

Proposed NU Business Name: KHOKON AUTO MOTOR CYCLE WORKSHOP



Project identification and prepared by: Md. Ebadot Hossain,
Jampurki Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	KHOKON MIAH
Age	:	03-04-1991 (24 Years)
Education, till to date	:	Class Ten
Marital status	:	Married
Children	:	One daughter
No. of siblings:	:	2 Brothers 1 Sister
Address	:	Vill: Lowahati, P.O: Lowahati, P.S: Delduar, DIST: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	HALIMA BEGUM
(iii) Father's name	:	MD. FORID MIAH
(iv) GB member's info	:	Branch: Lowahati, delduar, Branch , Centre # 51(Female), Member ID: 3982, Group No: 04 Member since: 03-09-2002(12 Years) First loan: 5000 taka.
Further Information:	:	Existing Loan: BDT. Nill Outstanding loan: BDT. Nill
(v) Who pays GB loan installment	:	Fathers : No
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	11 years experience in running business. He has 5 Years Training
Other Own/Family Sources of Income	:	Father's income (Service)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01746-946705
Brother's Contact No.	:	01716-410968
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. JamurkiUnit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HALIMA BEGUM joined Grameen Bank since 12 years ago . At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	KHOKON AUTO MOTOR CYCLE WORKSHOP
Location	:	Lowahati bazar.
Total Investment in BDT	:	BDT 168,000
Financing	:	Self BDT 68,000 (from existing business) 50% Required Investment BDT 1,00,000 (as equity) 50%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15ft x 08 ft= 120 square ft
Security	:	400,000
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; Mobil, Battery, Break Shoe, Class, Cable, Rectifier, tube, class Plate, Oil sell, chain, etc ▪Serving ▪Average 20% gain on Sales. ▪The business is operating by entrepreneur. Existing One employee. ▪After getting money One Employee will be appointed ▪The shop is rented. ▪Collects goods from Tangail . ▪Agreed grace period is 4 months.

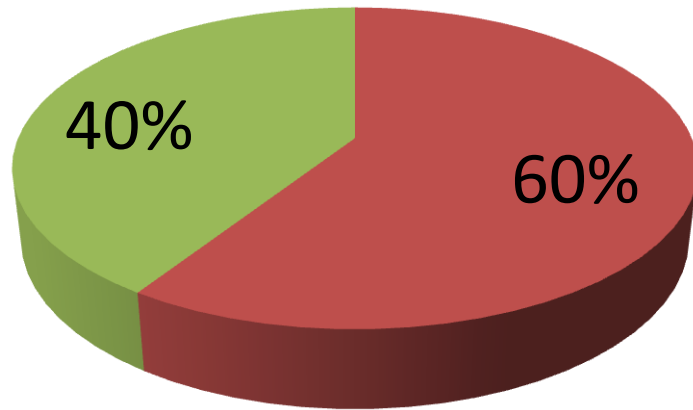
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Mobil, Battery, Break Shoe, Class, Cable, Rectifier, tube, class Plate, Oil sell, chain, etc	1,000	30,000	360,000
Servicing :	400	12,000	144,000
Total Sales (A)	1,400	42,000	504,000
Less. Variable Expense			
Mobil, Battery, Break Shoe, Class, Cable, Rectifier, tube, class Plate, Oil sell, chain, etc	800	24,000	288,000
Total variable Expense (B)	800	24,000	288,000
Contribution Margin (CM) [C=(A-B)]	600	18,000	2,16,000
Less. Fixed Expense			
Rent		2,000	24,000
Electricity bill		350	4,200
Transportation		500	6,000
Mobile Bill		400	4,800
Salary (self)		5,000	60,000
Salary (staff)		4,000	48,000
Guard		150	1,800
Entertainment		400	4,800
Total Fixed Cost		12,800	153,600
Net Profit (E) [C-D]		5,200	62,400

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Mobil (25*350)	8,750	8,750	17,500
Battery (15*1300)	19,500	19,500	39,000
Break Shoe, Class, Cable, Rectifire, tube, clsss Plate, Oilsell, chain, etc	39,750	71,750	111,500
Total	68,000	100,000	168,000

Source of Finance



Entrepreneur Contribution : 68,000

Investor Investment: 1,00,000

Total Investment : 168,000

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	
Revenue (sales)				
Mobil, Battery, Break Shoe, Class, Cable, Rectifier, tube, class Plate, Oil sell, chain, etc	2,000	60,000	720,000	756,000
Servicing:	500	15,000	180,000	189,000
Total Sales (A)	2,500	75,000	900,000	945,000
Less. Variable Expense				
Mobil, Battery, Break Shoe, Class, Cable, Rectifier, tube, class Plate, Oil sell, chain, etc	1,600	48,000	576,000	604,800
Total variable Expense (B)	1,600	48,000	576,000	604,800
Contribution Margin (CM) [C=(A-B)]	900	27,000	324,000	340,200
Less. Fixed Expense				
Rent		2,000	24,000	24,000
Electricity bill		350	4,200	4,500
Transportation		700	8,400	9,000
Mobile Bill		500	6,000	6,100
Salary (self)		5,000	60,000	60,000
Salary (staff)		7,000	84,000	84,000
Guard		150	1,800	1,800
Entertainment		400	4,800	4,800
Total Fixed Cost		16,100	193,200	194,200
Net Profit (E) [C-D]		10,900	130,800	146,000
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	-
1.2	Net Profit	130,800	146,000
1.3	Depreciation (Non cash item)	-	-
1.4	Opening Balance of Cash Surplus	-	70,800
	Total Cash Inflow	230,800	216,800
2	Cash Outflow		
2.1	Purchase of Product	1,00,000	-
2.2	Payment of GB Loan	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	70,800	156,800

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:2
Experience & Skill : 11 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures











February
2 3 4 5 6 7
9 10 11 12 13 14
16 17 18 19 20 21
23 24 25 26 27 28
29 30 31

National-1 Lubricants

Mobil Super 4T





ইউ, পি, ফরম - ৭

ধারা-১২ (১)

লাইসেন্স

০৪...নং

লাইসেন্স নং

ইউনিয়ন পরিষদ

উপজেলা - চন্দ্রনগর

জেলা - চাঁদপুর

বুক নং ০৩

তারিখঃ ২১০২/১৫

লাইসেন্স নং ৩৩

লাইসেন্স ধারীর নাম : মোঃ আব্দুল মজিদ মাহমুদ মন্ডল

পিতা/স্বামীর নাম : মোঃ মোঃ মোঃ মিয়া

ঠিকানা - চন্দ্রনগর

ফিসের পরিমাণ : টাকা (অংকে) - ২০০/-

কথার : দুইজন জন

প্রদান করার অত্র ইউনিয়ন এলাকায় মোঃ আব্দুল মজিদ মন্ডল

কে পূর্ণ/অর্ধ বৎসরের জন্য ২/০৭/২০২৫ তারিখ হইতে ২০/১/২০২৬ পর্যন্ত।

মোঃ মাহমুদ মন্ডল

ব্যবসা/বৃত্তি চালাইবার অনুমতি দেওয়া হইল।

স্বাক্ষর

ইস্যুর তারিখঃ ২১০২/১৫

চেয়ারম্যান



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার
Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচর পত্র



নাম: খোকন মিয়া
Name: KHOKON MIAH
পিতা: মোঃ করিম মিয়া
মাতা: হালিমা বেগম

Date of Birth: 03 Apr 1991

ID NO: 19919312365 00235

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যক্তিই অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেবার জন্য অনুরোধ করা হলো।

ঠিকানা: বাসা/মোড়িঃ ৮৪১, গ্রাম/বঙ্গ: লাউহাট, লাউহাট, চাঁদপুর, মোড়িঃ - ১৯১৫, সেকান্দার, চাঁদপুর

প্রদানকারী কর্মপত্রের স্বাক্ষর

প্রদানের তারিখ: ১৭/০৯/২০১৫



FAMILY PICTURE

