

Business Category

Proposed NU Business Name : Ma General Store and Tailars

: Shopkeeping, General Store



Business Proposal Identified & Prepared by

Md. Shahin Mia, Unit Incharge Ashulia, Dhaka, Zone 01.

Business Proposal Verified by

Md. Shahin Mia

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BRIEF BIO OF TH		PROPOSED NOBIN UDYOKTA
Name and address	:	Md Shofiqul Islam
		Vill: Savar Cantonment, Union: Savar Cantoment, District: Dhaka
Age	:	22 years
Marital Status	:	Single
Children	:	No childrens
No. of siblings	:	1 (One) Brother and 2 (Two) Sisters
Parent's and GB related Info:		
(i) Who is GB member	:	Mother
(ii) Mother's name	:	Shahana Begum
(iii) Father's name	:	Md Farid Ahmmed
(iv) GB member's info	:	Branch: Shovapur Savar, Savar, Centre # 6
		Loan no.: 11126, Member since 20 May 2005
		Existing loan: Tk. 50,000
		Outstanding loan: Tk. 14,500
Further Information:		
(v) Who pays GB loan installment	:	Entrepreneur's Mother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan	:	N/A

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Secondary School Certificate
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	-	Others
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has 7 (Seven) year(s) of experience in running his own business. He started the business with BDT 50,000 (Fifty Thousand)
Other Own/Family Sources of	:	Father's occupation: Housewife
Income		Mother's occupation: Others
		Developments from entrepreneur's current business are Land Purchase, New Business Development, Other etc.
Other Own/Family Sources of Liabilities		N/A
NU's Contact No.	:	01686664086, 01922758593
NU's NID/Birth Certificate No.	:	2401778325
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Shahana Begum is a GB member since 20 May 2005, at first she took GB loan BDT 5,000 (Five Thousand).
- Gradually she took GB loan several times and utilized it for Cloth business, Business.
- Finally GB loan helped her to improve Livelihood, Repair of houses.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Ma General Store and Tailars
Address/ Location	•	Rajful Baria Bazar
Total Investment Required in BDT	:	Tk. 340,000
Financing	:	Self Tk. 240,000
		Required Investment Tk. 100,000
Present salary/drawings from business	:	BDT 5,000 (Five Thousand)
Proposed Salary	:	N/A
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	From Product 15%
(ii) Estimated % of proposed gross profit margin	:	From Product 15%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	N/A
	<u> </u>	

INFO ON EXISTING BUSINESS OPERATIONS

Doublesday		EB(BDT)		
Particulars	Daily	Monthly	Yearly	
Sales income from Product(s)	3,00	0 84,000	1,008,000	
Total Sales/commission (A)	3,00	0 84,000	1,008,000	
Less: Cost of Sales				
Cost of Product(s)	2,55	0 71,400	856,800	
Total Cost of Sales and Services (B)	2,55	0 71,400	856,800	
Gross Profit (C) [C=(A-B)]	45	0 12,600	151,200	
Less: Operating Cost				
Shop Rent		2,500	30,000	
Electricity Bill		500	6,000	
Transportation Expense		500	6,000	
Present salary (Entrepreneur)		5,000	60,000	
Entertainment Expenses		300	3,600	
Mobile Bill		300	3,600	
Non Cash Item				
Deprecation Expenses		0	0	
Total Operating Cost (D)		9,100	109,200	
Net Profit (C-D)		3,500	42,000	

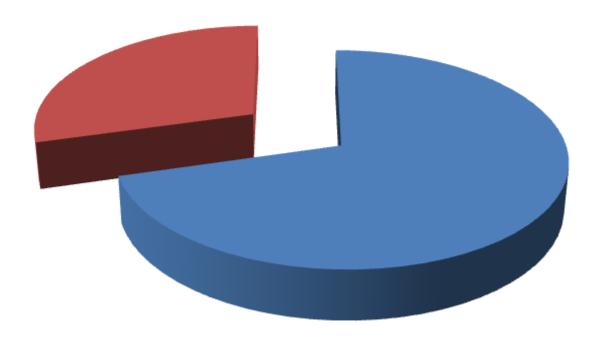
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	of products	Existing	Proposed	Total
Existing	Proposed	Business (BDT)	(BDT)	(BDT)
	Investment in products (Three Piece, Cosmetics, Cold Drinks etc.)	95,000	100,000	195,000
Investment in Machinaries (Fridge etc.)		15,000		15,000
Cash in hand		0		0
Bank Balance		0		0
Advance		130,000		130,000
Debtors		0		0
Creditors		(0)		(0)
Other Arrear Expense		(0)		(0)
Total (Capital	240,000	100,000	340,000

SOURCE OF FINANCE

- **■** Entrepreneur's Contribution BDT 240,000 (70%)
- **■** GSSB's Investment BDT 100,000 (30%)
- Total Capital BDT 340,000

Amount (BDT)



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	T)		Year 2 (BD	T)		Year 3 (BD	T)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from Product(s)	3,500	98,000	1,176,000	3,850	107,800	1,293,600	4,235	118,580	1,422,960
Total Sales/commission (A)	3,500	98,000	1,176,000	3,850	107,800	1,293,600	4,235	118,580	1,422,960
Less: Cost of Sales									
Estimated cost of Product(s)	2,975	83,300	999,600	3,273	91,644	1,099,728	3,600	100,800	1,209,600
Est. Total Cost of Sales and Services (B)	2,975	83,300	999,600	3,273	91,644	1,099,728	3,600	100,800	1,209,600
Gross Profit (C) [C=(A-B)]	525	14,700	176,400	577	16,156	193,872	635	17,780	213,360
Less: Operating Cost									
Shop Rent		2,500	30,000		2,750	33,000		3,025	36,300
Electricity Bill		600	7,200		660	7,920		726	8,712
Transportation Expense		700	8,400		770	9,240		847	10,164
Present salary (Entrepreneur)		5,000	60,000		5,500	66,000		6,050	72,600
Entertainment Expenses		400	4,800		440	5,280		484	5,808
Mobile Bill		400	4,800		440	5,280		484	5,808
Ownership Transfer Fee		606	5,454		606	7,272		606	7,274
Non Cash Item									
Depriciation Expenses		0	0		0	0		0	0
Total Operating Cost (D)		10,206	120,654		11,166	133,992		12,222	146,666
Net Profit (C-D)		4,494	55,746		4,990	59,880		5,558	66,694
Retained Income			55,746			115,626			182,320

Notes: 1. Agreed grace period: Three months

2. Investment Payback schedule: Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SL#	Particular	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion By Investor	100000		
1.2	Net Profit (Ownership Transfer Fee Added Back)	61200	67152	73968
1.3	Depreciation Expense	0	0	0
1.4	Opening Balance of Cash Surplus	0	28476	51996
	Total Cash Inflow	161200	95628	125964
2.0	Cash Outflow			
2.1	Product Purchase	100000		
2.2	Investment Payback Including Ownership Transfer Fee	32724	43632	43644
	Total Cash Outflow	132724	43632	43644
3.0	Total Cash Surplus	28476	51996	82320

SWOT ANALYSIS

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WEAKNESS

Present employment:

Self: 1, Family: 1

Others (beyond family): 0

Future employment: 0

- Trade License in his own name
- Skilled and working experiences (7 Years)

OPPORTUNITIES

THREAT

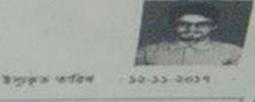
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गा-नाकास, दक्षामा-भाना ।

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-) নৰাহনের সময় পুরারন লাইসেল্টি সঙ্গে নিতে আসুন।
- ক্রাঞ্জীয় তথা জালার জনা ইউনিয়ন পরিবদে বোগাবোগ করান ।



DESCRIPTION OF THE PERSON ASSESSED.



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangledesh: NATIONAL ID CARD / खाठीग्र পরিচয় পর



নাম: মোঃ শকিকুল ইসলাম Name Md. Shofiqui Islam

শিতা: মোঃ ফরিদ আহ্যম্যেদ

মতো: শাহানা বেশম

Date of Birth: 02 Jan 1996 ID NO: 2401778325

এই কার্ডটি প্রভাগতেট্র বাংলাদেশ সরকারের সম্পতি। কার্ডটি ব্যবহারকারী বার্ডাত অন্য কোলার শাক্তর প্রেল নিকটছ পোন্ট অফিলে জনা দেবার জন্য অনুযোগ করা হলো। কিকলো: প্রাথকেরে: নুগরতর, ভাকমার: রাজমূল কাঞ্চিয়া - ১০৪৭, সাজ্ঞার, চাকা













