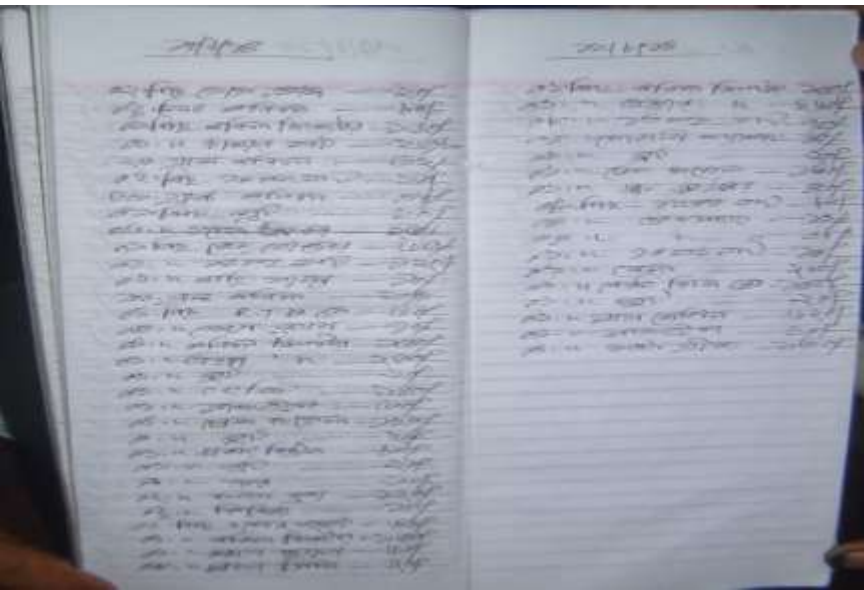


ZIA ENTERPRISE



Grameen Shakti SamaJik Byabosha Ltd.

Business Picture



MD ZIAUR RAHMAN

NOBIN UDYOKTA (*New Entrepreneur*)



BRIEF BIO OF THE PROMOTER

Name	MD ZIAUR RAHMAN
Father's Name	MD ABDUL KHALEK
Age	30-12-1980 <i>(34 Years)</i>
Contact No.	01716-006665, 01770589506
Education Qualification	M.S.S
Marital Status	Single
Address	Vill: Rajabari, P.O: Elenga P.S: Kalihati Dist: Tangail
Mother (Grameen Bank Borrower)	AMELA BEGUM Member ID: 3491 , Centre No. 18 (Female), Group No.: 06 Branch: Elenga Kalihati GB Member: 01-05-1989 <i>(25 Years)</i> Mobile Member : None Last Withdrawn Loan: 1,70,000 taka Outstanding Loan: 16,660 taka
Experience	Four year experience in running business. He is now interested to scale up his business.
Source	Grameen Shakti Samajik Byabosha Ltd.

Picture of NOBIN UDYOKTA & MOTHER



PROJECT SUMMERY



- ✓ Running a motor parts business with an experience of four years.
- ✓ All kinds of motor parts like; Break Pad, Air Filter, Eire fit gun, Plug, Class Cable, Tire, Tube, Screw, Ring Piston, Looking Glass etc. are available.
- ✓ The business is operating by entrepreneur & existing an employee.
- ✓ The shop is situated in Elenga bus stand.
- ✓ The entrepreneur also has a soil supply business.
- ✓ Average 20% gain on purchase.
- ✓ Business will be increase from the second year 5% gradually.
- ✓ Collects cloths from Bangla Motor, Dhaka and Tangail.

Existing Business

BDT (TK)

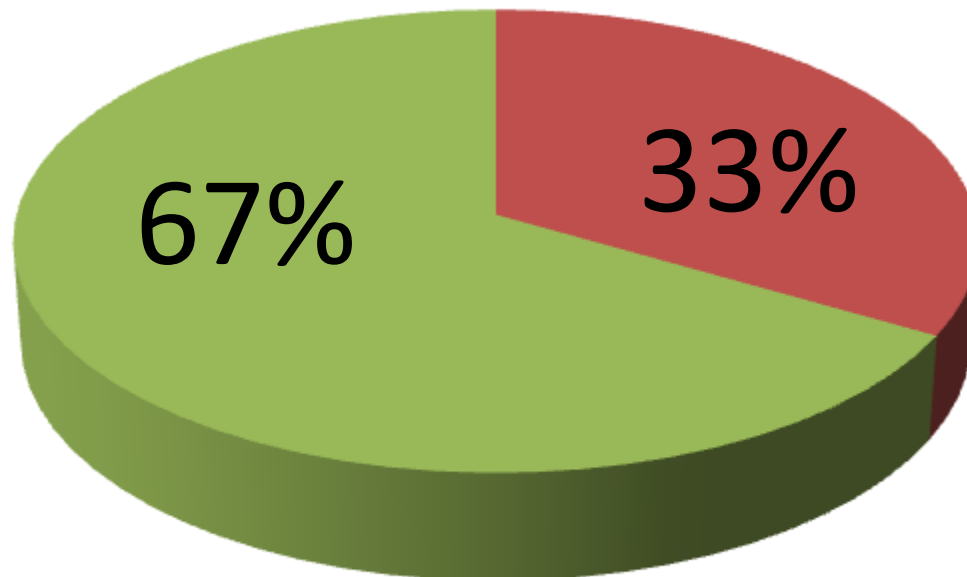
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Break Pad, Air Filter, Clabs Cable, Piston, Tire, Tube	2,160	64,800	777,600
Bearing, Cren Shep, Plug, Mobil,Connecting Steel, Break Cable	1,680	50,400	604,800
Total Sales (A)	3,840	115,200	1,382,400
Less. Variable Expense			
Break Pad, Air Filter, Clabs Cable, Piston, Tire, Tube	1,800	54,000	648,000
Bearing, Cren Shep, Plug, Mobil,Connecting Steel, Break Cable	1,400	42,000	504,000
Total variable Expense (B)	3,200	96,000	1,152,000
Contribution Margin (CM) [C=(A-B)]	640	19,200	230,400
Less. Fixed Expense			
Rent		3,000	36,000
Electricity Bill		600	7,200
Transportation		1,000	12,000
Generator Bill		300	3,600
Guard		100	1,200
Salary (Staff)		5,000	60,000
Entertainment & Others		500	6,000
Total fixed Cost (D)		10,500	126,000
Net Profit (E) [C-D]		8,700	104,400

INVESTMENT BREAKDOWN

Particulars	Existing	proposed	proposed Total
Bearing, Crain shep, Connecting Steel, Break Pad, Timing Cell, Tire & Tube	1,00,000	2,00,000	3,00,000
Piston, Class Plate, Break Cable, Plug, Looking Glass, Mobil	1,00,000	2,00,000	3,00,000
Total	2,00,000	4,00,000	6,00,000

Source of Finance

- Entrepreneur's Contribution 200,000
- Investor's Investment 400,000
- Total 600,000



Financial Projection

BDT (TK)

Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)					
Break Pad, Air Filter, Clabs Cable, Piston, Tire, Tube	3,960	118,800	1,425,600	1,496,880	1,571,724
Bearing, Cren Shep, Plug, Mobil, Connecting Steel, Break Cable	3,240	97,200	1,166,400	1,224,720	1,285,956
Total Sales (A)	7,200	216,000	2,592,000	2,721,600	2,857,680
Less. Variable Expense					
Break Pad, Air Filter, Clabs Cable, Piston, Tire, Tube	3,300	99,000	1,188,000	1,247,400	1,309,770
Bearing, Cren Shep, Plug, Mobil, Connecting Steel, Break Cable	2,700	81,000	972,000	1,020,600	1,071,630
Total variable Expense (B)	6,000	180,000	2,160,000	2,268,000	2,381,400
Contribution Margin (CM) [C=(A-B)]	1,200	36,000	432,000	453,600	476,280
Less. Fixed Expense					
Rent		3,000	36,000	37,800	39,690
Electricity Bill		600	7,200	7,560	7,938
Transportation		1,200	14,400	15,120	15,876
Generator Bill		300	3,600	3,780	3,969
Guard		100	1,200	1,260	1,323
Salary (self)		5,000	60,000	63,000	66,150
Salary (Staff)		5,000	60,000	63,000	66,150
Entertainment & Others		600	7,200	7,560	7,938
Total fixed Cost (D)		15,800	189,600	199,080	209,034
Net Profit (E) [C-D]		20,200	242,400	254,520	267,246
Investment Payback			160,000	160,000	160,000

Project Objectives

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graph LR; A[Project Objectives] --- B[Self employment for the promoter]; A --- C[Create employment opportunity for others]; A --- D[To provide best service in the community.]; A --- E[Contribute in improving of socio-economic condition];
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Self employment for the promoter

Create employment opportunity for others

To provide best service in the community.

Contribute in improving of socio-economic condition

Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Political unrest (Strike & Blockade).

Risk Management

- ❖ Proper Security measure will be taken.

THANK YOU

Grameen Shakti SamaJik Byabosha Ltd.

&

MD ZIAUR RAHMAN