

# KADER MOTORS AND ENGINEERING WORKSHOP



# M.A. KADER

## NOBIN UDYOKTA (New Entrepreneur)



# Brief Bio of Promoter

<b>Name</b>	<b>M.A. KADER</b>
<b>Age</b>	33 Years
<b>Contact No.</b>	01713-518741
<b>Marital Status</b>	Married
<b>Address</b>	Vill: Rajabari, P.O: Elenga P.S: Kalihati Dist: Tangail
<b>Mother</b>	MILON BEGUM
<b>(Grameen Bank Borrower)</b>	Member ID: 8226, Centre No. 36 (Female), Group No.: 01 Branch: Palima Branch GB Member: Since 7 Years Outstanding Loan: TK.9,000
<b>Education Qualification</b>	None
<b>Experience</b>	Fourteen years experience in running business. He is now interested to scale up his running business.

# Picture of NOBIN UDYOKTA & MOTHER



# PROJECT SUMMERY

Running an  
Automobile  
business with an  
experiance of  
fourteen years.

Retailer of Mobil  
and Petrol, Chain  
oil, wheel, Engine  
head etc.

# Project Objectives

Self  
employment  
for the  
promoter

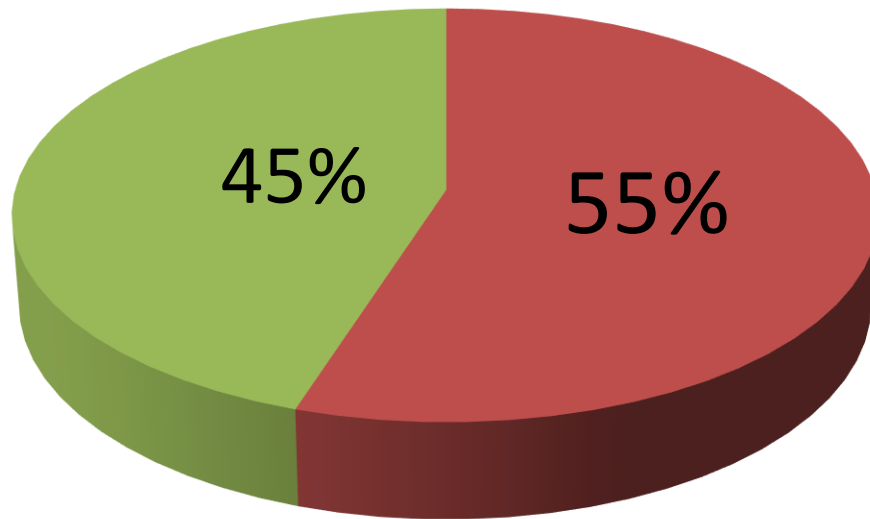
Create  
employment  
opportunity for  
others.

Contribute in  
improving of  
socio-economic  
condition

# Investment Breakdown

Particulars	Existing	proposed	proposed Total
Mobil, Chain oil, Engine head	5,00,000	4,00,000	9,00,000
<b>Total</b>	<b>5,00,000</b>	<b>4,00,000</b>	<b>9,00,000</b>

# Means of Finance



- Entrepreneur's Contribution  
5,00,000
- Investor's Investment 4,00,000
- Total 9,00,000



<b>Existing Business BDT(TK)</b>		
<b>Particular</b>	<b>Monthly</b>	<b>Yearly</b>
<b>Expense</b>		
Purchase Mobil	50,000	600,000
Purchase Chain Oil	30,000	360,000
Purchase Engine head, Housing	70,000	840,000
Wheel	40,000	480,000
Parts	60,000	720,000
Rent	8,000	96,000
Electricity	300	3,600
Transportation	500	6,000
Others	3,000	36,000
<b>Total</b>	<b>261,800</b>	<b>3,141,600</b>
<b>Revenue</b>		
Sale Mobil	55,000	660,000
Sale Chain Oil	33,000	396,000
Sale Engine head, Housing	77,000	924,000
Wheel	44,000	528,000
Parts	66,000	792,000
<b>Total</b>	<b>275,000</b>	<b>3,300,000</b>
<b>Net Profit</b>	<b>13,200</b>	<b>158,400</b>

<b>Financial Projection BDT(TK)</b>				
<b>Particular</b>	<b>Monthly</b>	<b>1st Year</b>	<b>2nd Year+ 5%</b>	<b>3rd Year+5%</b>
<b>Expense</b>				
Purchase Mobil	100,000	1,200,000	1,260,000	1,323,000
Purchase Chain Oil	50,000	600,000	630,000	661,500
Purchase Engine head, Housing	130,000	1,560,000	1,638,000	1,719,900
Wheel	120,000	1,440,000	1,512,000	1,587,600
Parts	90,000	1,080,000	1,134,000	1,190,700
Rent	8,000	96,000	100,800	105,840
Electricity	500	6,000	6,300	6,615
Transportation	800	9,600	10,080	10,584
Others	3,500	42,000	44,100	46,305
Salary (self)	9,000	108,000	113,400	119,070
<b>Total</b>	<b>511,800</b>	<b>6,141,600</b>	<b>6,448,680</b>	<b>6,771,114</b>
<b>Revenue (10%)</b>				
Sale Mobil	110,000	1,320,000	1,386,000	1,455,300
Sale Chain Oil	55,000	660,000	693,000	727,650
Sale Engine head, Housing	143,000	1,716,000	1,801,800	1,891,890
Wheel	132,000	1,584,000	1,663,200	1,746,360
Parts	99,000	1,188,000	1,247,400	1,309,770
<b>Total</b>	<b>539,000</b>	<b>6,468,000</b>	<b>6,791,400</b>	<b>7,130,970</b>
<b>Net Profit</b>	<b>27,200</b>	<b>326,400</b>	<b>342,720</b>	<b>359,856</b>
<b>Investment Pay pack</b>		<b>160000</b>	<b>160000</b>	<b>160000</b>

# Risk Factor & Risk Management

## **Risk Factor**

- ❖ Theft.
- ❖ Local Competition
- ❖ Political unrest (Strike & Blockade).

## **Risk Management**

- ❖ Proper Security measure will be taken.
- ❖ Adequate precaution will be taken.
- ❖ Close market watch to compete.

# Business Picture



**THANK YOU**

**Grameen Shakti SamaJik Byabosha Ltd.**