

Proposed NU Business Name: **ASLAM DRUG HOUSE**



Project identification and prepared by: Md. Md. Kazem Uddin ,
Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. MONIR HOSSAIN
Age	:	10-10-1986(30Years)
Education, till to date	:	HSC
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	1 Brothers & 1 Sister
Address	:	Vill: Jolarpar ; P.O:Kaoltia ;P.S: Gazipur Sadar ;Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	AFIYA BEGUM
(iii) Father's name	:	MD. ABDUL BARAK
(iv) GB member's info	:	Branch: Kaoltia , Centre # 40 (Female), Member ID: 4151, Group No: 04 Member since: 10-08-2002 (14Years) First loan: BDT 5,000/- Outstanding loan: Nil
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	5 years experience in running business. He has 6 Month training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01912942348
Family's Contact No.	:	01911180002
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

AFIYA BEGUM joined Grameen Bank since 14 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info

Business Name	:	ASLAM DRUG HOUSE
Location	:	Digirchala ,Gazipur
Total Investment in BDT	:	BDT 3,05,000/-
Financing	:	Self BDT 2,25,000/- (from existing business) 69% Required Investment BDT 80,000/- (as equity) 31%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 10 ft= 100 square ft
Security of the shop	:	25,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods Saclo,Ciproxcin,Cincara,Omiprazole,Esomiprazole,Vitamin Minaral,Bkash,Load etc .▪Average10 % gain on sales.▪The business is operating by entrepreneur. Existing no employee.▪After getting equity fund no employee will be appointed.▪The shop is Rent.▪Collects goods from Dhaka.▪Agreed grace period is 3 months.

Existing Business (BDT) D

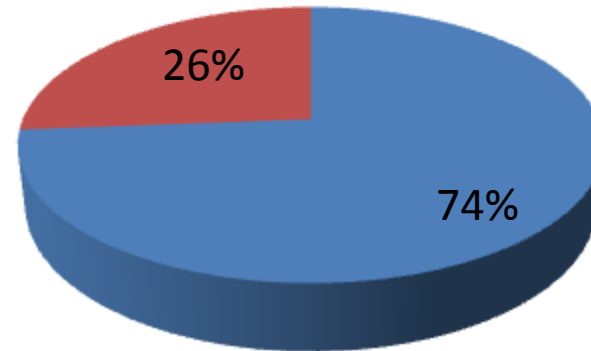
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Saclo,Ciproxcin,Cincara,Omiprazole,Esomiprazole,Vitamin Minaral etc.	2000	60000	720000
Bkash(30000*4/1000=120),Load(10000*27/1000=270)	390	11700	140400
Total Sales (A)	2390	71700	860400
Less. Variable Expense			
Saclo,Ciproxcin,Cincara,Omiprazole,Esomiprazole,Vitamin Minaral etc.	1800	54000	648000
Total variable Expense (B)	1800	54000	648000
Contribution Margin (CM) [C=(A-B)]	590	17700	212400
Less. Fixed Expense			
Rent		2000	24000
Electricity Bill		200	2400
Mobile Bill		200	2400
Salary (self)		5000	60000
Transportation		400	4800
Entertainment		200	2400
Generator			
Gurd		200	2400
Total fixed Cost (D)		8200	98400
Net Profit (E) [C-D]		9500	114000

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Saclo,Ciproxcin,	18350	12500	30850
Cincara,Omiprazo	11800	13050	24850
Esomiprazole	4800	11800	16600
Vitamin Minaral ,calciam etc	65050	12650	77700
Bkash	70000	30000	100000
Load	30000	0	30000
Security	25000	-	25000
Total	225000	80000	305000

Source of Finance

- Entrepreneur Contribution=225000
- Investors Investment=80000
- Total=305000
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Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2 nd Year	3 rd year
Revenue (sales)					
Saclo,Ciproxcin,Cincara,Omiprazole,Esomiprazole ,Vitamin Minaral etc.	3000	90000	1080000	1134000	1190700
Bkash(40000*4/1000=160),Load(12000*27/1000=324)	484	14520	174240	182952	1920996
Total Sales (A)	3484	104520	1254240	1316952	1382800
Less. Variable Expense					
Saclo,Ciproxcin,Cincara,Omiprazole,Esomiprazole ,Vitamin Minaral etc	2700	81000	972000	1020600	1071630
Total variable Expense (B)	2700	81000	972000	1020600	1071630
Contribution Margin (CM) [C=(A-B)	784	23520	282240	296352	311170
Less. Fixed Expense					
Rent		2000	24000	24000	24000
Electricity Bill		200	2400	2500	2600
Mobile Bill		300	3600	3800	4000
Salary (self)		5000	60000	60000	60000
Transportation		800	9600	10000	12000
Entertainment		250	3000	3200	3500
Generator					
Gurd		200	2400	2500	2600
Total Fixed Cost		8750	105000	106000	108700
Net Profit (E) [C-D]		14770	177240	190352	202470
Investment Payback			32000	32000	32000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	177240	190352	202470
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		137240	287592
	Total Cash Inflow	277240	327592	490062
2	Cash Outflow			
2.1	Purchase of Product	80000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	320000	32000	32000
	Total Cash Outflow	140000	32000	32000
3	Net Cash Surplus	137240	287592	450062

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures







নিউ শেরপুর টেলার্স
কম্পিউটার সফটওয়্যার ইন্সটিটিউট
সফটওয়্যার ডেভেলপমেন্ট, গ্রাফিক্স ডিজাইনিং, ওয়েব ডিজাইনিং, ডটনেট ডেভেলপমেন্ট, ই-কমার্স সফটওয়্যার ডেভেলপমেন্ট, এনআইএম, ইন্টারনেট সার্ফিং ও ফ্রি প্রোগ্রামিং ইত্যাদি ক্লাস আছে।
সফটওয়্যার ডেভেলপমেন্ট ইন্সটিটিউট, শেরপুর, পি.ও. বোর্ড, পি.ই.সি. কলেজ, শেরপুর।
ফোন: ০১৭১২৭৪২২৬৮, ০১৭১২৭৪২২৬৯

আসলাম ড্রাগ হাউজ
কোলা সফটওয়্যার ডেভেলপমেন্ট
এখানে সকল ধরকার ঔষধ মুক্ত মূল্যে পাওয়া যায়।
সকল ধরকার ঔষধ, বিভিন্ন ধরকার ঔষধ, বিভিন্ন ধরকার ঔষধ।
ফোন: ০১৭১২৭৪২২৬৮, ০১৭১২৭৪২২৬৯

প্রয়োজনে পাশে বিকাশ
bKash

বিকাশ
সকল ধরকার ঔষধ
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FAMILY PICTURE

