

BHAI BHAI SANITARY



MD IBRAHIM

NOBIN UDYOKTA (New Entrepreneur)



BRIEF BIO OF PROMOTER

Name	MD IBRAHIM
Mother's Name	TARA BANU
Age	33 Years
Contact No.	01949-930511
Marital Status	Married
Address	Vill: Shamna, P.O: Zahidgonj P.S: Ghatail Dist: Tangail
Father (Grameen Bank Borrower)	LATE. AMAN ALI Member ID: 1532 , Centre No. 40 (Male), Group No.: 01 Branch: Brammonshason Branch GB Member: 13-04-1986 (28 Years) Outstanding Loan: Nil
Education Qualification	Class Eight
Experience	Ten years experience in pier manufacturing business. He is now interested to scale up his business.

Picture of NOBIN UDYOKTA & FATHER



Project Summery



- ✓ Running a sanitary business with an experience of five years.
- ✓ Manufacturer and seller of pier, ventilator, ring Slab, Noicha.
- ✓ Sand, concrete, also available.
- ✓ Size of pier is 7ft to 12 ft.
- ✓ Ten labor work in a day.
- ✓ Wages per labor in a day 300 TK.
- ✓ Produce 25 ring slab in a week.
- ✓ Produce 20 ventilator a day.
- ✓ Produce 10 noicha in a day.
- ✓ Cost of each noicha 140 TK without labor cost & Sales price per pier 170 TK.
- ✓ Cost of each pier 195 TK without labor cost & Sales price per pier 250 TK.
- ✓ Cost of each slab 150 TK without labor cost & Sales price per pier 200 TK.
- ✓ Cost of each ventilator 9 TK without labor cost & Sales price per pier 15 TK.
- ✓ Collects raw materials from Ghatail & Brhammonshason.
- ✓ Supplies of goods are, Kalihati, Bhuyapur, Sokhipur, Ghatail, Hamidpur.

Project Objectives

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graph LR; A[Project Objectives] --- B[Self employment for the promoter]; A --- C[Create employment opportunity for others]; A --- D[Ensure quality service to community.]; A --- E[Contribute in infrastructure development.]; A --- F[Contribute in improving of socio-economic condition];
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Self employment
for the promoter

Create employment
opportunity for
others

Ensure quality
service to
community.

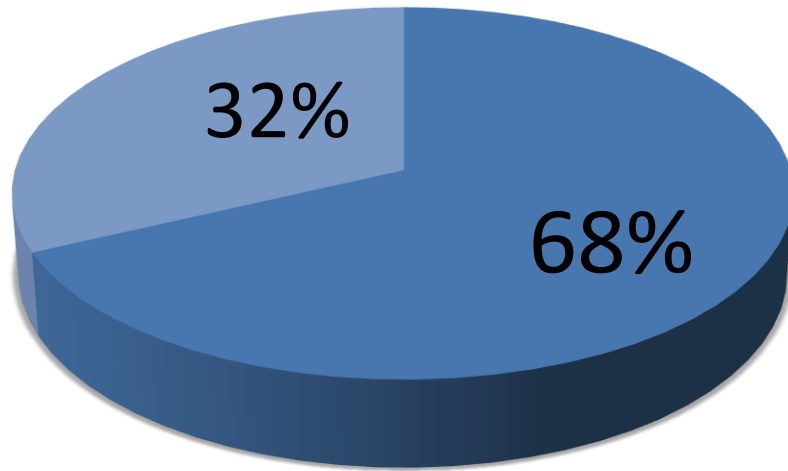
Contribute in
infrastructure
development.

Contribute in
improving of socio-
economic condition

Investment Breakdown

Particulars	Existing	proposed	proposed Total
Steel, Sand	20,000	50,000	70,000
Cement	20,000	75,000	95,000
Stone	10,000	25,000	35,000
Machine	2,25,000	-	2,25,000
Forma, Steel	50,000	-	50,000
Total	3,25,000	1,50,000	4,75000

Means of Finance



- Entrepreneur's Contribution 325,000
- Investor's Investment 150,000
- Total 475,000

Existing Business

BDT(TK)

Particular	Daily	Monthly	Yearly
Expense			
Pier (8ft - 12ft) 59 x 195	11,505	345,150	4,141,800
Ring Slab (25 Pcs x 4) x 150		15,000	180,000
Noicha (10 x 140)	1,400	42,000	504,000
Vantilator (20 x 9)	180	5,400	64,800
Labor wages (10 x 300)	3,000	90,000	1,080,000
Fuel (200 x 30)	200	6,000	72,000
Rent (land)		1,660	19,920
Depreciation		3,750	45,000
Total		508,960	6,107,520
Revenue (10%)			
Pier (8ft - 12ft) 59 x 250	14,750	442,500	5,310,000
Ring Slab (25 Pcs x 4) x 200		20,000	240,000
Noicha (10 x 170)	1,700	51,000	612,000
Vantilator (20 x 15)	300	9,000	108,000
Total		522,500	6,270,000
Net Profit		13,540	162,480

Financial Projection

BDT(TK)

Particular	Daily	Monthly	1st Year	2nd year 2.5%
Expense				
Pier (8ft - 12ft) 195 x 89	17,355	520,650	6,247,800	6,403,995
Ring Slab (25 Pcs x 4) 150 x 100		15,000	180,000	184,500
Noicha (10 x 140)	1,400	42,000	504,000	516,600
Vantilator (20 x 9)	180	5,400	64,800	66,420
Labor wages (14 x 300)	4,200	126,000	1,512,000	1,549,800
Fuel	300	9,000	108,000	110,700
Rent (land)		1,660	19,920	20,418
Depreciation		3,750	45,000	46,125
Total		723,460	8,681,520	8,898,558
Revenue (10%)				
Pier (8ft - 12ft) 89 x 250	22,250	667,500	8,010,000	8,210,250
Ring Slab (25 Pcs x 4) x 200		20,000	240,000	246,000
Noicha (10 x 170)	1,700	51,000	612,000	627,300
Vantilator (20 x 15)	300	9,000	108,000	110,700
Total		747,500	8,970,000	9,194,250
Net Profit		24,040	288,480	295,692
Investment Payback			90,000	90,000

Risk Factor & Risk Management

Risk Factor

- ❖ Theft.
- ❖ Local Competition
- ❖ Unavailability of raw materials.
- ❖ Political unrest (Strike & Blockade).

Risk Management

- ❖ Proper Security measure will be taken.
- ❖ Adequate precaution will be taken.
- ❖ Adequate raw material needs to be stored in case of Shortage.
- ❖ Close market watch to compete.

Business Picture





Thank you

Grameen Shakti Samajik
Byabosha Ltd.