

Proposed NU Business Name: **M/S BISMILLAH AUTO PARTS & MOSTOFA MOTORS**



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Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD SALAUDDIN
Age	:	12-12-1983 (33 Years)
Education, till to date	:	S.S.C
Marital status	:	Married
Children	:	1 son 1 douter
No. of siblings:	:	3 Brothers 1sister
Address	:	Vill: Gobindapur P.O: Uzampur, P.S: Uttarkhan , Dist: Dhaka
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST HASNA
(iii) Father's name	:	LATE. MD MOSTAFA
(iv) GB member's info	:	Branch: Dakshinkhan, Centre # 37 (Female), Member ID: 7243/2, Group No: 07 Member since: 13-10-2007 (08 Years) First loan: BDT 10,000 /- Outstanding loan: 10,000/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	8 years experience in running business. He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01822-832710
Family's Contact No.	:	01751-677277
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST HASNA joined Grameen Bank since 05 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	M/S BISMILLAH AUTO PARTS & MOSTAFA MOTORS
Location	:	Ayesa super market,moinertak bazer, Dhaka-1230
Total Investment in BDT	:	BDT 225,000/-
Financing	:	Self BDT 1,25,000/- (from existing business) 55% Required Investment BDT 100,000/- (as equity) 45%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	13 ft x 12 ft= 156 square ft
Security of the shop	:	BDT 60,000
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; betarry water, motor, chaka, dispendal, tyre,charger biarings etc. ▪Average 20% gain on sales. ▪The business is operating by entrepreneur. Existing two employee. ▪After getting equity fund one employee will be appointed. ▪The shop is rented. ▪Collects goods from bongsal Bazaar, Dhaka ▪Agreed grace period is 3 months.

Existing Business (BDT)

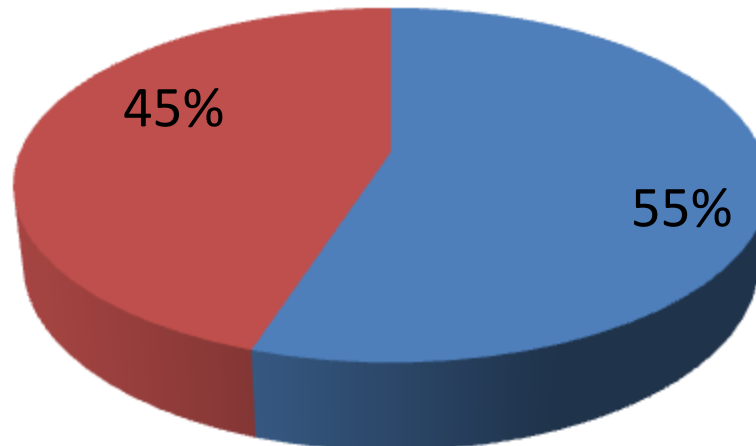
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Auto Parts	4,800	144,000	1,728,000
Total Sales (A)	4,800	144,000	1,728,000
Less. Variable Expense			
Auto Parts	3,840	115,200	1,382,400
Total variable Expense (B)	3,840	115,200	1,382,400
Contribution Margin (CM) [C=(A-B)]	960	28,800	345,600
Less. Fixed Expense			
Rent		1,200	14,400
Electricity Bill		800	9,600
Transportation		500	6,000
Mobile Bill		500	6,000
Entertainment		300	3,600
Salary (sttaf)		15000	180,000
Salary (self)		5,000	60,000
Total fixed Cost (D)		23,300	279,600
Net Profit (E) [C-D]		5,500	66,000

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Battery	5,500	10,000	15,500
Motors	36,000	50,000	86,000
Chaka	2,100	20,000	22,100
Dispendel	7,000	5,000	12,000
Bearing	1,000	15,000	16,000
Horn	3,250	0	3,250
Charger	3,500	0	3,500
Others	23,650	0	23,650
T.V	4,000	0	4,000
Machinariess	39,000	0	39,000
Total	125,000	100,000	225,000

Source of Finance

■ Entrepreneur's contibution 125,000 ■ Investor's Investment 100,000 ■ Total 225,000



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Auto Parts	5,700	171,000	2,052,000	2,154,600
Total Sales (A)	5,700	171,000	2,052,000	2,154,600
Less. Variable Expense				
Auto Parts	4,560	136,800	1,641,600	1,723,680
Total variable Expense (B)	4,640	136,800	1,641,600	1,723,680
Contribution Margin (CM) [C=(A-B)]	1,060	34,200	410,400	430,920
Less. Fixed Expense				
Rent		1,200	14,400	14,400
Electricity Bill		800	9,600	9,600
Transportation		500	6,000	6,500
Mobile Bill		500	6,000	6,000
Entertainment		300	3,600	3,600
Salary (sttaf)		15,000	180,000	180,000
Salary (self)		5,000	60,000	60,000
Non Cash Item				
Depreciation		716	8,600	8,600
Total Fixed Cost		24,016	288,200	288,700
Net Profit (E) [C-D]		10,184	122,200	142,220
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	122,200	142,220
1.3	Depreciation (Non cash item)	8,600	8,600
1.4	Opening Balance of Cash Surplus		70,800
	Total Cash Inflow	230,800	221,620
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	70,800	161,620

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:02
Experience & Skill : 05 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



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মেসার্স বিসমিল্লাহ্ অটো পার্টস এন্ড মোস্তফা মটরস্

সকল প্রকার অটো ও অটোরিসার মালামাল পাইকারী ও খুচরা বিক্রয় এবং নতুন ও পুরাতন অটো গাড়ী-ক্রয়-বিক্রয় করা হয়।

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FAMILY PICTURE

