Proposed NU Business Name: MS HRIDOY SHEFA IRON STORE



Project identification and prepared by: Md Maznu Hossain Sherpur Unit, Bogura

Project verified by: Md Mozaharul Islam



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD SHIPON				
Age	:	23-05-1982 (34 Years)				
Education, till to date	:	Class VIII				
Marital status	:	Married				
Children	:	01 Son 01 Daughter				
No. of siblings:	:	02 Sisters				
Address	:	Vill: Bagra , P.O: Sherpur, P.S: Sherpur , Dist: Bogura				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MST JORINA BEGUM SHAHIDUL ISLAM Branch: Kusaumvi Sherpur, Centre # 34 (Male), Member ID: 1326, Group No: 03 Member since: 20-01-2000 to 2005 (05 Years) First Ioan: BDT 5000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: BDT 15000/- Outstanding loan: BDT Nil Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business. 10 Years in own business.
Training Info		He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01914-008246
Mother's Contact No.	•	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogura

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

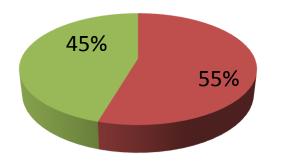
MST JORINA BEGUM joined Grameen Bank since 05 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	MS HRIDOY SHEFA IRON STORE		
Location	:	Gosaibari, Bottola, Sherpur,Bogura		
Total Investment in BDT	:	BDT 110,000/-		
Financing	:	Self BDT 60,000 (from existing business) 55% Required Investment BDT 50,000 (as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 10 ft = 400 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Scrap materials, 20% gain on sales The shop is in rented. The business is being operated by entrepreneur. Existing 01 employee. One will be appointed after receiving equity money. Collects goods from Sherpur, Mirzapur, Bogura Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Scrap materials	2800	84000	1008000		
Total Sales (A)	2800	84000	1008000		
Less Variable Expense					
Scrap materials	2240	67200	806400		
Total variable Expense (B)	2,240	67200	806400		
Contribution Margin (CM) [C=(A-B)	560	16800	201600		
Less Variable Expense					
Rent		1,300	15600		
Electricity bill		120	1440		
Transportation		2,000	24000		
Salary (self)		5000	60000		
Salary(Staff)		1500	18000		
Entertainment		200	2400		
Bank charge		100	1200		
Mobile bill		300	3600		
Total fixed cost (D)		10,520	126240		
Net Profit (E)= [C-D]		6,280	75360		

Investment Breakdown							
Existing				Proposed			
Particulars	Particulars Qty. Unit Price		Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Rot Scarp	200	50	10,000	0	0	0	10,000
Plastic Scarp	300	30	9,000	0	0	0	9,000
Scarps	1	30000	30,000	1	50000	50,000	80,000
Others	11000	1	11,000	0	0	0	11,000
	11501	0	60,000	1	0	50,000	110,000

Source of Finance



Entrepreneur's Contribution 60,000
Investor's Investment 50,000
Total 110,000

Financial	Projecti	on (BD	DT)		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Scrap materials	4300	129000	1548000	1625400	1706670
Total Sales (A)	4300	129000	1548000	1625400	1706670
Less Variable Expense					
Scrap materials	3440	103200	1238400	1300320	1365336
Total variable Expense (B)	3,440	103200	1238400	1300320	1365336
Contribution Margin (CM) [C=(A-B)	860	25800	309600	325080	341334
Less Variable Expense					
Rent		1,300	15600	15,600	15600
Electricity bill		220	2640	2740	3000
Transportation		2,300	27,600	28000	28000
Salary (self)		5000	60000	60000	60000
Salary(Staff)		4500	54000	54000	54000
Entertainment		200	2400	2400	2400
Bank charge		100	1200	1200	1200
Mobile bill		350	4200	4300	4400
Total fixed cost (D)		13,870	166,440	167,040	168600
Net Profit (E)= [C-D]		11930	143160	158,040	172734
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	143,160	158,040	172734
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		123,160	261200
	Total Cash Inflow	193160	281200	433934
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	
3	Net Cash Surplus	123,160	261200	413934



S TRENGTH Employment: Self: 01 Family:0 Others:02 Experience & Skill : 10 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
Opportunities Huge demand in the community Location of shop; Tetuljora, Rajfulbaria, Savar, Dhaka. Regular customers;	T HREATS Theft Fire Political unrest

Pictures











১নং কুসুম্বী ইউনিয়ন পরিষদ কার্যালয় राण्यन भग indites which where lever **গণপ্রজাতন্ত্রী বাংলাদেশ সরকার** Government of The Peoples' Republic of Bangladesh (भगहाः स्वरिभा (काम क्राइस भा ব্যবসা এবং বৃত্তির জন্য লাইসেন্স বহি নং- ০ ১ NATIONAL ID CARD/ জাতীয় পরিচয় পত্র তারিখ- 2 নাম: মোঃ শিপন Tert to 068/25 grat to 68 Name: Md Shipon মোঃ ব্ৰবিউল ইসলাম पाकालत नाम ७ ठिकाना : (मप्राय कार्य (कार्डम - Grison orb পতা: মৌছাঃ জরিনা বেগুরু अभ्ये 20 2626 20 2817 (Ari ani taiprot anoistan Date of Bhith 23 May 1982 भिण/मुम्बीत नाम किए महि के कि मान मान ID NO: 1018857721810 shad themen with the উপজেলা-শেরপুর, জেলা-বগুড়া। Comina van " 47020 /000 1000 0000 000 2000 0000 mane mane change alo-এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্জটি ব্যবহারকারী ব্যতীত অন্য may and all the form कि थमात्नत शतिमान : 250/2 (कथायः 52 2 376 1937 7 ... কোখাও পাওয়া গেলে নিকটছ পোশ্ট অফিসে জমা দেবার জন্য অনুরোধ করা হলো ঠিকানা: গ্রাম/রাজ্ঞ: বাগড়া কলোনী (নীথিরপাড়), বাগড়া, ডাকঘর: শেরপুর প্রাপ্ত হয়ে তার ব্যবসা/বৃত্তি/পেশা ৩০শে জুন/২০৯৭ ত্রি পর্যন্ত চালিয়ে ৫৮৪০, শেরপুর, বস্তড়া Ourist ero- sigely sur লাইসেন্স প্রদান করা হলো। (ACELS) প্রদানকারী কর্তৃপক্ষের স্বাক্ষর - সদস্য জারন্য প্রদানের তারিখ: ০৬/০৯/২০১৩ Croat a grat & Contals करे आत्रा. 2)/00/2 ১নং কৃসুদ্বী ইউনিং

FAMILY PICTURE

