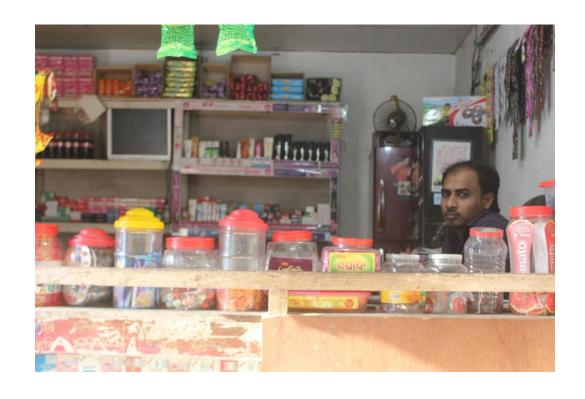
Proposed NU Business Name: KHAZA STORE



Project identification and prepared by: Md. Kajem Uddin Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHAMIM AHAMED		
Age	:	25-04-1985 (31 <i>Years</i>)s		
Education, till to date		HSC		
Marital status	•	Married		
Children	•	1 Daughter		
No. of siblings:	•	2 Brothers & 3 Sisters		
Present Address		Vill: Naljani, P.O: Chandona; P.S: Gazipur Sador ; Dist: Gzipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		SALMA KHATUN ASRAF ALI Branch: Bashon, Centre # 71 (Female), Member ID: 6153, Group No: 06; Member since: 20-02-1998 (18 Years) First loan: 6000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: 4,50,000 Outstanding loan: 382000 Father		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has no trained
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01976655115
Fathers Contact No.	:	01766505635
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SALMA KHATUN is a member of Grameen Bank. since 18 years. At first he took 6000 taka loan from Grameen Bank. **SALMA KHATUN** gradually took loan from GB. Utilize loan in Home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	: KHAZA STORE		
Location	:	Naljani		
Total Investment in BDT	:	BDT =2,50,000		
Financing	:	Self BDT 1,00,000 (from existing business) 40% Required Investment BDT 1,50,000(as equity) 60%		
Present salary/drawings from business (estimates)	:	BDT 6,000		
Proposed Salary	:	BDT 6,000		
Size Of Shop	:	10 ft *10 ft=100 Square ft.		
Sequrity Of The Shop		None		
Implementation	:	 The business is planned to be scaled up by investment in existing goods, like-Rice, Soap, Dal, Oil, biscut, Cosmetic Item, Ice-cream etc. The business is operating by entrepreneur. Existing No employee. Collects goods from Joydedpur. The shop is Own. Average Gain on Sale 12% Agreed grace period is 3 months. 		

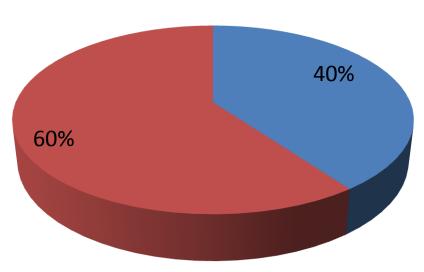
Existing Business

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Grocery Item	4000	120000	1440000
Total Sales (A)	4000	120000	1440000
Less. Variable Expense			
Grocery Item	3520	105600	1267200
Total variable Expense (B)	3520	105600	1267200
Contribution Margin (CM) [C=(A-B)	480	14400	172800
Less. Fixed Expense			
Rent		_	
Electricity Bill		300	3600
Mobile bill		300	3600
Gurd		-	-
Transportation		350	4200
Generator		-	-
Entertainment		250	3000
Salary(Self)		6000	72000
Total fixed Cost(D)		7200	86400
Net Profit(E) [C-D)		7200	86400

INVESTIVIENT BREAKDOWN						
Particulars	Existing	Proposed	Proposed Total			
Potato, Chanacur, Biscut	50,000	75,000	1,25,000			
Soap,Oil,Brush,Nuduls etc.	50,000	75,000	1,25,000			
Total:	1,00,000	1,50,000	2,50,000			

Source of Finance

- Enterpreneur Contribution=100000
- Investors Investment=150000
- Total=250000



Financial Projection						
Particular	Daily	Monthly	1st Year	2 nd Year	3 rd Year	
Revenue (sales)						
Grocery Item						
	5500	165000	1980000	2079000	2079000	
Total Sales (A)	5500	165000	1980000	2079000	2079000	
Less. Variable Expense						
Grocery Item	4840	145200	1742400	1829520	1829520	
Total variable Expense (B)	4840	145200	1742400	1829520	1829520	
Contribution Margin (CM) [C=(A-B)	660	19800	237600	249480	249480	
Less. Fixed Expense						
Rent		-				
Electricity Bill		300	3600	3800	3800	
Mobile bill		300	3600	3600	3600	
Gurd		-	-			
Transportation		450	5400	5600	5600	
Generator		-	1			
Entertainment		250	3000	3000	3000	
Salary(Self)		6000	72000	72000	72000	
Total fixed Cost(D)		7300	87600	88000	88000	
Net Profit(E) [C-D)		7200	150000	161480	161480	
Investment Paybac			60000	60000	60000	

Cash flow projection on business plan (rec. & Pay)

SI				
#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	1,50,000		
1.2	Net Profit	1,50,000	1,61,480	1,61,480
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		90,000	1,91,480
	Total Cash Inflow	3,00,000	2,51,480	2,51,480
2	Cash Outflow			
2.1	Purchase of Product	1,50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	1,10,000	60,000	60,000
3	Net Cash Surplus	90,000	1,91,480	1,91,480

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0,Others:01

Experience & Skill: 7 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

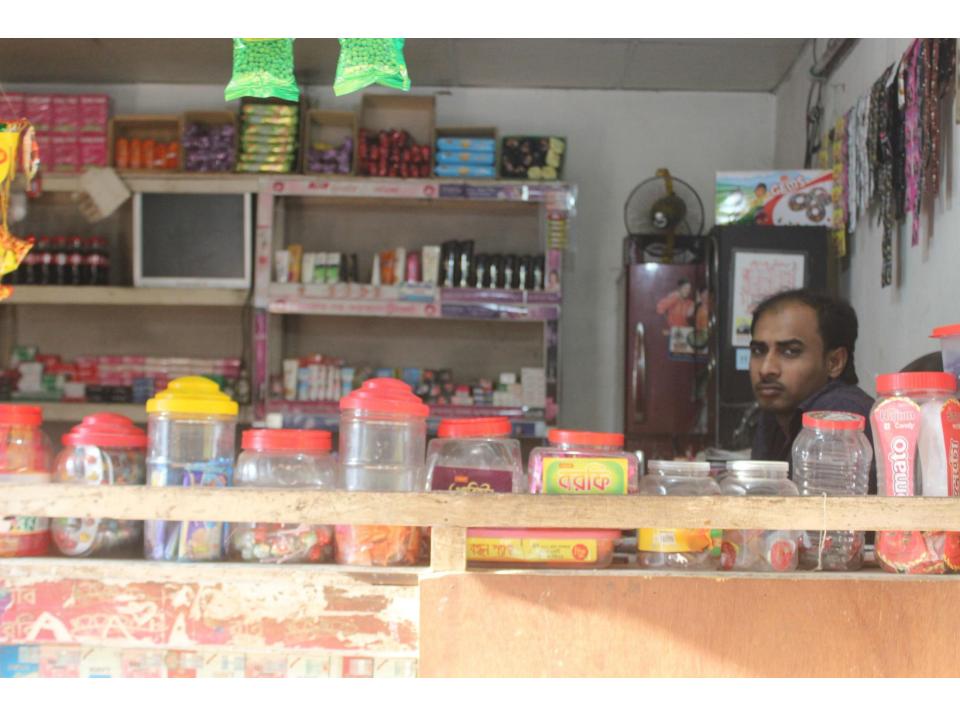
Theft

Fire

Political unrest

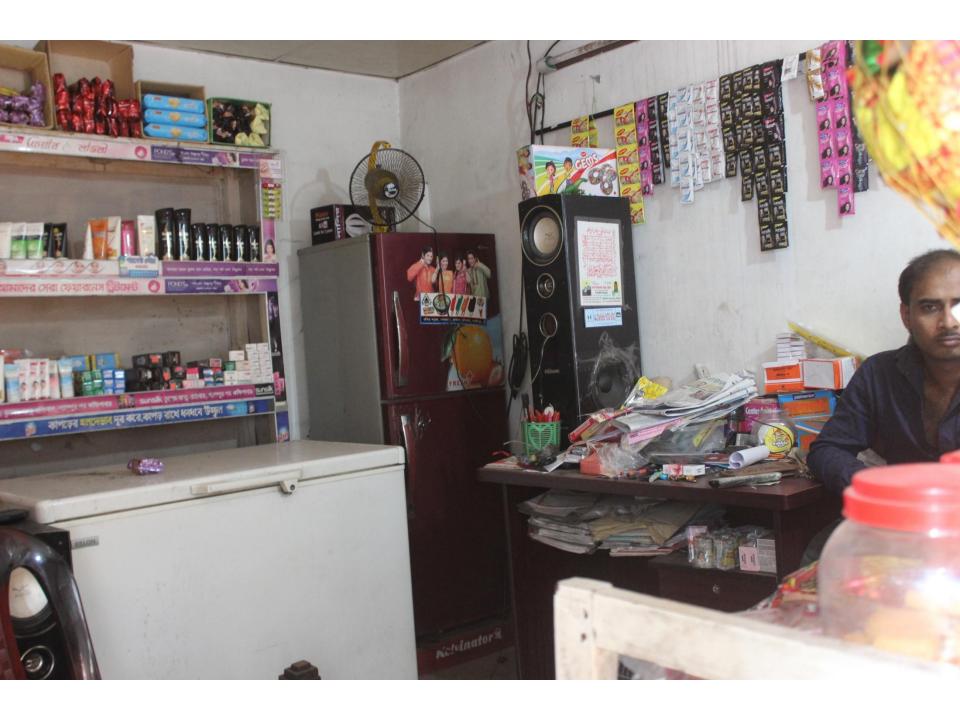
Local competitors;

Pictures

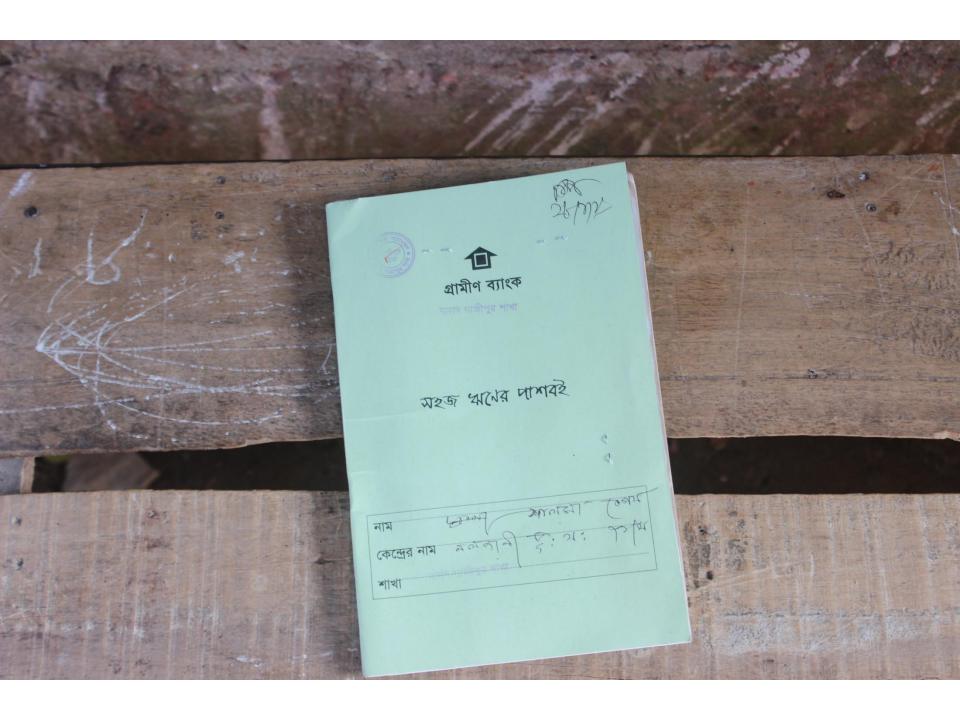


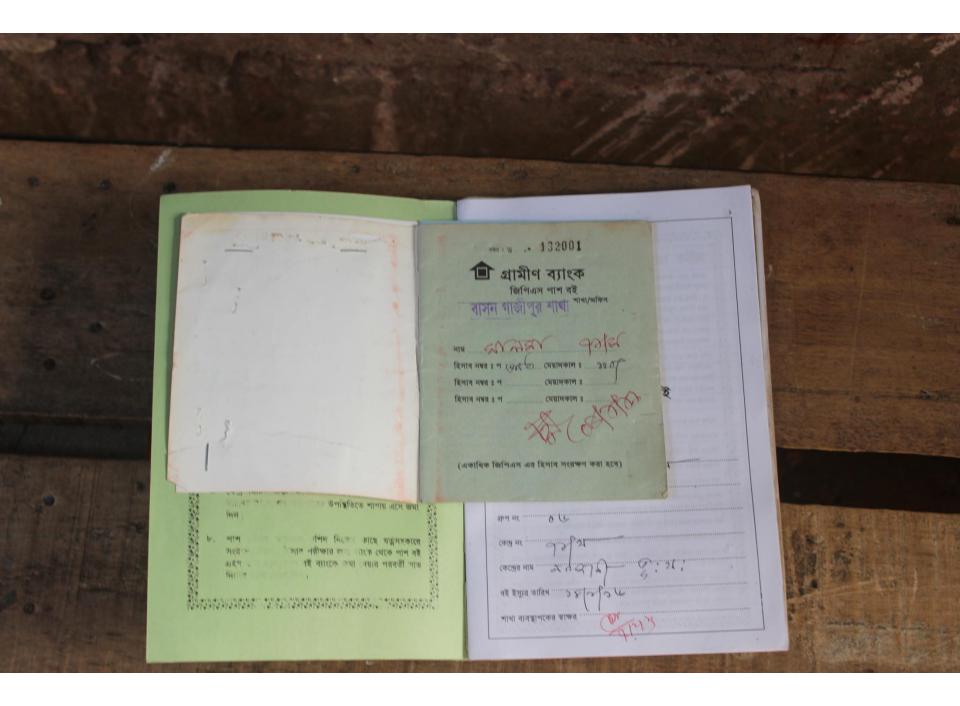














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साम: चामिम भादारमन

Name: SHAMIM AHEMED

পিতা: আগরাফ মানী মাতা: সালমা থাতুন

Date of Birth: 25 Apr 1985

ID NO: 3313023791380

এই কান্ত্ৰী মান্ত্ৰাকট্টী মান্ত্ৰান্তৰ সক্ষাইন কান্ত্ৰী কৰাইক কৰা হৈছে। কান্ত্ৰা পান্তা সেনে নিকটাই পোঁট অভিনে প্ৰনা কোন্তৰ কৰা হালা।

তিকান: প্ৰামান্ত্ৰান্তা: নাল্ডানী, নাল্ডানী, ভাকমত্ৰ: ভাকনা - ১৭০২, গান্তীপুত্ৰ কৰাত্ত,
গান্তীপুত্ৰ

THEN

প্রদানকারী কর্তৃপক্ষের সাক্ষর প্রদানের ভারি

প্রদানের ভারিদ; ৩৫/০৯/২০০৮

FAMILY PICTURE

