Proposed NU Business Name: JISAN ENGINEERING WORKSHOP



Project identification and prepared by: Md. Hafujur Rahman, Keraneegonj Unit, Dhaka

Project verified by: Sushanto Kuamr Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ALI AKKAS			
Age	:	02-10-1983 (33 Years)			
Education, till to date	:	Class 8			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	2 Brothers, 5 Sisters			
Address	:	Vill: Mohonpur, P.O: Rohitpur, P.S: Keraneegonj, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father FATEMA ALI AHMMAD Branch: Shakta Keranigonj, Centre # 32(Female), Member ID: 2523, Group No: 06 Member since: (08 Years) First loan: BDT 3,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 20000, Outstanding loan: NIL N/A No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has 6 Year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01920342563
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keraneegonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

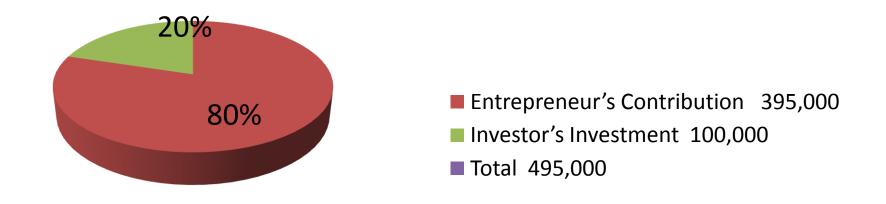
FATEMA joined Grameen Bank since 08 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	JISAN ENGINEERING WORKSHOP	
Location	:	Mohonpur, Rohitpur, Keraneegonj	
Total Investment in BDT	:	BDT 495,000/-	
Financing	:	Self BDT 395,000/-(from existing business) 80% Required Investment BDT 100,000/-(as equity) 20%	
Present salary/drawings from business (estimates)		BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	26 ft x 12 ft= 312 square ft	
Security of the shop	:	-	
Implementation	•	 Steel furniture manufacturer. Average 35% gain on sale. The business is operating by entrepreneur. Existing 8 employees. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Steel furniture	138,000	1,656,000			
Total Sales (A)	138,000	1,656,000			
Less. Variable Expense					
Steel furniture	89,700	1,076,400			
Total variable Expense (B)	89,700	1,076,400			
Contribution Margin (CM) [C=(A-B)	48,300	579,600			
Less. Fixed Expense					
Electricity Bill	3,000	36,000			
Mobile Bill	500	6,000			
Salary (self)	5,000	60,000			
Salary (staff) (8)	28,000	336,000			
Entertainment	500	6,000			
Transportation	3,000	36,000			
Total fixed Cost (D)	40,000	480,000			
Net Profit (E) [C-D)	8,300	99,600			

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Angel (5 x 50,000)	250,000	50,000	300,000			
Square Bar (5 x 5000)	25,000	50,000	75,000			
Plane Sheet	50,000	0	50,000			
Wielding Machine (4 x 15000)	60,000	0	60,000			
Granding Machine, Cutter Machine	10,000	0	10,000			
Total	395,000	100,000	495,000			

Source of Finance



Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year			
Revenue (sales)						
Steel furniture	190,000	2,280,000	2,394,000			
Total Sales (A)	190,000	2,280,000	2,394,000			
Less. Variable Expense						
Steel furniture	133,000	1,596,000	1,675,800			
Total variable Expense (B)	133,000	1,596,000	1,675,800			
Contribution Margin (CM) [C=(A-B)	57,000	684,000	718,200			
Less. Fixed Expense						
Electricity Bill	3,000	36,000	36,000			
Mobile Bill	600	7,200	8,000			
Salary (self)	5,000	60,000	60,000			
Salary (staff) (8)	28,000	336,000	336,000			
Entertainment	500	6,000	7,000			
Transportation	4,500	54,000	56,000			
Non Cash Item						
Depreciation	1,167	14,000	14,000			
Total Fixed Cost	42,767	513,200	517,000			
Net Profit (E) [C-D)	14,233	170,800	201,200			

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	170,800	201,200
1.3	Depreciation (Non cash item)	14,000	14,000
1.4	Opening Balance of Cash Surplus		124,800
	Total Cash Inflow	284,800	340,000
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	124,800	280,000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:08

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







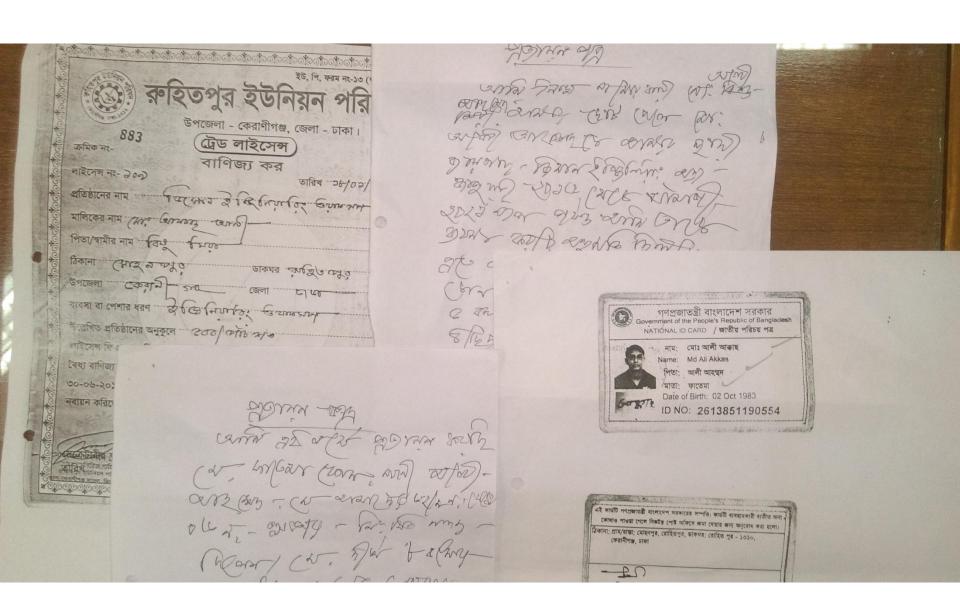












FAMILY PICTURE

