Proposed NU Business Name: AL AMIN BAMBOO CRAFT

Project identification and prepared by: Md. Abadot Hossain Sarkar
Jamurkee Unit, Tangail

Project verified by: MD. Mizanur Rahman Patwary

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	**ALAMIN MIAH**
Age	:	03-05-1987 (28 Y*ears)*
Education, till to date	:	Class Ten
Marital status	:	Married
Children	:	2 Daughter
No. of siblings:	:	1 Brother and 2 Sister
Address	:	Vill: Proyag Jani P.O: Borni P.S: Delduar, Dist: Tangail
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	 : : : :	 Mother ☑ Father ☐ **FULBAHAR BEGUM** **MD. HANIF** Branch: Delduar, Centre # 68 (Female), Member ID: 5363, Group No: 01 Member since: 13/05/1985 to 22/10/2009 (*24Years)* First loan: BDT 2000 /- Outstanding loan: Nil
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc..	 : : : :	 N/A No No No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT…)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	: :	10 years experience in running business. He has 4 Years training
Other Own/Family Sources of Income	:	Business,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01798-730190
Family's Contact No.	:	01772-828654
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FULBAHAR BEGUM joined Grameen Bank since 24 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in bamboo craft & agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	**ALAMIN BAMBOO CRAFT**
Location	:	Proyag Jani, Delduar, Tangail.
Total Investment in BDT	:	BDT 1,14,000/-
Financing	:	Self BDT 64,000/- (from existing business) 56% Required Investment BDT 50,000/- (as equity) 44%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	25 ft x 12 ft= 300 square ft
Security of the shop	:	Nil
Implementation	:	▪Manufacturer of Bamboo basket like; Ranee Basket, Babool Basket, China Head, Sweet Dala, Plate Dala, Bati Basket etc. ▪Average 40% gain on sales. ▪The business is operating by entrepreneur. Existing two artisans. ▪After getting equity fund one employee will be appointed. ▪ Entrepreneur is owner of the shop. ▪Collects goods from Tangail . ▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Weekly	Monthly	Yearly
Revenue (sales)			
Bamboo Basket	20,000	80,000	9,60,000
Total Sales (A)	**20,000**	**80,000**	**9,60,000**
Less. Variable Expense			
Bamboo, Pin	12,000	48,000	5,76,000
Total variable Expense (B)	**12,000**	**48,000**	**5,76,000**
Contribution Margin (CM) [C=(A-B)	**8,000**	**32,000**	**3,84,000**
Less. Fixed Expense			
Mobile Bill		200	2,400
Transportation		8,000	96,000
Electricity Bill		300	3,600
Salary (self)		5,000	60,000
Salary (2 Employees)		11,500	1,38,000
Entertainment		500	6,000
Total fixed Cost (D)		**25,500**	**3,06,000**
Net Profit (E) [C-D)		**6,500**	**78,000**

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Ranee Basket (200 piece x 60)	12,000	16,000	28,000
Babon Basket (200 x 10)	2,000	0	2,000
China Hed (400 x 10)	4,000	2000	6,000
Plate Dala (30 set x 100)	3,000	0	3,000
Sweet Dala (50p x 40)	2,000	0	2,000
Ghoori Basket (200 x 40)	8,000	4000	12,000
Half Busket (200 p x 10)	2,000	1000	3,000
Jhuri (5000p x 6)	30,000	8000	38,000
Mat (20p x 50)	1,000	0	1,000
Dala	0	14,000	14,000
Bamboo	0	5,000	5,000
Total	64,000	50,000	114,000

Source of Finance

Financial Projection (BDT)

Particular	Weekly	Monthly	1st Year	2nd Year
Revenue (sales)				
Bamboo Basket	30,000	1,20,000	14,40,000	15,12,000
Total Sales (A)	30,000	1,20,000	14,40,000	15,12,000
Less. Variable Expense				
Bamboo, Pin	18,000	72,000	8,64,000	9,07,200
Total variable Expense (B)	**18,000**	**72,000**	**8,64,000**	**9,07,200**
Contribution Margin (CM) [C=(A-B)]	**12,000**	**48,000**	**5,76,000**	**6,04,800**
Less. Fixed Expense				
Electricity Bill		300	3,600	4,000
Mobile Bill		350	4,200	4,200
Salary (self)		5,000	60,000	60,000
Transportation		12,000	1,44,000	1,50,000
Entertainment		500	6,000	6,000
Salary (Staff) (3)		17,500	2,10,000	2,10,000
Total Fixed Cost		**35,650**	**4,27,800**	**4,34,200**
Net Profit (E) =[C-D)]		**12,350**	**1,48,200**	**1,70,600**
Investment Payback			**30,000**	**30,000**

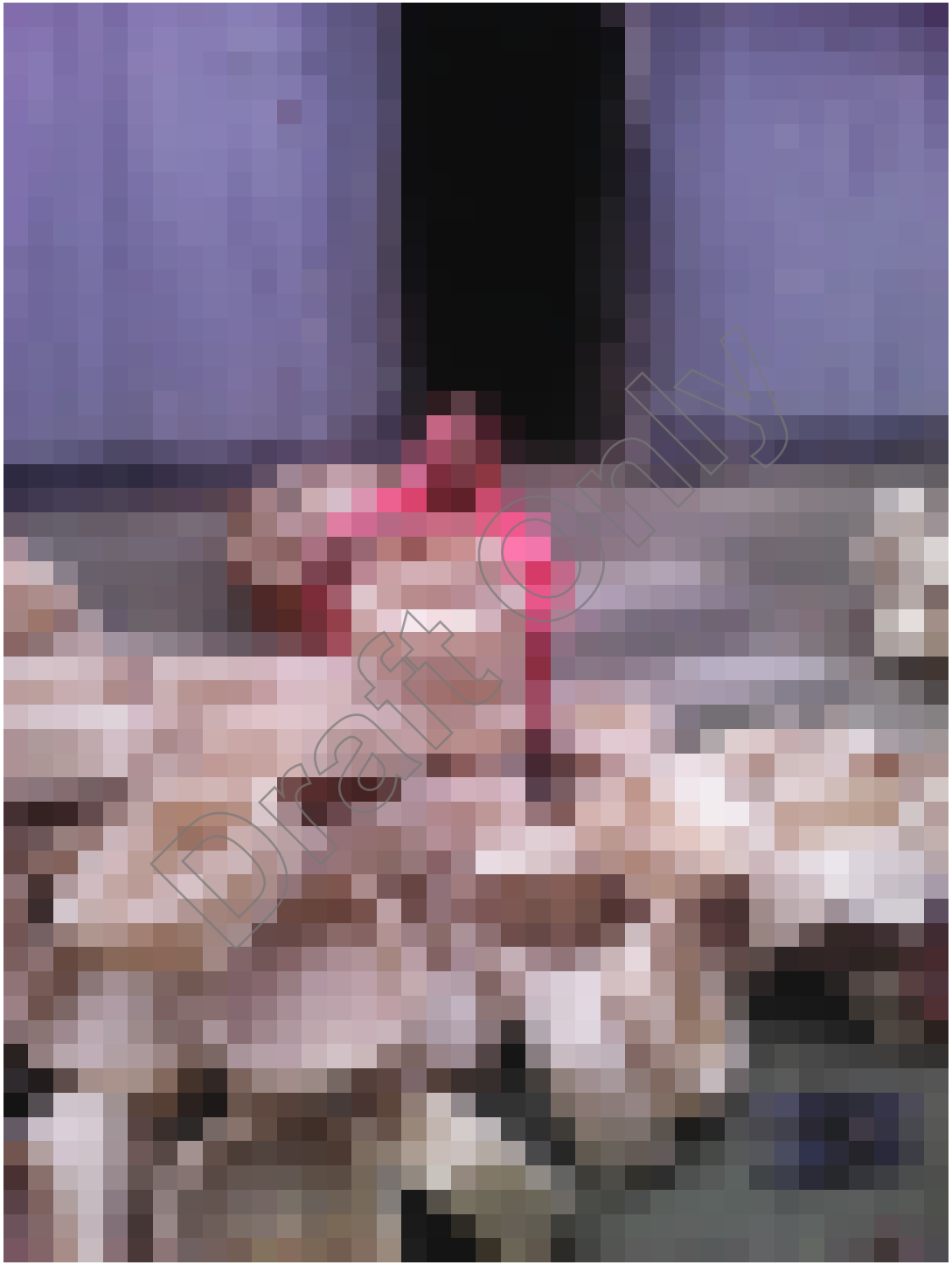
Cash flow projection on business plan (rec. & Pay)

Sl #	*Particulars*	*Year 1 (BDT)*	*Year 2 (BDT)*
1	**Cash Inflow**		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,48,200	1,70,600
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		**1,18,200**
	Total Cash Inflow	**1,98,200**	**2,88,800**
2	**Cash Outflow**		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	**80,000**	**30,000**
3	**Net Cash Surplus**	**1,18,200**	**2,58,800**

SWOT ANALYSIS

STRENGTH Employment: Self: 01 Family:02 Others:01 Experience & Skill : 10 Years Quality goods & services; Skill and experience;	**WEAKNESS** Lack of Capital/Investment
OPPORTUNITIES Huge demand in the community Location of shop; Regular customers;	**THREATS** Theft

Pictures

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FAMILY PICTURE