

Proposed NU Business Name: **VAI VAI INTERNET**



Project identification and prepared by: Md. Md. Ataur Rahman,  
Bashon Unit, Gazipur

Project verified by: MD. Rofiqul Islam



## Brief Bio of The Proposed Nobin Udyokta

Name	:	<b>MD. MONIR HOSSAIN</b>
Age	:	02-01-1989 ( 27 Years)
Education, till to date	:	HSC
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	3 Brathers 1 Sister
Address	:	Vill: Kunia Pasor P.O: National University;P.S: Gazipur Sadar ;Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MST. REHENATERVIN</b> <input type="checkbox"/>
(iii) Father's name	:	<b>MD. MOTALEB HOSSAIN</b>
(iv) GB member's info	:	Branch: Gasa, Centre # 53(Female), Member ID: 5276/1, Group No: 04 Member since: 15-10-2011 ( 5 Years) First loan: BDT 5,000/- Outstanding loan: 6910
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	3 years experience in running business. He has no training
Other Own/Family Sources of Income	:	House Rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01913386791
Family's Contact No.	:	01712034714
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**REHENA PERVIN** joined Grameen Bank since 5 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>VAI VAI INTERNET</b>
Location	:	Kunia Pasor, Gazipur
Total Investment in BDT	:	BDT 1,80,000/-
Financing	:	Self BDT 1,20,000/- (from existing business) 67% Required Investment BDT 60,000/- (as equity) 33%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 10 ft= 100 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none"> <li>▪The business is planned to be scaled up by investment in existing goods like; Media convetor meshine,Switch 16 ft, Fiber Cable ,Cat 6 Cable,Switch 4 put,TG Box etc.</li> <li>▪Average 15% gain on sales.</li> <li>▪The business is operating by entrepreneur. Existing no employee.</li> <li>▪After getting equity fund no employee will be appointed.</li> <li>▪Entrepreneur is owner of the shop.</li> <li>▪Collects goods from Tangi bazaar, Gazipur.</li> <li>▪Agreed grace period is 3 months.</li> </ul>

## Existing Business (BDT) D

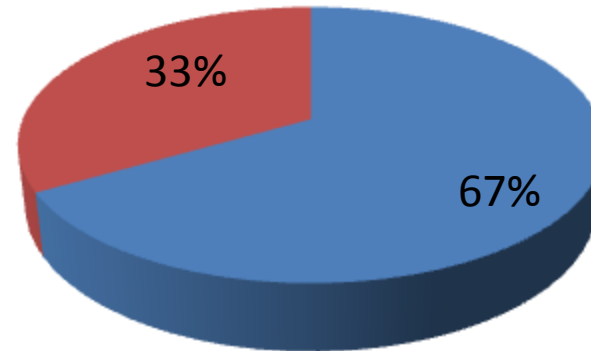
Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Media convetor meshine,Switch 16 ft, Fiber Cable,Cat 6 Cable,Switch 4 put,TG Box etc.	<b>4,000</b>	1,20,000	14,40,000
<b>Total Sales (A)</b>	<b>4,000</b>	1,20,000	14,40,000
<b>Less. Variable Expense</b>			
Media convetor meshine,Switch Fiber Cable 16 ft,Cat 6 Cable,Switch 4 put,TG Box etc.	3400	1,02,000	12,24,000
<b>Total variable Expense (B)</b>	3400	1,02,000	12,24,000
<b>Contribution Margin (CM) [C=(A-B)]</b>	600	18,000	2,16,000
<b>Less. Fixed Expense</b>			
<b>Rent</b>			
Electricity Bill		1500	18,000
Mobile Bill		150	1800
Salary (self)		5000	60,000
Transportation		1000	12,000
Entertainment		150	1,800
Guard		100	1200
Generator		-	-
<b>Total fixed Cost (D)</b>		7900	94,800
<b>Net Profit (E) [C-D]</b>		10,100	1,21,200

# Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Media convetor meshine	70,000	40,000	1,10,000
Switch 16 ft	10,000	-	30,000
Cat 6 Cable	20,000	-	20,000
Switch 4 put,TG Box etc	10,000	-	10,000
Fiber Cable	10,000	20,000	30,000
Total	1,20,000	60,000	1,80,000

## Source of Finance

- Entrepreneur Contribution=120000
- Investors Investment=60000
- Total=180000
- 



## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year
<b>Revenue (sales)</b>					
Media convetor meshine,Switch 16 ft, Fiber Cable,Cat 6 Cable,Switch 4 put,TG Box etc.	5500	1,65,000	19,80,000	20,79,000	21,82,950
<b>Total Sales (A)</b>	5500	1,65,000	19,80,000	20,79,000	21,82,950
<b>Less. Variable Expense</b>					
Media convetor meshine,Switch 16 ft, Fiber Cable,Cat 6 Cable,Switch 4 put,TG Box etc.	4675	1,40,250	16,83,000	17,67,150	18,55,508
<b>Total variable Expense (B)</b>	4675	1,40,250	16,83,000	17,67,150	18,55,508
<b>Contribution Margin (CM) [C=(A-B)]</b>	825	24,750	2,97,000	3,11,850	3,27,443
<b>Less. Fixed Expense</b>					
<b>Rent</b>					
Electricity Bill		1,500	18,000	19,200	19,500
Mobile Bill		200	2400	2,500	2,600
Salary (self)		5,000	60,000	60,000	60,000
Transportation		1,500	18,000	19,000	20,000
Entertainment		200	2,400	2,500	2,600
Guard		100	1200	1,300	1,400
Generator		-	-	-	-
<b>Total Fixed Cost</b>		8,500	1,02,000	1,04,500	1,06,100
<b>Net Profit (E) [C-D]</b>		16,250	1,95,000	2,07,350	2,21,343
<b>Investment Payback</b>			24,000	24,000	24,000



# Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3(BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	1,95,000	2,07,350	2,21,343
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		171,000	3,54,350
	<b>Total Cash Inflow</b>	<b>2,55,000</b>	<b>378,350</b>	<b>575,693</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	<b>Total Cash Outflow</b>	<b>84,000</b>	<b>24,000</b>	<b>24,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>171,000</b>	<b>3,54,350</b>	<b>5,51,693</b>

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 3 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

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# FAMILY PICTURE

