

Mobile Hospital & Servicing Center

মোবাইল হাসপাতাল এন্ড সার্ভিসিং সেন্টার

মহামায়া, রাজ্জাক সুপার মার্কেট, চাঁদপুর। মোবাইল : ০১৮১৮৮৫০১৪৩



Presented By
Shamir Chandra Shil

NU Identified & PP Prepared by-
Abu Musa Bhuiyan (Chandpur Sadar Unit)

GRAMEEN TRUST 

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Shamir Chandra Shil
Age	:	07-09-1985 (30 years)
Marital status	:	Married
Children	:	01 Son
No. of siblings:	:	01 Brother, 01 sister
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	Sabita Rani Shil
(iii) Father's name	:	Noni Chandra Shil
(iv) GB member's info	:	Branch: Shah Mahmudpur Centre # 52/m Loanee no-5225/1, Member since 16-07-2000 First loan: Tk.5000, Total Amount Received 280000 Existing loan: Tk.40000, Outstanding:19208 Tk.
Further Information:		
(v) Who pays GB loan installment	:	NU
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan like GCCN, GKF	:	N/A
(ix) Others	:	N/A
Education	:	Class Ten

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Mobile servicing and Mobile Accessories Business
Trade License	:	393 –(14/15)
Business Experiences and Training Info	:	6 years. He received local informal Training
Other Own/Family Sources of Income	:	Father (Hair Dresser)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01818850143
NU Project Source/Reference	:	GT Chandpur Sadar Unit, Chandpur

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2000 (14 years). NU invested GB Loan in his business. They purchase some agriculture land & repaired their own house from the income of business. NU's mother gradually improved their life standard using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Mobile Haspatal & Servicing Center
Address/ Location	:	Razzak Super Market, Mohamaya Bazar, Chandpur.
Total Investment in BDT	:	130,000
Financing	:	Self BDT 80,000 (from existing business) 62 % Required Investment BDT 50,000 (as equity) 38 %
Present salary/drawings from business (estimates)	:	7000
Proposed Salary	:	7000
Proposed Business	:	
(i) % of present gross profit margin	:	20%
(ii) Estimated % of proposed gross profit margin	:	20%
(iii) Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:			
(i) Present stock items:			
Mobile Accessories (LCD Display, head phone, mobile set, Charger, memory card, battery, cover, android touch screen & others) =36000	80000		80000
Laptop =20000			
Desktop Computer =20000			
Furniture =4000			
(ii) Proposed items:			
Mobile Accessories (Casing, Head phone, Mobile Set,MP3,Memory Card, Cover, Android Touch screen, Mouth/air/ringer Speaker & others)		50000	50000
Total Capital	80000	50000	130000

વસ્તુઓ માનવ્યવહાર

- ખાંદા ૫૦૦ x ૧૦ = ૫૦૦૦
- કાચી ૨૦૦ x ૨૦૦ = ૪૦૦૦
- આવારણ ૩૦૦ x ૨૦૦ = ૬૦,૦૦૦
- કાચી ૫૦૦ x ૨૦૦ = ૧૦૦,૦૦૦
- કાચી ૩૦૦ x ૨૦૦ = ૬૦,૦૦૦
- કાચી ૨૦૦ x ૨૦૦ = ૪૦,૦૦૦
- કાચી ૧૦૦ x ૨૦૦ = ૨૦,૦૦૦
- કાચી ૫૦ x ૨૦૦ = ૧૦,૦૦૦
- કાચી ૨૦ x ૨૦૦ = ૪,૦૦૦
- કાચી ૧૦ x ૨૦૦ = ૨,૦૦૦
- કાચી ૫ x ૨૦૦ = ૧,૦૦૦
- કાચી ૨ x ૨૦૦ = ૪૦૦
- કાચી ૧ x ૨૦૦ = ૨૦૦

અર્થભાગ = ૩૬,૨૫૦

- મલિ (ફુલ્લ) - ૩૬,૦૦૦
- કાચી/કાચી - ૮૦,૦૦૦
- આમ કુલ - ૧૧૬,૦૦૦

અર્થભાગ રામભાગ્ય = ૬૦,૦૦૦
 વિનવસ્તુઓ કુલ વિનવસ્તુઓ = ૨૦,૦૦૦
 ૨,૭૦,૦૦૦

વસ્તુઓ માનવ્યવહાર

- કાચી - ૨૦૦૦ = ૫૦૦૦
- કાચી ૩૦૦ = ૨૦૦૦
- આવારણ ૩૦૦ = ૬૦,૦૦૦
- MP ૩૦૦ = ૬૦,૦૦૦
- કાચી ૩૦૦ = ૬૦,૦૦૦
- કાચી ૨૦૦ = ૪૦,૦૦૦
- આવારણ કાચી ૨૦૦ = ૬૦,૦૦૦
- કાચી paper ૨૦૦૦ = ૬૦૦૦
- Android ૨૦ મુજબ ૨૦૦ = ૬૦૦૦
- કાચી/કાચી/કાચી/કાચી = ૬૦૦૦

અર્થભાગ = ૬૦,૦૦૦/-

કાચી	૩૦૦	8000/-
કાચી	૩૦૦	
આવારણ કાચી	૩૦૦	
કાચી	૨૦૦	
કાચી	૨૦૦	
કાચી	૩૦૦	
કાચી	૩૦૦	
કાચી	૨૦,૦૦૦	
કાચી	૨૦,૦૦૦	
	<u>80,000</u>	

80,000 + 8000 = 88,000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars	Existing Business (BDT)		
	Daily	Monthly	Yearly
Sales	600	18000	216000
<i>Less: Cost of sales</i>	480	14400	172800
Profit(A)	120	3600	43200
Income from mobile from servicing(B)	300	9000	108000
Total gross profit(C) [C=(A+B)]	420	12600	151200
<i>Less: Operating Costs</i>			
Electricity bill		500	6000
Generator bill		300	3600
Shop Rent		1180	14160
Night Guard bill		100	1200
Internet Charge		400	4800
Mobile bill		200	2400
Present salary/Drawings- self		7000	84000
Others cost		0	0
Non Cash Item:			
Depreciation Expenses (computer 40000*15%&furniture 4000*10%)		530	6360
<i>Total Operating Cost (D)</i>		<i>10210</i>	<i>122520</i>
Net Profit (C-D):		2390	28680

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales	1000	30000	360000	1200	36000	432000
<i>Less: cost of sales</i>	800	24000	288000	960	28800	345600
Profit (A)	200	6000	72000	240	7200	86400
Income from from mobile servicing(B)	300	9000	108000	300	9000	108000
Total Gross profit (C) [C=(A+B)]	500	15000	180000	540	16200	194400
<i>Less: Operating Costs:</i>						
Electricity bill		500	6000		550	6600
Generator		300	3600		300	3600
Shop Rent		1180	14160		1180	14160
Night Guard bill		100	1200		100	1200
Internet Charge		400	4800		400	4800
Mobile Bill (SMS & Reporting inclusive)		300	3600		350	4200
Proposed Salary- Self		7000	84000		7000	84000
Others (milad ,sports etc)		100	1200		100	1200
Non Cash Item:						
Depreciation Expenses		530	6360		530	6360
<i>Total Operating Cost (D)</i>		<i>10410</i>	<i>124920</i>		<i>10510</i>	<i>126720</i>
(Net Profit C-D) :		4590	55080		5690	68280
Payback to GT			30000			30000
Retained Income:			25080			38280

CASH FLOW PROJECTION ON BUSINESS PLAN

(REC. & PAY.)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50000	
1.2	Net Profit	55080	68280
1.3	Depreciation (Non cash item)	6360	6360
1.4	Opening Balance of Cash Surplus		12232
	Total Cash Inflow	111440	86872
2.0	Cash Outflow		
2.1	Purchase of Product	50000	
2.2	Payment of GB Loan	19208	
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	99208	30000
3.0	Net Cash Surplus	12232	56872

SWOT ANALYSIS

STRENGTH:

Longstanding relationship with GB.
Self-Trained.
Located in busy market place.

WEAKNESS:

Lack of fund.
Credit Sale

OPPORTUNITIES:

Customers will get mobile accessories in low price.
Would create job opportunity in future.

THREATS:

Theft.
Political unrest.
Machinery failure.







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For More Information
Grameen Trust
Phone -029017038
Shamir Chandra Shil
Mobile no 01818850143