-03-2008(10Years)  First loan: BDT 10000					
Further Information:		Existing loan: BDT 25000, Outstanding Loan: 19500 Father					
(v) Who pays GB loan installment (vi) Mobile lady	•	No					
(vii) Grameen Education Loan	:	No					
(viii) Any other loan like GB,	:	No					

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	5 years experience in running business.05 Years in own business
Training Info	:	he has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01791522928
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliganj Unit, Gazipur

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

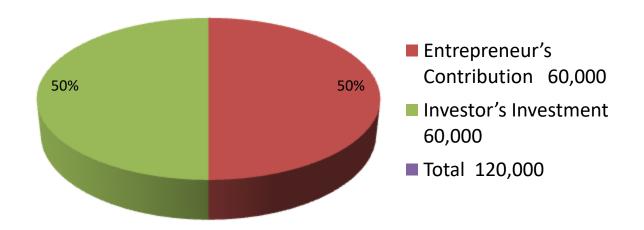
**Sufiya Begum** joined Grameen Bank since 5 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RANA POULTRY FARM			
Location	:	Baraamdiya, Hanfur			
Total Investment in BDT	:	BDT 120,000/-			
Financing	:	Self BDT 60,000/- (from existing business) 58% Required Investment BDT 60,000/- (as equity) 42%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	12ft x 80 ft= 960 square ft			
Implementation	<ul> <li>The business is planned to be scaled up by investment in generating.</li> <li>Leyar.</li> <li>The business is operating by entrepreneur. Existing no empended and examples are period in a month.</li> </ul>				

Existing	Ţ		
Particular		Monthly	Yearly
Revnue (Sale)		-	_
Leyar	2400	72000	864000
		0	О
Total Sales(A)	2400	72000	864000
Less Variable Expense (B)			0
Leyar	2040	61200	734400
Total Variable Expense	2040	61200	734400
Contributon Margin (CM) [C=(A-B)]	360	10800	129600
Less Fixed Expense			
Rent		0	0
Electric Bill		500	6000
Transportaion		0	0
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		0	0
Guard		0	0
Generator		0	0
Mobile Bill		500	6000
Total Fixed Cost (D)		6000	72000
Net Profit (E)= [C-D]		4800	57600

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	` '	Unit Price		Proposed Total
Leyar	1000	60	60000	1	60000	60,000	120,000
	1000	60	60,000	1	60000	60,000	120000

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Poultry	2900	87000	1044000	1096200	1151010		
Total Sales(A)	2900	87000	1044000	1096200	1151010		
Less Variable Expense (B)							
Poultry	2465	73950	887400	931770	978359		
Total Variable Expense	2465	73950	887400	931770	978359		
Contributon Margin (CM) [C=(A-B)]	435	13050	156600	164430	172652		
Less Fixed Expense							
Rent		0	0	0	C		
Electric Bill		500	6000	72000	864000		
Transportaion		0	0	0	C		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	C		
Entertainment		0	0	0	C		
Guard		0	0	0	C		
Generator		0	0	0	C		
Mobile Bill		500	6000	0	C		
Total Fixed Cost (D)		6000	72000	132000	924000		
Net Profit (E)= [C-D]		7050	84600	88830	93272		
Investment Pay Back			24,000	24,000	24,000		

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	84,600	88830	93271.5
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		60600	125430
	Total Cash Inflow	144,600	149,430	218,702
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	60,600	125,430	194,702

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 04 years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





# **FAMILY PICTURE**

