

Bismillah Battery And Motor Parts Shop:



(A Nobin Udyokta Project)

Presented by: Md. Hasan Khan

Introduction to Business:

- Bismillah Battery And Motor Parts Shop
- Motkhola Wapda Gate, Comilla Road, Chandpur.
- Selling C.N.G & vehicles Battery, parts, Mobil, tyre etc.
- Provide quality product and services to meet demand for the community
- The shop of Promoter owner in 2011.

বিসমিল্লাহ খান ব্যাটারী হাউজ

শ্রোঃ মোঃ তাজল খান

এখানে সকল ধরনের ব্যাটারী, অটোরিক্সার
পার্টস ও মাবতীয় নাট, বলটু সহ সিএন জির-
সকল পার্টস পাওয়া যায়।
হাজী সুপার মার্কেট, ওয়াপদা গেইট
সিএন জি পাম্পের পশ্চিম পাশে, চাঁদপুর।
মোবাঃ 01835-289571/01851-302558



Brief Bio of Promoter:

- Name: Md Hasan khan.
- Unmarried
- Mother Name: Rena begum.
- Father Name: Tazul khan.
- Academic Qualification: Class five
- Mother Relationship with GRAMEEN: ID- 1931, Center- 15 mo, Torpurcondi, Chadpur.
- Member since 15.05.99
- Outstanding loan- BDT 50,000.
- Address: 641/06, Khalisatoli, Babur hut, Chadpur.
- Present Occupation: Currently run a Battery and Motor parts shop.
- Experience: 3 years.

Project Budget:

Project Cost:

- Shop advance- 15,000 TK.
- Charger- 20,000 TK.
- Computer- 14,000 TK.
- Furniture- 40,000 TK.
- Battery- 1,30,000 TK.
- C.N.G parts- 4,70,000 TK.
- Mobil- 60,000 TK.
- Tear- 40,000 TK.
- Other- 11,000 TK.
- Total- 8,00,000 TK

Fund Request:

- Project Cost - 8,00,000 TK.
- Own equity- 3,00,000 TK.
- Fund requested- 5,00,000 TK.

Project Budget:

Own Equity:

- Shop advanced- 15,000 TK
- Charger- 20,000 TK
- Computer- 14,000 TK
- Furniture- 40,000 TK
- Battery- 30,000 TK
- C.N.G parts- 1,70,000 TK
- Others- 11,000 TK
- Total- 3,00,000 TK

Fund Budget:

- Battery- 1,00,000 TK.
- C.N.G parts- 3,00,000 TK.
- Mobil- 60,000 TK.
- Tire- 40,000 TK.
- Total- 5,00,000 TK.

Means of Finance:

<u>Particulars</u>	<u>Amount (BDT)</u>	<u>%</u>
• Entrepreneur's Contribution	3,00,000	38.00%
• <u>Investor's Investment</u>	<u>5,00,000</u>	<u>62.00%</u>
Total	8,00,000	100%

- Pay Back period will be 4 years.

Existing Business:

Particulars	Tk (BDT)	TK(BDT)
	Monthly	Yearly
Revenue		
Sell of C.N.G Auto Parts	90000	1080000
Battery	40,000	480000
Repairing	2,000	24000
Scruve	1,000	12000
Total	133000	1596000
Expense		
Purchase of C.N.G Auto Parts	82,000	984000
Battery	36,000	432000
Electricity	1,000	12000
Shop Rent	1,000	12000
Salary	3,000	36000
Total	123,000	1476000
Net Profit	10,000	120000

Financial Projection

Particulars	TK(BDT)	TK(BDT)	TK(BDT)	TK(BDT)	TK(BDT)	TK(BDT)	TK(BDT)	TK(BDT)
	Monthly	1st Year	Monthly	2nd Year	Monthly	3rd Year	Monthly	4th Year
Revenue								
Sell of C.N.G Auto Parts	330000	3960000	335000	4020000	340000	4080000	350000	4200000
Battery	100000	1200000	105000	1260000	110000	1320000	120000	1440000
Mobil	50000	600000	55000	660000	60000	720000	70000	840000
Tire	30000	360000	35000	420000	40000	480000	50000	600000
Repairing	5000	60000	6000	72000	7000	84000	8000	96000
Sell of Scrub	2000	24000	2500	30000	3000	36000	3000	36000
Total	517000	6204000	538500	6462000	560000	6720000	601000	7212000
Expense								
Purchase of C.N.G Auto Parts	300000	3600000	304000	3648000	308000	3696000	315000	3780000
Battery	92000	1104000	96000	1152000	100000	1200000	110000	1320000
Mobil	45000	540000	49000	588000	53000	636000	62000	744000
Tyre	28000	336000	32000	384000	36000	432000	46000	552000
Electricity	1500	18000	1500	18000	2000	24000	2500	30000
Shop Rent	1000	12000	1500	18000	2000	24000	2500	30000
Salary (Own + Two Workers)	20000	240000	20000	240000	22000	264000	22000	264000
Depreciation	2500	30000	2500	30000	2500	30000	2500	30000
Total	490000	5880000	506500	6078000	525500	6306000	562500	6750000
Net Profit	27000	324000	32000	384000	34500	414000	38500	462000
Pay Back		150000		150000		150000		50000
Retained Earning		174000		234000		264000		412000

Project Objectives:

- Become a prominent Nabin Udyokta.
- Self employment for the promoter.
- Create employment opportunity for more four people.
- Repairing facilities makes easier to the people.

Project Summary:

- Running a motor parts shop and workshop with an experience of three years.
- CNG , motor cycle and cars parts makes 10 percentage average profit on sell.
- Per month 300 CNG, motor and cars repairing.
- Yearly purchase price increase rate 10 percentage.

SWOT Analysis:

- **Strength:**

- Provide quality products.
- High skill and competence.
- Improved quality.

- **Weakness:**

- System loss.
- Credit sale.

- **Threat:**

- Other competitors.
- Political unrest.

- **Opportunity:**

- Enter upscale market.
- C.N.G available for selling parts , Mobil and tear.

THANK YOU

For Further Information:

Grameen Trust

Phone No : 9017038

Md. Hasan Khan

Phone No: 0183 528971