

Proposed NU Business Name: **BHAI BHAI AUTO ENGINEERING WORKSHOP**



Project identification and prepared by: Md Sirajul Islam Rae,
Kaliakoir, Gazipur

Project verified by: MD Mizanur Rahman Patowary



**Grameen Shakti
Samajik Byabosha Ltd.**

Brief Bio of The Proposed Nobin Udyokta

Name	:	PROTAP CHANDRA SARKAR
Age	:	16-02-1996 (20 Years)
Education, till to date	:	Class Eight
Marital status	:	Unmarried
Children	:	Nil
No. of siblings:	:	3 Brothers
Address	:	Vill: Jamalpur, P.O: Cha bagan P.S: Kaliakoir Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	AMLA RANI SARKAR
(iii) Father's name	:	HARIPOD SARKAR
(iv) GB member's info	:	Branch: Haturiachala, Centre # 41(Female), Member ID: 430, Group No:04 Member since: 12-04-2004 (08Years) First loan: BDT 5000
Further Information:		Existing Loan: BDT 35000, Outstanding loan: BDT 15750
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	07 years experience in running business. Own business 03Years He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01876-180456
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Kaliakoir Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

AMLA RANI SARKAR joined Grameen Bank since 08 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	BHAI BHAI AUTO ENGINEERING WORKSHOP
Location	:	Jamalpur Chourasta,Kaliakoir,Kaliakoir, Gazipur
Total Investment in BDT	:	BDT 210,000/-
Financing	:	Self BDT 130000/-(from existing business) 62% Required Investment BDT 80,000/-(as equity) 38%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10 ft x 12ft= 120 square ft
Security of the shop	:	BDT 30000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Automobile parts and servicing▪Average 20% gain on sale.▪The business is operating by entrepreneur. Existing 2 employee.▪The shop is rented..▪Collects goods from Mowna,Dhaka▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Automobile parts and servicing	1700	51000	612000
Servicing	500	15000	180000
Total Sales (A)	2200	66000	792000
Less Variable Expense			
Automobile parts and servicing	1360	40800	489600
Total variable Expense (B)	1,360	40800	489600
Contribution Margin (CM) [C=(A-B)]	840	25200	302400
Less Variable Expense			
Rent		1,000	12000
Electricity bill		400	4800
Transportation		200	2400
Salary (self)		5000	60000
Salary(Staff)		10000	
Guard		100	1200
Mobile bill		200	2400
Total fixed cost (D)		16,900	202800
Net Profit (E)= [C-D]		8,300	99600

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Head light set	2	2650	5,300	4	2,650	10,600	15,900
Chain	5	1150	5,750	0	0	0	5,750
Piston	5	700	3,500	15	700	10,500	14,000
Miter set	12	650	7,800	26	650	16,900	24,700
Miter compressure	5	750	3,750			0	3,750
Biscuit	25	850	21,250	0	0	0	21,250
Windset, mud guard	10	900	9,000	0	0	0	9,000
Ball laser	18	500	9,000		0	0	9,000
Hidrolic pad	7	1100	7,700			0	7,700
Cooler machine			0	1	6000	6,000	6,000
Class plate			0	42	850	35,700	35,700
Others			56,950			300	57250
Air machine	0	0	0	1	0	0	0
Total		9250	130,000	89	0	80000	210000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Automobile parts and servicing	3000	90000	1080000	1134000
Servicing	500	15000	180000	189000
Total Sales (A)	3500	105000	1260000	1323000
Less Variable Expense				
Automobile parts and servicing	2400	72000	864000	907200
Total variable Expense (B)	2,400	72000	864000	907200
Contribution Margin (CM) [C=(A-B)	1,100	33000	396000	415800
Less Variable Expense				
Rent		1,000	12,000	12,000
Electricity bill		600	7200	7400
Transportation		400	4800	5,000
Salary (self)		5000	60000	60000
Salary(Staff)		10000	120000	120000
Guard		100	1200	1200
Mobile bill		300	3600	3800
Total fixed cost (D)		17,300	207600	208,200
Net Profit (E)= [C-D]		15700	188400	207,600
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	188,400	18,600
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		140400
	Total Cash Inflow	268400	159000
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128000	48000
3	Net Cash Surplus	140400	111000

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 14 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



শ্রোঃ প্রতাপ সরকার

মোবাঃ 01910197291

01910348359

ভাই ভাই অটো ইঞ্জিনিয়ারিং ওয়ার্কসপ

এখানে সকল প্রকার মটর সাইকেল সুদক্ষ কারিগর দ্বারা
সার্ভিসিং করা হয় এবং সকল প্রকার পার্টস পাওয়া যায়।

জামালপুর চৌরাস্তা, বড়ইবাড়ী রোড, কালিয়াকৈর, গাজীপুর।



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4-STRONG

ONOMIS

150 DTS-i















FAMILY PICTURE

