Proposed NU Business Name: SUMAIA PAN KHAMAR



Project identification and prepared by: Mr, Kabir Raksam, Tahirpur Unit, Rajshahi

Project verified by: Md. Mijan Patoary



Brief Bio of The Proposed Nobin Udyokta **MST. SHAMOLY** Name 06-07-1999(18Years) Age Education, till to date Class VIII Marital status Married 1 Son & 1 daughter Children 3 sister & 12 brother No. of siblings: Address Vill: yusubpur, P.O: nowpara, P.S: durgapur, Dist: Rajshahi Parent's and GB related Info. Father (i) Who is GB member Mother in law MST. OMECHA Mother in law name: RAHELA (ii) Mother's name (iii) Father's name MD. SOLEIMAN SORKAR Husband name: SELIM REJA (iv) GB member's info Branch: Nowpara, Centre # 18(Female), Member ID: 2537 Group No: 03 Member since: 08/11/2010 First loan: BDT -5000

(iii) Father's name
(iv) GB member's info

: MD. SOLEIMAN SORKAR Husband name: SELIM
Branch: Nowpara, Centre # 18(Female),
Member ID: 2537 Group No: 03
Member since: 08/11/2010
First loan: BDT -5000
Existing Loan: BDT 30,000, Outstanding loan: 15200
(v) Who pays GB loan installment
(vi) Mobile lady
(vii) Grameen Education Loan
(viii) Any other loan like GB,
BRAC ASA etc..

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 04 years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | Chagol palon |
| Other Own/Family Sources of Liabilities | : | Agriculture |
| Entrepreneur Contact No. | : | 01750413132 |
| Father's Contact No. | : | 0184036722 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

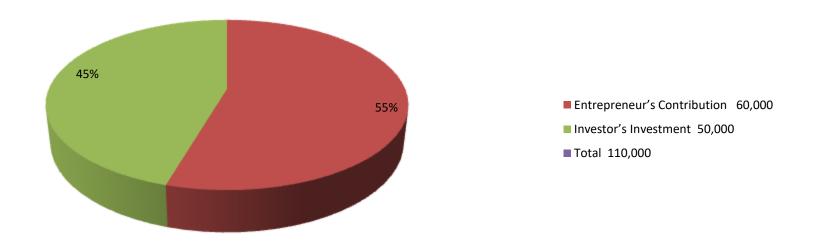
MST. RAHELA joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

| Proposed Nobin Udyokta Business Info | | | | | | | |
|---|---|---|--|--|--|--|--|
| Business Name | : | SUMAIA PAN KHAMAR | | | | | |
| Location | : | Yusubpur, nowpara, durgapur, Rajshahi | | | | | |
| Total Investment in BDT | : | BDT 110,000 | | | | | |
| Financing | : | Self BDT 60,000-(from existing business) 55% Required Investment BDT 50,000/-(as equity) 45% | | | | | |
| Present salary/drawings from business (estimates) | : | BDT 5000/- | | | | | |
| Proposed Salary | : | 5000/= | | | | | |
| Size of shop | : | 17 decimel | | | | | |
| Security of the shop | : | - | | | | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Farm The business is operating by entrepreneur. Existing no employees. Average gain The farm is owned. Agreed grace period is 3 months. | | | | | |

| Existing Business (BDT) | | | | | |
|-----------------------------------|-------|---------|--------|--|--|
| Particular | Daily | Monthly | Yearly | | |
| Revenue (sales) | | | | | |
| sales | 500 | 15,000 | 180000 | | |
| Total Sales (A) | 500 | 15,000 | 180000 | | |
| Less. Variable Expense | | 0 | | | |
| sales of product | 0 | 0 | 0 | | |
| Total variable Expense (B) | 0 | 0 | 0 | | |
| Contribution Margin (CM) [C=(A-B) | 500 | 15,000 | 180000 | | |
| Less. Fixed Expense | | | | | |
| Rent | | | 0 | | |
| Electricity Bill | | | 0 | | |
| Mobile Bill | | 200 | 2,400 | | |
| Salary (self) | | 5000 | 60,000 | | |
| Guard | | | 0 | | |
| Transportation | | 300 | 3,600 | | |
| medecin | | 1500 | 18,000 | | |
| Salary (staff) | | | 0 | | |
| Bank service Charge | | | 0 | | |
| Total fixed Cost (D) | | 7,000 | 84,000 | | |
| Net Profit (E) [C-D) | | 8,000 | 96,000 | | |

| Investment Breakdown | | | | | | | |
|----------------------|------|-------|---|----------|---|----------|--------|
| Existing | | | | Proposed | | | |
| Particulars | Qty. | Unit | Jnit Amount Qty Unit Price Amount Prope | | | Proposed | |
| | | Price | (BDT) | | | (BDT) | Total |
| pan bor | 3000 | 20 | 60,000 | | | | 60000 |
| pan bor kroy | | | | | | 50000 | 50000 |
| | | | | | | | |
| Total | 3000 | 20 | 60000 | | 0 | 50000 | 110000 |

Source of Finance



| Financial Projection (BDT) | | | | | |
|-----------------------------------|-------|-------|----------|----------|----------|
| Particular | Daily | Month | 1st Year | 2nd year | 3rd Year |
| Revenue (sales) | | | | | |
| sales | 600 | 18000 | 216000 | 226800 | 238140 |
| Total Sales (A) | 600 | 18000 | 216000 | 226800 | 238140 |
| Less. Variable Expense | | 0 | 0 | 0 | 0 |
| sales of product | 0 | 0 | 0 | 0 | 0 |
| Total variable Expense (B) | 0 | 0 | 0 | 0 | 0 |
| Contribution Margin (CM) [C=(A-B) | 600 | 18000 | 216000 | 226800 | 238140 |
| Less. Fixed Expense | | | | | |
| Rent | | | | | |
| Electricity Bill | | | | | |
| Mobile Bill | | 200 | 2400 | 2400 | 2400 |
| Salary (self) | | 5000 | 60000 | 60000 | 60000 |
| Transportation | | 300 | 3600 | 3800 | 4000 |
| madicen | | 1500 | 18000 | 19000 | 20000 |
| Salary (staff) | | | | | |
| Security Gard | | | | | |
| Bank service Charge | | | 100 | 100 | 100 |
| Total Fixed Cost | | 7000 | 84100 | 85300 | 86500 |
| Net Profit (E) [C-D) | | 11000 | 131900 | 141500 | 151640 |
| Investment Payhack | | | 20000 | 20000 | 20000 |

Cash flow projection on business plan (rec. & Pay)

| | | Year 1 | | |
|-----|---------------------------------|---------|--------------|--------|
| SI# | Particulars Particulars | (BDT) | Year 2 (BDT) | (BDT) |
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 131900 | 141500 | 151640 |
| 1.3 | Depreciation (Non cash item) | | _ | |
| 1.4 | Opening Balance of Cash Surplus | | 111900 | 233400 |
| | Total Cash Inflow | 181,900 | 253400 | 385040 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back (Including | | | |
| 2.3 | Ownership Tr. Fee) | 20,000 | 20000 | 20000 |
| | Total Cash Outflow | 70,000 | 20000 | 20000 |
| 3 | Net Cash Surplus | 111,900 | 233400 | 265040 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm: yusubpur, nowpara, durgapur Rajshahi Regular customers;

THREATS

Theft
Fire
Political unrest

