#### **Proposed NU Business Name: RIYAN MEDICAL HALL**



Project identification and prepared by:Md Shahadat hossain, Dhanbari Unit, Tangail

Project verified by: Md. Abu shahadat hossain



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.MONIR AHMED MANIK		
Age	:	15-05-1995 (23Years)		
Education, till to date	:	Degree		
Marital status	:	Married		
Children	:	0 Dauther 01 Son		
No. of siblings:	:	01 Brothers 03 Sisters		
Address	:	Vill:Ambaria ,P.O: Ambaria,P.S: Modhupur, Dist: Tangail.		
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother Father  MOST.KOHINUR BEGUM  MD.IBRAHIM KHOLIL  Branch: Chalash, Centre # 82 (Female),  Member ID: 9144, Group No: 06  Member since:2003 –Running (15Years)  First loan: BDT = 5,000/=  Last Loan = 30,000/=		
Further Information: (v) Who pays GB loan installment	:	Outstanding loan:= 14,500/= Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC, ASA,TMSS,BURO, etc		No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	02 years of business experience.
Own Business and	:	02 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	•	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	••	01920-470278
Family's Contact No.	:	None
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhanbari Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST.KOHINUR BEGUM** joined Grameen Bank since 15 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

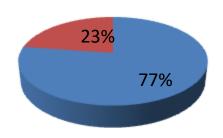
Proposed Nobin Udyokta Business Info						
Business Name	••	RIYAN MEDICAL HALL				
Location	••	Dhanbari Grameenbank moor, Dhanbari , Tangail.				
Total Investment in BDT	••	BDT 265,000/-				
Financing	•	Self BDT 205,000/- (from existing business) 77 %				
		Required Investment BDT 60,000/- (as equity) 23%				
Present salary/drawings from business (estimates)	•	BDT 5,000				
Proposed Salary	••	BDT 5,000				
Size of shop	••	10 ft x 10 ft= 100 square ft				
Security of the shop	••	BDT 100,000				
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like; etc.tablet,salaine,etc.</li> <li>Average 10 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>The shop is rented.</li> <li>Collects goods from .Dhanbari.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
madecim	5,000	150,000	1,800,000			
servics	0	0	0			
Total Sales (A)	5,000	150,000	1,800,000			
Less. Variable Expense						
madecim	4,500	135,000	1,620,000			
Total variable Expense (B)	4,500	135,000	1,620,000			
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000			
Less. Fixed Expense						
Rent		2,000	24,000			
Electricity Bill		250	3,000			
Transportation		500	6,000			
Salary (self)		5000	60,000			
Salary (staff)		0	0			
Entertainment		500	6,000			
Graud Bill		200	2,400			
Generator Bill		120	1,440			
Mobile Bill		300	3,600			
Total fixed Cost (D)		8,870	106,440			
Net Profit (E) [C-D)		6,130	73,560			

Investment Breakdown								
Particulars		Existing	3	<b>Particulars</b>		Proposed		
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
seftemax	50	300	15000	seftemax	60	300	18,000	33,000
sherap	200	120	24000	sherap	185	120	22,000	46,000
tablet	500	100	50000	tablet	100	100	10,000	60,000
shanora	50	90	4000	shanora			0	4,000
salaiyn	30	80	2000	salaiyn			0	2,000
	0	0	0	0			0	0
	0	0	0	0	0	0	0	0
			0		0	0	0	0
	0		0	0			0	0
Others			10000	Others			10,000	20,000
Secuirity of Shop			100000					100,000
Machinaries	0	0	0	Machinaries	0	0	0	0
Total			205,000				60,000	265,000

#### **Source of Finance**





Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
madecim	6,000	180,000	2,160,000	2,268,000	
servics	0	0	0	0	
Total Sales (A)	6,000	180,000	2,160,000	2,268,000	
Less. Variable Expense					
madecim	5,400	162,000	1,944,000	2,041,200	
Total variable Expense (B)	5,400	162,000	1,944,000	2,041,200	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	
Less. Fixed Expense					
Rent		2,000	24,000	24,000	
Electricity Bill		275	3,300	3,465	
Transportation		550	6,600	6,930	
Salary (self)		5,000	60,000	60,000	
Salary (staff)		0	0	0	
Entertainment		550	6,600	6,930	
Graud Bill		220	2,640	2,772	
Generator Bill		126	1,512	1,588	
Mobile Bill		315	3,780	3,969	
Non Cash Item					
Depreciation		0	0	0	
<b>Total Fixed Cost</b>		9,036	108,432	109,654	
Net Profit (E) [C-D)		8,964	107,568	117,146	
Investment Payback			36,000	36,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	107,568	117,146	
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		71,568	
	Total Cash Inflow	167,568	188,714	
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000	
	Total Cash Outflow	96,000	36,000	
3	Net Cash Surplus	71,568	152,714	

### **SWOT ANALYSIS**

# $\mathsf{S}_{\mathsf{trength}}$

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 09 Years

Own Business: 09 Years Quality goods & services;

Skill and experience;

### **W**EAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

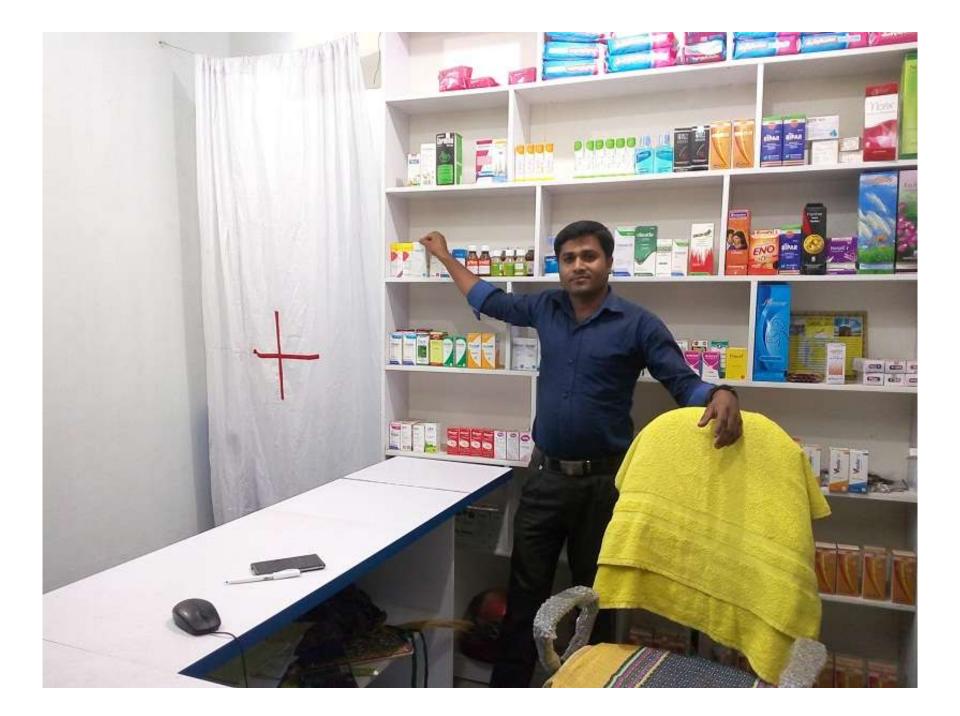
### **T**HREATS

Theft

Fire

Political unrest

# Pictures









## **FAMILY PICTURE**

