

## Proposed NU Business Name: **TEN SPORTS**



Project identification and prepared by: Md Sirajul Islam  
Keranigonj Unit, Dhaka

Project verified by: Sushanto Kumar Biswash



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>DALIM HOSSAIN</b>
Age	:	01-07-1987 (29 Years)
Education, till to date	:	Class 7
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	5 Brothers & 1 Sister
Address	:	Vill: Rosulpur, P.O: Abdullahpur. P.S: Keranigonj, Dist: Dhaka.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>NURJAHAN</b>
(iii) Father's name	:	<b>LATE. MONSUR ALI</b>
(iv) GB member's info	:	Branch: Basta Keranigonj, Centre # 09 (Female), Member ID: 5552/2, Group No: 07 Member since: 15-02-1988 to 1998 (10 Years) First loan: BDT 5,000/- Existing loan: Nil Outstanding loan: Nil
Further Information:		
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	16 years experience in running business. 16 Years in own business. He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01716-891141
Family's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit ,Dhaka

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**NURJAHAN** joined Grameen Bank since 10 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>TEN SPORTS</b>
Location	:	Rosulpur, Keranigonj, Dhaka
Total Investment in BDT	:	BDT 330,000/-
Financing	:	Self BDT 250,000/- (from existing business) 76% Required Investment BDT 80,000/- (as equity) 24%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 8 ft= 80 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; various item etc.</li><li>▪Average 15% gain on sales.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The shop is owned.</li><li>▪Collects goods from Chalk bazaar.</li><li>▪Agreed grace period is 3 months.</li></ul>

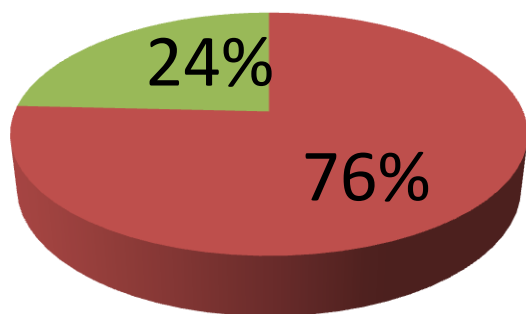
## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Various Item	3,500	105,000	1,260,000
Flexiload	81	2,430	29,160
<b>Total Sales (A)</b>	<b>3,581</b>	<b>107,430</b>	<b>1,289,160</b>
<b>Less. Variable Expense</b>			
Various Item	2,975	89,250	1,071,000
<b>Total variable Expense (B)</b>	<b>2,975</b>	<b>89,250</b>	<b>1,071,000</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>606</b>	<b>18,180</b>	<b>218,160</b>
<b>Less. Fixed Expense</b>			
Rent		2,500	30,000
Electricity Bill		500	6,000
Mobile Bill		300	3,600
Salary (self)		5,000	60,000
Transportation		500	6,000
Entertainment		200	2,400
<b>Total fixed Cost (D)</b>		<b>9,000</b>	<b>108,000</b>
<b>Net Profit (E) [C-D]</b>		<b>9,180</b>	<b>110,160</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Remote Controle	50	1000	50,000	0	0	0	50,000
Remote Car	20	2500	50,000	0	0	0	50,000
Sound Box	25	2000	50,000	20	2500	50,000	100,000
Charger Light	30	500	15,000	0	0	0	15,000
Rocket	10	500	5,000	0	0	0	5,000
Flexi-load	1	50000	50,000	0	0	0	50,000
Others	50	300	15,000	50	100	5,000	20,000
Security	1	15000	15,000	0	0	0	15,000
Energy bulb	0	0	0	100	250	25,000	25,000
<b>Total</b>	<b>187</b>		<b>250,000</b>	<b>170</b>		<b>80,000</b>	<b>330,000</b>

## Source of Finance



■ Entrepreneur's Contribution 250,000

■ Investor's Investment 80,000

■ Total 330,000

## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2 Year	3 Year
<b>Revenue (sales)</b>					
Various Item	4,600	138,000	1,656,000	1,738,800	1,825,740
Flexiload	81	2,430	29,160	30,618	32,149
<b>Total Sales (A)</b>	<b>4,681</b>	<b>140,430</b>	<b>1,685,160</b>	<b>1,769,418</b>	<b>1,857,889</b>
<b>Less. Variable Expense</b>					
Various Item	3,910	117,300	1,407,600	1,477,980	1,551,879
<b>Total variable Expense (B)</b>	<b>3,910</b>	<b>117,300</b>	<b>1,407,600</b>	<b>1,477,980</b>	<b>1,551,879</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>771</b>	<b>23,130</b>	<b>277,560</b>	<b>291,438</b>	<b>306,010</b>
<b>Less. Fixed Expense</b>					
Rent		2,500	30,000	30,000	30,000
Electricity Bill		500	6,000	7,000	8,000
Mobile Bill		400	4,800	5,500	6,000
Salary (self)		5,000	60,000	60,000	60,000
Transportation		800	9,600	11,500	13,500
Entertainment		200	2,400	2,400	2,400
<b>Total Fixed Cost</b>		<b>9,400</b>	<b>112,800</b>	<b>116,400</b>	<b>119,900</b>
<b>Net Profit (E) [C-D]</b>		<b>13,730</b>	<b>164,760</b>	<b>175,038</b>	<b>186,110</b>
<b>Investment Payback</b>			<b>32,000</b>	<b>32,000</b>	<b>32,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	164,760	175,038	186,110
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		132,760	275,798
	<b>Total Cash Inflow</b>	<b>244,760</b>	<b>307,798</b>	<b>461,908</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	<b>Total Cash Outflow</b>	<b>112,000</b>	<b>32,000</b>	<b>32,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>132,760</b>	<b>275,798</b>	<b>429,908</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 16 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures



AEROTOUCH 9005-2

333 DURABLE Anyball

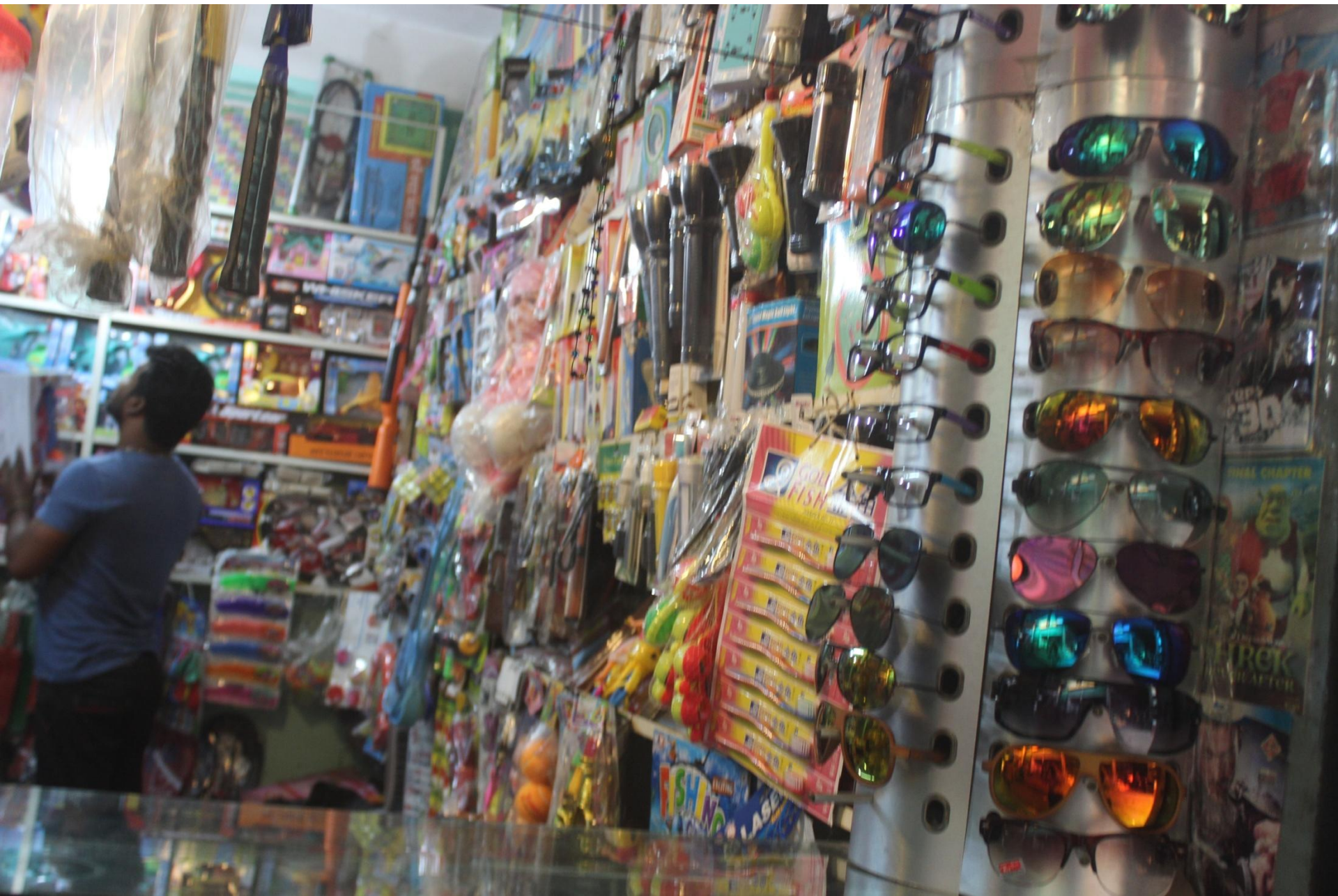
AEROTOUCH 9005-1 BADMINTON FEATHER SHUTTLECOCK

88 RABLE

PRO VAINIA



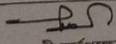


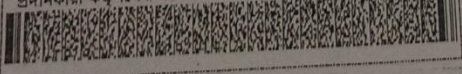


গণপ্রজাতন্ত্রী বাংলাদেশ সরকার  
 Government of the People's Republic of Bangladesh  
 NATIONAL ID CARD / জাতীয় পরিচয় পত্র

নাম: ডালিম হোসেন  
 Name: Dalim Hossain  
 পিতা: মৃত মুনসুর আলী  
 মাতা: নূরজাহান  
 Date of Birth: 01 Jul 1987  
 ডালিম হোসেন ID NO: 2613813229285

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী বাস্তব অথবা  
 কোথাও পাওয়া গেলে নিকটস্থ পোলি অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো।  
 ঠিকানা: বাসা/বোস্তি: ৫৮/১৭, গ্রাম/হাড়া: রসুলপুর, চরণলাপাতিয়া, ভাকসর:  
 আবুগাছপুর - ১৩১১, কেরানীগঞ্জ, ঢাকা

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর:  প্রদানের তারিখ: ১৯/০৬/২০০৮



শ্রীমান

এই মর্মে শ্রীমান ডালিম হোসেন,  
 আনন্দপুর ইউনিয়ন - কেরানীগঞ্জ -  
 ডিবি-০৭ পূর্ববঙ্গ প্রদেশ ওয়েব পোর্টাল  
 দ্বারা, তিন সপ্তাহের মধ্যে  
 চিত্র গ্রহণ করে নতুন কার্ড  
 তৈরি করে আনতে অনুরোধ করা হলো।

ডালিম হোসেন

তারিখ

ডালিম হোসেন

ডালিম হোসেন



# FAMILY PICTURE

