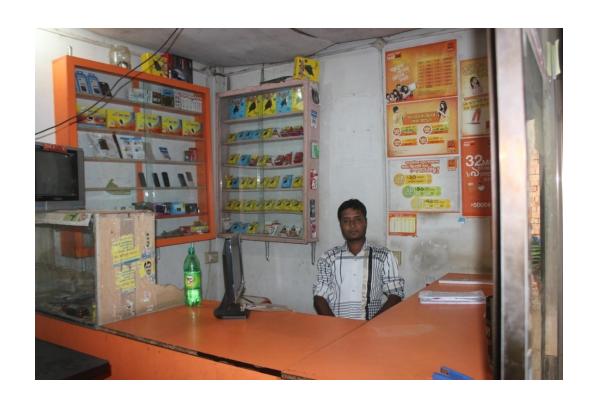
Proposed NU Business Name: NAZMUL TELECOM



Project identification and prepared by: Md.Ataur Rahman Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | |
|---|-------|---|--|
| Name | : | MD.NAZMUL HOSSEN | |
| Age | : | 01-04-1988 (28 Years) | |
| Education, till to date | : | SSC | |
| Marital status | : | Single | |
| Children | : | No | |
| No. of siblings: | : | 1 Brother & 2 Sister | |
| Present Address | | Vill: Islampur,P.O: Kodda Bazzar P.S: Gazipur Shador Dist: Gzipur | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : | NAZMA AKTER MD. ABUL HOSSEN Branch: Bashon, Centre # 30 (Female), Member ID: 2221, Group No: 01; Member since: 14-05-2005 (11 Years) First loan: 5000 Taka. | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: 100000 Outstanding loan:Nil Father No No | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 8 years experience in running business. |
| Training Info | : | He has no trained |
| Other Own/Family Sources of Income | : | No |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01811727582 |
| Fathers Contact No. | : | 01729791868 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Bashon Unit |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NAZMA AKTER is a member of Grameen Bank. since 11 years. At first he took 5000 taka loan from Grameen Bank. **NAZMA AKTER** gradually took loan from GB. Utilize loan in her Husband Business.

| Proposed Nobin Udyokta Business Info | | | | |
|---|---|--|--|--|
| Business Name | : | NAZMUL TELECOM | | |
| Location | : | Islampur Moszid market | | |
| Total Investment in BDT | : | BDT =2,40,000 taka | | |
| Financing | : | Self BDT 1,40,000 (from existing business) 58% Required Investment BDT 100000 (as equity) 42% | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 Taka | | |
| Proposed Salary | : | BDT 5,000 Taka | | |
| Size Of Shop | : | 10 ft *11 ft=110 Square ft. | | |
| Sequrity Of The Shop | | 20,000 | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like, Mobile, Charger, Bettery, Sim card , Memory, Bkash, Flexi load etc. The business is operating by entrepreneur. Existing No employee. Collects goods from Chowrasta , Gazipur. The shop is Rent. Average Gain on Sale 12% Agreed grace period is 3 months. | | |

Existing Business

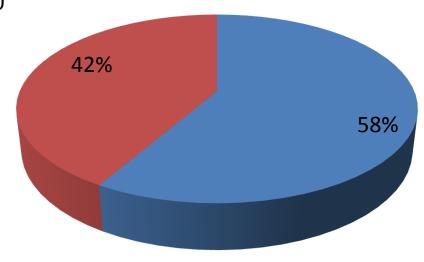
| Particular | Daily | Monthly | Yearly |
|--|-------|---------|--------|
| Revenue (sales) | | | |
| Mobile,Charger,Battery,Sim card,Memory card etc. | 1000 | 30000 | 360000 |
| Bkash=50000*4/1000=200;Load=5000*27/1000=135 | 335 | 10050 | 120600 |
| Total Sales (A) | 1335 | 40050 | 480600 |
| Less. Variable Expense | | | |
| Mobile,Charger,Battery,Sim card ,Memory card etc | 880 | 26400 | 316800 |
| Total variable Expense (B) | 880 | 26400 | 316800 |
| Contribution Margin (CM) [C=(A-B) | 455 | 13650 | 163800 |
| Less. Fixed Expense | | | |
| Rent | | 1000 | 12000 |
| Electricity Bill | | 300 | 3600 |
| Mobile bill | | 100 | 1200 |
| Gurd | | - | - |
| Transportation | | 200 | 2400 |
| Entertainment | | 100 | 1200 |
| Salary(Self) | | 5000 | 60000 |
| Total fixed Cost(D) | | 6700 | 80400 |
| Net Profit(E) [C-D) | | 6950 | 83400 |

INVESTMENT BREAKDOWN

| Particulars | Existing | Proposed | Proposed Total |
|-------------------------------------|----------|----------|-------------------|
| Mobile, Charger, Battery, Sim card | 25670 | 40000 | 65670 |
| Memory card, Head phone, Cover etc. | 4330 | 10000 | 14330 |
| Bkash,Flexi load | 90000 | 50000 | 140000 |
| Scurity | 20000 | - | 20000 |
| Total | 140000 | 100000 | 240000 |

Source of Finance

- Enterpreneur Contribution=140000
- Investors Investment=100000
- Total=240000



| Financial Projection | | | | | |
|--|-------|---------|----------|----------------------|--|
| Particular | Daily | Monthly | 1st Year | 2 nd Year | |
| Revenue (sales) | | | | | |
| Mobile,Charger,Battery,Sim card ,Memory card etc. | 1800 | 54000 | 648000 | 680400 | |
| Bkash=50000*4/1000=200;Load=5000*27/1000=135 | 335 | 10050 | 120600 | 126630 | |
| Total Sales (A) | 2135 | 64050 | 768600 | 807030 | |
| Less. Variable Expense | | | | | |
| Mobile, Charger, Battery, Sim card, Memory card etc. | 1584 | 47520 | 570240 | 598752 | |
| Total variable Expense (B) | 1584 | 47520 | 570240 | 598752 | |
| Contribution Margin (CM) [C=(A-B) | 551 | 16530 | 198360 | 208278 | |
| Less. Fixed Expense | | | | | |
| Rent | | 1000 | 12000 | 12000 | |
| Electricity Bill | | 300 | 3600 | 3800 | |
| Mobile bill | | 150 | 1800 | 1800 | |
| Gurd | | - | - | - | |
| Transportation | | 300 | 3600 | 3800 | |
| Entertainment | | 100 | 1200 | 1200 | |
| Salary(Self) | | 5000 | 60000 | 60000 | |
| Total fixed Cost(D) | | 6850 | 82200 | 82600 | |
| Net Profit(E) [C-D) | | 9680 | 116160 | 125678 | |
| Investment Paybac | | | 60000 | 60000 | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 1,00,000 | |
| 1.2 | Net Profit | 1,16,60 | 1,25,678 |
| 1.3 | Depreciation (Non cash item) | - | - |
| 1.4 | Opening Balance of Cash Surplus | - | 56,160 |
| | Total Cash Inflow | 216160 | 1,81,838 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 1,00,000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 60,000 | 60,000 |
| | Total Cash Outflow | 1,60,000 | 60,000 |
| 3 | Net Cash Surplus | 56,160 | 1,21,838 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0,Others:01

Experience & Skill: 8 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

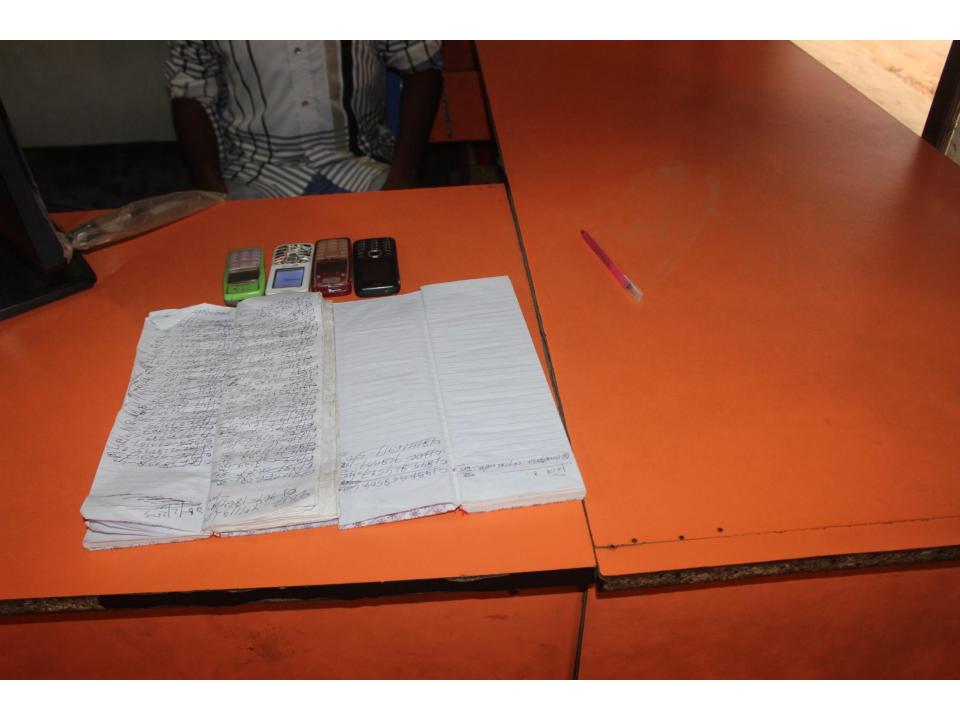
Political unrest

Local competitors;

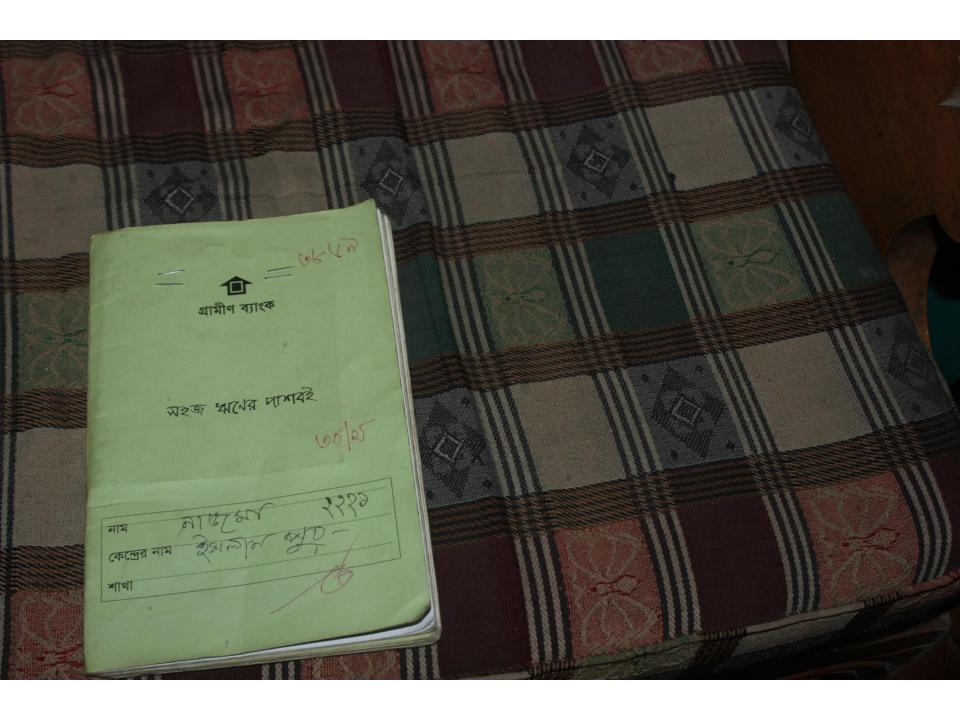
Pictures

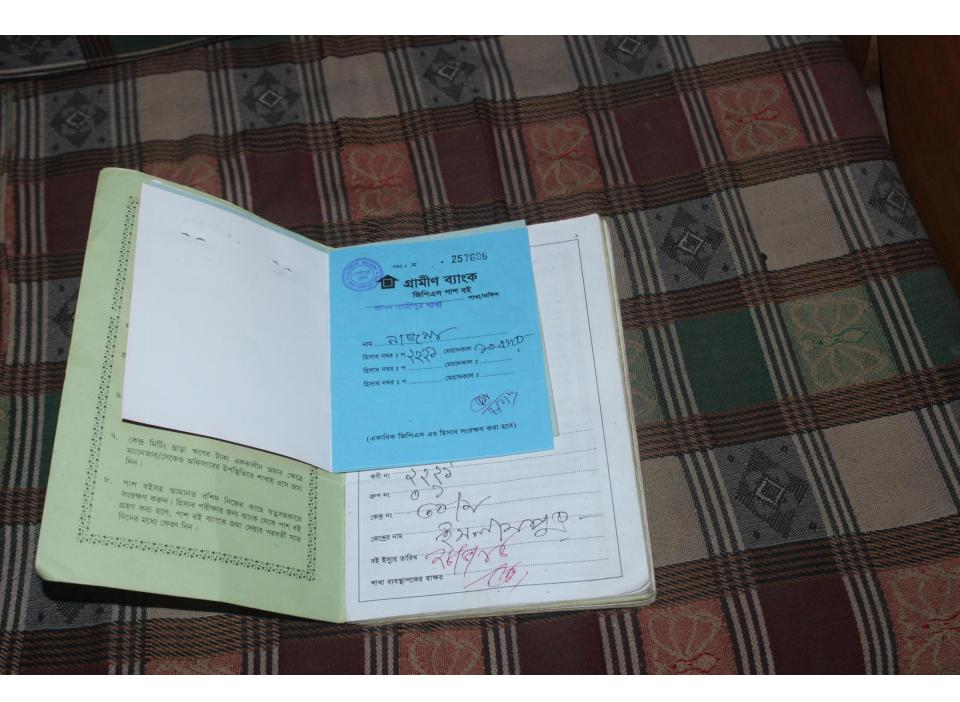








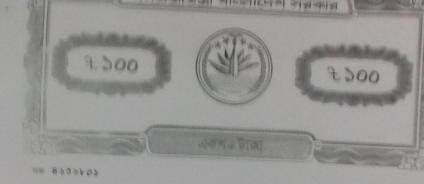






माजायुर्व।

क्रिक्ट प्रमुख्ये प्रमु



বিশমিলাহির রাহমানির রাহিম দোকান ঘর ভাড়াটিরা চুক্তিনামা দলিল

০০/- (বিশ হাজার) টাকা মাত্র।
- (এক হাজার) টাকা মাত্র।
নর।
নর।
নব, জেলা- গাজীপুর।

, পিতা- মোঃ মাদুল মালী, সাং- ইমলামপুর, মনজিল মার্কেট, ভাকষরত্র কলতা গাজীপুর সদর, জেলা- গাজীপুর, ধর্ম- ইমলাম, পেশা- ব্যবসা, জাতীয়তা-

১ম শক্ষামালিক।

য সেকার, প্রোচ্চ মাজমুক হোকেন, পিতা- মেত আবুল হোকেন, সাং-জন মার্কেট, তাকদরত কতত বাজার, বানা- গাজীপুর কনর, জেলা- গাজীপুর, ধর্ম-কবন, জাতীয়তা- বাংলাকেনী।

মারাহে অরাপার নাম শরণ করিরা অত্র লোকান বর আরার চুক্তিনামা নরিল ম। সেরেতু আমি ১৯ পদ্দ আমার নিজ আর্ম ও বার্মে নিজক সম্পত্তিতে নির্মিত দণ্ডরার প্রভাব সোকণা করিলে আমি ২৪ পদ্দ উক্ত লোকান মরবানা ব্যবহার জনা করিলে উভারের সম্পতিভানে নিয়ু লিখিত পর্ত মোতারেক অত্য চুক্তিপত্র সম্পানন

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মালিক) মাপনি ১৫ পছ (জারাটিয়া) নিকট হাইকে অন্ত্রীন জাননত জিলার হাজার) টাকা বাহা আনি ১৯ পছ আপনি ১৫ পালেক নিকট হাইকে একদ পর ছাজ্যি সেভাগর সময় জানানতের টাকা এককালীন মেনত নিতে হাইকে।

SPECIAL PROPERTY.

