Proposed NU Business Name: SHIKDAR DAIRY FARM



Project identification and prepared by: MD.Habibullah Kaliganj,Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta						
Name	:	ASRAFUL SHIKDAR				
Age	•	21-10-1992 (25 Years)				
Education, till to date	:	B.A				
Marital status	:	married				
Children	••	No				
No. of siblings:		1 Sister 2 Brothers				
Address	:	Vill: Tekmanik pur P.O: Shom notun Bazar: Kaliganj Dist:Gazipur				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Nurjahan Begum Sajahan Branch: Kaliganj,, Centre 06 (Female), Member ID: 1263/1 , Group No: 05 Member since:30-05-1996(22 years) First loan: BDT 10000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB,		Existing loan: BDT No 4000, Outstanding Loan: 1800 Father No No No				

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BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	07 years experience in running business.07 Years in own business
Training Info	:	he has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01726291904
Family's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliganj Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

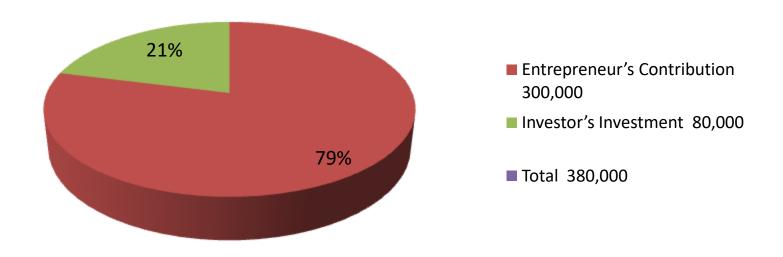
Nurjahan Begum joined Grameen Bank since 22 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHIKDAR DAIRY FARM			
Location	:	Tekmanik pur ,Kaliganj			
Total Investment in BDT	:	BDT 380,000/-			
Financing	:	Self BDT 300000/- (from existing business) 79% Required Investment BDT 80,000/- (as equity) 79%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	12ft x 10ft= 120square ft			
Implementation	:	 ■The business is planned to be scaled up by investment in goods like —1 Cow,2 ox,1 calf. ■The business is operating by entrepreneur. Existing no employee. ■The Farm is owned. ■Agreed grace period is 3 months. 			

Exis	sting			
Particular	Daily		Monthly	Yearly
Revnue (Sale)				
Milk		360	10800	129600
			0	C
Total Sales(A)		360	10800	129600
Less Variable Expense (B)				C
Milk		50	1512	18144
Total Variable Expense		50	1512	18144
Contributon Margin (CM) [C=(A-B)]		310	9288	111456
Less Fixed Expense				
Rent			0	С
Electric Bill			300	3600
Transportaion			1,000	12000
Salary (Self)			5000	60000
Salary (Staff)			0	С
Entertainment			0	С
Guard			0	C
Generator			0	С
Mobile Bill			700	8400
Total Fixed Cost (D)			7000	84000
Net Profit (E)= [C-D]			2288	27456

Investment Breakdown								
	Existi	ng	Proposed					
Particulars	Qty.	Unit	Amount	Qty.	Unit	Amount	Proposed	
		Price	(BDT)		Price	(BDT)	Total	
cow	1	70000	70000	1	80000	80,000	150,000	
ох	2	100000	200000			0	200,000	
calf	1	30000	30000			0	30,000	
	4	200000	300,000	1	80000	80,000	380000	

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Milk	660	19800	237600	249480	261954	
Total Sales(A)	660	19800	237600	249480	261954	
Less Variable Expense (B)						
Straw, Bran, Medicine etc	92	2772	33264	34927.2	36674	
Total Variable Expense	92	2772	33264	34927.2	36674	
Contributon Margin (CM) [C=(A-B)]	568	17028	204336	214552.8	225280	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		300	3600	43200	518400	
Transportaion		1,000	12000	12600	13230	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		0	0	0	0	
Guard		0	0	0	0	
Generator		0	0	0	0	
Mobile Bill		700	8400	0	0	
Total Fixed Cost (D)		7000	84000	115800	591630	
Net Profit (E)= [C-D]		10028	120336	126352.8	132670	
Investment Pay Back			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	120,336	126352.8	132670.44
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		88336	182688.8
	Total Cash Inflow	200,336	214,689	315,359
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	88,336	182,689	283,359

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





FAMILY PICTURE

