

Proposed NU Business Name: **KHAN TRADERS**



Project identification and prepared by: MD. Kahirul Islam,
Bogra Sadar Unit, Bogra

Project verified by: MD. Majharul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. RUBEL KHAN
Age	:	24-09-1983(33 Years)
Education, till to date	:	Class 10
Marital status	:	Married
Children	:	1 son 1 Duaghter
No. of siblings:	:	6 Brothers, 1 Sister
Address	:	Vill: Gondogram, P.O: Bugra, P.S: Bogura Sadar, Dist: Bogra
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST. SAMSUN NAHAR BEGUM
(iii) Father's name	:	LATE MD. ABDUL MOJID KHAN
(iv) GB member's info	:	Branch: Sultangonj, Shahjahanpur Centre # 56(Female), Member ID: 3684; No:03 Member since: 05-07-1991(25 Years) First loan: -2000 taka.
Further Information:		Existing Loan: BDT 106000, Outstanding loan: BDT 53000
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	16 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734181452
Mother's Contact No.	:	01831977070
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SAMSUN NAHAR BEGUM joined Grameen Bank since 25 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	KHAN TRADERS
Location	:	Ranarhat road, bonani, bugra
Total Investment in BDT	:	BDT 265,000/-
Financing	:	Self BDT 165,000/-(from existing business) 62% Required Investment BDT 1,00,000/-(as equity) 38%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	14 ft x 12 ft= 168 square ft
Security of the shop	:	BDT 40000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Poultry feed etc.▪Average 10% gain on sale.▪The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed▪The shop is rented.▪Collects goods from Dhaka, Bogra.▪Agreed grace period is 3 months.

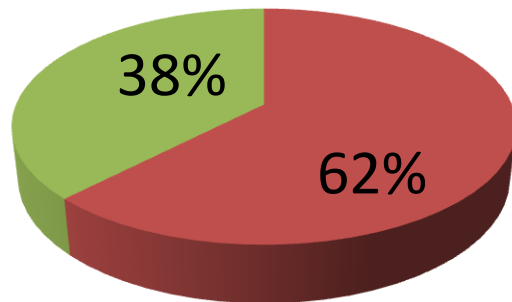
Existing Business (BDT)

Particular	Monthly	Yearly
Revenue (sales)		
Poultry Feed	170,000	2,040,000
Total Sales (A)	170,000	2,040,000
Less. Variable Expense		
Poultry Feed	153,000	1,836,000
Total variable Expense (B)	153,000	1,836,000
Contribution Margin (CM) [C=(A-B)]	17,000	204,000
Less. Fixed Expense		
Rent	1,000	12,000
Mobile Bill	600	7,200
Salary (self)	5,000	60,000
Transportation	600	7,200
Guard	150	1,800
Entertainment	500	6,000
Electricity Bill	150	1,800
Total fixed Cost (D)	8,000	96,000
Net Profit (E) [C-D]	9,000	108,000

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Broiler Feed	70	2000	140,000	14	2000	28,000	168,000
house Feed	8	600	4,800	40	600	24,000	28,800
Cow Feed	8	700	5,600	40	700	28,000	33,600
Feed for Milk	2	760	1,520	25	760	19,000	20,520
Mobil	24	320	7,680	0	0	0	7,680
Others	1	5400	5,400	1	1000	1,000	6,400
Total	113		165,000	145		100,000	265,000

Source of Finance



- Entrepreneur's Contribution 165,000
- Investor's Investment 100,000
- Total 265,000

Financial Projection (BDT)

Particular	Monthly	1st Year	2nd Year
Revenue (sales)			
Poultry Feed	270,000	3,240,000	3,402,000
Total Sales (A)	270,000	3,240,000	3,402,000
Less. Variable Expense			
Poultry Feed	243,000	2,916,000	3,061,800
Total variable Expense (B)	243,000	2,916,000	3,061,800
Contribution Margin (CM) [C=(A-B)]	27,000	324,000	340,200
Less. Fixed Expense			
Rent	1,000	12,000	12,000
Mobile Bill	700	8,400	9,000
Salary (self)	5,000	60,000	60,000
Transportation	1,000	12,000	14,000
Guard	150	1,800	1,800
Entertainment	500	6,000	7,000
Electricity Bill	150	1,800	1,800
Salary (staff)	3,500	42,000	42,000
Total Fixed Cost	12,000	144,000	147,600
Net Profit (E) [C-D]	15,000	180,000	192,600
Investment Payback		60,000	60,000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	180,000	192,600
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		120,000
	Total Cash Inflow	280,000	312,600
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	120,000	252,600

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:01
Experience & Skill : 16 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



মূল্য বাকর পূর্ণ
এখন ইনস্ট্যান্ট

মুঠামূল্যে
মাত্র ১,৪৯০ টাকা

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ক্যাব ফ্রু
Exclusive
২০ কেজি

ফোন নম্বর ১০১৭১১-১০৯২০৭



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G10
PREMIUM
Engine Oil

- POWER 4T
- CNG OIL
- GEAR OIL

1 Liter

G10 LUBRICANTS
12X1 LITER

CANADA
H-C
EXCELLENCE

cb







FAMILY PICTURE

