

Proposed NU Business Name: **SABIHA VETRINARI SERVICE**



Project identification and prepared by: Md Shahinur Rahman,
Sherpur Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD SUMA SORKAR
Age	:	13-02-1986 (28 Years)
Education, till to date	:	MA
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	01 Brother & 02 Sisters
Address	:	Vill: Mahipur Colony, P.O: Sherpur, P.S: Sherpur Dist: Bogra
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST TARA VANU
(iii) Father's name	:	LATE MD OSMAN GONI
(iv) GB member's info	:	Branch: Garidaha, Sherpur , Centre # 04(Female), Member ID: 2009, Group No: 07 Member since: 08-10-2001 (15 Years) First loan: BDT 5000
Further Information:		Existing Loan: BDT 71000, Outstanding loan: BDT 33454
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	02 years experience in running business. 02 years in own business. He has 06 months training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01738-061589
Mother's Contact No.	:	01728-588701
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST TARA VANU joined Grameen Bank since 15 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	SABIHA VETRINARI SERVICE
Location	:	
Total Investment in BDT	:	BDT 110,000/-
Financing	:	Self BDT 60000/-(from existing business) 55% Required Investment BDT 50,000/-(as equity) 45%
Present salary/drawings from business (estimates)	:	BDT 3,000/-
Proposed Salary	:	BDT 3,000/-
Size of shop	:	20 ft x 08 ft= 160 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Poultry feed, veterinary medicine, Bran, Cow feed etc▪The business is operating by entrepreneur. Existing 04 employee.▪05 will be appointed in the future.▪Collects goods from Sherpur, Bogra▪Agreed grace period is 3 months.

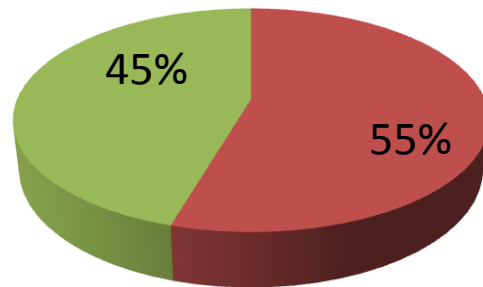
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Poultry feed, veterinary medicine, Bran, Cow feed etc	2700	81000	972000
Total Sales (A)	2700	81000	972000
Less Variable Expense			
Poultry feed, veterinary medicine, Bran, Cow feed etc	2160	64800	777600
Total variable Expense (B)	2,160	64800	777600
Contribution Margin (CM) [C=(A-B)]	540	16200	194400
Less Variable Expense			
Rent		500	6000
Electricity bill		300	3600
Transportation		1,500	18000
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		300	3600
Total fixed cost (D)		7,800	93600
Net Profit (E)= [C-D]		8,400	100800

Investment Breakdown

Particulars	Existing			Proposed			
	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed Total
			(BDT)			(BDT)	
Paultry feed	12	1800	21,600	0	0	0	21,600
Cow feed	4	800	3,200	31	800	24,800	28,000
Bran	2	950	1,900	0	0	0	1,900
Oil cake	1	2500	2,500	0	0	0	2,500
Flour	3	1200	3,600	0	0	0	3,600
Broken rice	2	1700	3,400	0	0	0	3,400
Veterinari medicine	1	22000	22,000	1	15000	15,000	37,000
Vitamin	0	0	0	21	280	5,880	5,880
Calcim	0	0	0	8	250	2,000	2,000
Others	0	0	1,800	1	1270	1,270	3,070
Zink			0	7	150	1,050	1,050
Total	25	0	60,000	69	0	50,000	110,000

Source of Finance



- Entrepreneur's Contribution 60,000
- Investor's Investment 50,000
- Total 110,000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Poultry feed, veterinary medicine, Bran, Cow feed etc	5200	156000	1872000	1965600
Total Sales (A)	5200	156000	1872000	1965600
Less Variable Expense				
Poultry feed, veterinary medicine, Bran, Cow feed etc	4420	132600	1591200	1670760
Total variable Expense (B)	4,420	132600	1591200	1670760
Contribution Margin (CM) [C=(A-B)	780	23400	280800	294840
Less Variable Expense				
Rent		500	6000	6,000
Electricity bill		500	6000	6400
Transportation		1,700	20,400	20,600
Salary (self)		4000	48000	48000
Entertainment		200	2400	2400
Mobile bill		350	4200	4300
Total fixed cost (D)		7,250	87,000	87,700
Net Profit (E)= [C-D]		16150	193800	207,140
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	193,800	207,140
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		163,800
	Total Cash Inflow	243800	370940
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	163,800	340940

SWOT ANALYSIS

STRENGTH

Employment: Self: 02 Family:0 Others:0
Experience & Skill : 02 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

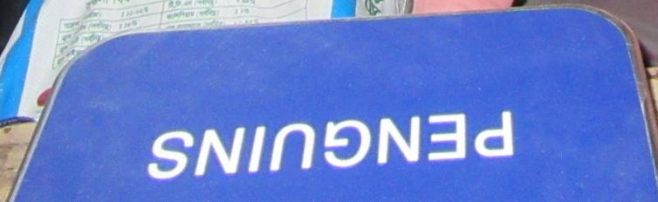
OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures







कृषि उत्पादन (कृषि) के लिए
→ यह फसल
→ यह फसल को
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সাবিহা ভেটেরিনারী সার্ভিস

এখান থেকে দেশি ও বিদেশী জাতের সিমেন
দ্বারা গাভী প্রজনন করানো হয়।

প্রোঃ সুমন সরকার

০১৭৩৮- ০৬১৫৮৯, ০১৬৮৬-৯৯৬৬০১



গরু ছাগল এর চিকিৎসা ও খাবার পাওয়া যায়।

মহিপুর কলোনী, শেরপুর, বগুড়া।



FAMILY PICTURE

